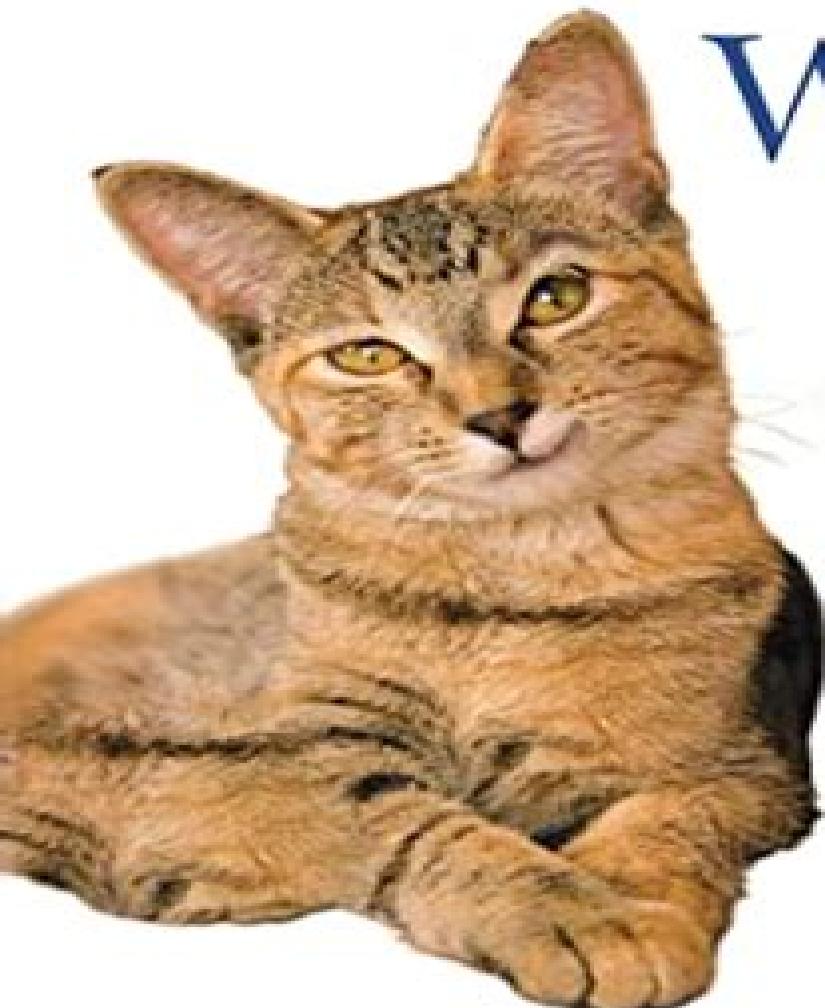


From the Authors of the *New York Times* Bestseller *Call to Action*



# Waiting for Your Cat to Bark?

Persuading Customers  
When They  
Ignore Marketing

BRYAN & JEFFREY EISENBERG

with Lisa T. Davis

Foreword by Murray Gaylord, VP of Brand Marketing, Yahoo!

# Waiting For Your Cat To Bark Persuading Customers When They Ignore Marketing

**Bryan Eisenberg,Jeffrey Eisenberg**

## **Waiting For Your Cat To Bark Persuading Customers When They Ignore Marketing:**

*Waiting for Your Cat to Bark?* Bryan Eisenberg, Jeffrey Eisenberg, Lisa T. Davis, 2006 Starting from the premise that customers are behaving more like cats than Pavlov's dogs the Eisenbergs examine how emerging media have undermined the effectiveness of prevailing mass marketing models

**Waiting for Your Cat to Bark?** Bryan Eisenberg, 2008-01-01

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