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**Prof. (Dr.) Moloy Ghoshal**

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**"A Text Book on Customer Relationship Management (CRM)- A Journey from Suspect to Advocate"** Prof. (Dr.) Moloy Ghoshal,2025-06-18 This text book on Customer Relationship Management CRM A Journey from Suspect to Advocate has been designed according to the latest syllabus prescribed by different Universities of Delhi Bhubaneswar Kolkata and Chennai for MBA BBA B Com H and BCA students The contents in this book have been incorporated in such a manner to provide maximum flexibility to both teachers and students on this subject The learning materials have been scripted based on more than 25 years of teaching experience of the Author The Author has ensured to cover all topics with latest examples where applicable Students deserved the best in keeping with this spirit care has been taken to provide best material to enlighten them on this subject Some of the Special Features of this Book are Written in lucid and simple language Extensive coverage of the syllabus as demanded Presentation of text is clear and precise Review questions are given at the end of each chapter along with some previous years questions of different Universities Few case studies have been discussed at the end of the book

**Retention Simplified** Chirag Parmar,2024-07-31 In today's fast paced digital landscape mastering marketing automation is crucial for businesses aiming to thrive Chaos to Clarity crafted by WebEngage is a beacon of guidance for CMOs CEOs and Retention Marketers navigating the complex realm of marketing automation Key Takeaways Loyalty Beyond Transactions Shift focus from mere transactions to nurturing relationships built on empathy and understanding establishing a

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**The Uganda Gazette**

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