

# Rachel Pierce

Professional Title



+1-247-9765-9734

[LinkedIn.com/rachelbthomas](#)[www.rachelbthomas.com](#)[rachelPierce@gmail.com](mailto:rachelPierce@gmail.com)

## EDUCATION

### BACHELOR'S DEGREE

St. Louis Medical Center, California,  
USA  
May, 2012 – 2014

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St. Louis Medical Center, California,  
USA  
May, 2012 – 2014

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## SKILLS

- Emotional Intelligence
- Time Management
- Professionalism
- Critical Thinking
- Effective Communication

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## CERTIFICATIONS

### NAME OF CERTIFICATION

May, 2012 – 2014

### NAME OF CERTIFICATION

May, 2012 – 2014

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## SOCIALS

### LINKEDIN

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## PROFILE

A growth-focused executive with 18+ years of experience in B2B IT Sales, B2B Sales, product management, and business development. Adept at initiating increased operational excellence, reducing costs, and supporting challenging business goals across highly competitive environments. Demonstrated expertise in overseeing the adoption of standards.

## WORK EXPERIENCE

### YOUR JOB TITLE HERE

Company Name, City, Country, 2012 – 2014

Working in an Ambulatory Surgery Services, my roles include preparing patients for outpatient procedures, taking medical history, ordering tests, prescribing medicines as well as recovering.

- Acted as an award-winning Real Estate Agent and directed activities as a Head of Law Clerk Program by employing sales and training skills to represent buyers, renters & sellers.
- Facilitating clients with international relocation, utilizing contract development and negotiations. Focus on helping customers through a stressful moving process while maintaining a sense of calm, making the moving process as easy as possible.
- Conducted training of new agents
- Reviewed and assisted in the preparation of budgets and 10-strategic plans, utilizing sound problem-solving skills.

### YOUR JOB TITLE HERE

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**Jill T. Freeze**

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**Oswaal CBSE Question Bank Class 10 Information Technology, Chapterwise and Topicwise Solved Papers For Board Exams 2025** Oswaal Editorial Board,2024-06-05 DESCRIPTION OF THE PRODUCT 100% Updated with Latest Syllabus Questions Typologies We have got you covered with the latest and 100% updated curriculum Crisp Revision with Topic wise Revision Notes Smart Mind Maps Study smart not hard Extensive Practice with 700 Questions Self Assessment Papers To give you 700 chances to become a champ Concept Clarity with 500 Concepts Concept Videos For you to learn the cool way with videos and mind blowing concepts 100% Exam Readiness with Expert Answering Tips Suggestions for Students For you to be on the cutting edge of the coolest educational trends

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**Dear High School Senior: Prepare for Life After High School** Nicole Herbert Dean,2022-10-13 Teach real life skills to your high school senior who is preparing to go to college trade school or a job This book has everything a graduating senior would need whether they are heading to college trade school or a job This guide will help prepare them for the real world of adulting There are pages for preparing for dorm life roommate agreements savings trackers bill tracker finals schedules birthday reminders and much more This also makes a perfect graduation gift as it comes with a designed cover Check out our other life skills products at Thinkologie

**The Startup Product Manager** Manan Modi,2023-07-14 This book serves to empower the next generation of product managers business builders and startup entrepreneurs 99 9% of businesses are small businesses or startups This book will give you the toolkit to succeed in building startups and early stage ventures The Startup Product Manager will teach you how to not only break into product management at a startup but also become the best startup operator you can be through step by step strategies Manan Modi

is a product builder early stage operator investor and writer He has worked closely with CEOs and founders to solve high priority problems for customers as well as lead efforts on revenue generating products and strategic opportunities for companies He has worked at startups backed by the top venture investors around the world More importantly he has been in your shoes He comes from a non traditional background and went a lot of through trial and error before landing in product management He tried different fields such as marketing finance consulting design software engineering government and more he wants to help you break into product management regardless of your background and where you are in your career His strength is his ability to uniquely help you position your background to find the right Product Management role for you This consistent experimentation with his career path has allowed him to become a startup product manager who has helped venture backed startups succeed He wants to help you ultimately succeed in building startups    **Microsoft Publisher**

**2002: A Comprehensive Approach, Student Edition** McGraw-Hill,2002-03-14 Publisher 2002 covers the basic features of Microsoft Publisher 2002 By working through this tutorial you will become a knowledgeable and empowered user of this unique desktop publishing tool After you complete this tutorial you will be able to create attractive and well designed publications from invitations to flyers to newsletters to Web pages You will be able to print publications and prepare files for printing by professionals Publisher 2002 covers a range of functions and techniques It includes good design principles to help you build publications that are visually appealing Each lesson provides hands on opportunities for you to practice and apply your skills The tutorial proceeds from simple to complex allowing you to build skills at a practical pace    *HonorSociety.org Professional Network Guide: How to Search for Your Career Online* Mike Moradian,2020-11-05 Finding a job in today s current environment takes skills and strategy Mike Moradian s book How to Search for Your Career Online helps demystify the best steps to finding your dream job online

**Commercial Delivery Methodology** Robin Hornby,2019-11-12 The Commercial Delivery Methodology or CDM is offered as an effective means for vendor organizations to formalize their professional services business It documents the CDM as an instance of a business lifecycle appropriate for the larger services firm with the need to bid and manage a relatively high percentage of large fixed price and potentially higher risk projects The chapters describe each phase of the business lifecycle in the management of project opportunities and contracts The CDM is a much needed tool of business management incorporating many project management practices and operates alongside the application lifecycle familiar to project managers and their team Large format 8 x11 150pp 39 templates 5 deployment charts 5 process diagrams 17 IPO diagrams Glossary    [Peter Norton's Complete Guide to Microsoft Office 2000](#) Peter Norton,Jill T. Freeze,Wayne S. Freeze,1999 Ready to use building blocks for integrated circuit design Why start coding from scratch when you can work from this library of pre tested routines created by an HDL expert There are plenty of introductory texts to describe the basics of Verilog but Verilog Designer s Library is the only book that offers real reusable routines that you can put to work right away Verilog Designer s Library organizes Verilog routines according to functionality making it easy to

locate the material you need Each function is described by a behavioral model to use for simulation followed by the RTL code you ll use to synthesize the gate level implementation Extensive test code is included for each function to assist you with your own verification efforts Coverage includes Essential Verilog coding techniques Basic building blocks of successful routines State machines and memories Practical debugging guidelines Although Verilog Designer s Library assumes a basic familiarity with Verilog structure and syntax it does not require a background in programming Beginners can work through the book in sequence to develop their skills while experienced Verilog users can go directly to the routines they need Hardware designers systems analysts VARs OEMs software developers and system integrators will find it an ideal sourcebook on all aspects of Verilog development **InfoWorld** ,1990-06-04 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects **Public Interest Job Search Guide** ,1994 **Public Interest Job Search Guide** Stacy M. DeBroff,1994

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