

Advertising

Highly skilled Advertising professional with 4 years of experience in developing and executing successful campaigns across various channels. Proven track record in increasing website traffic by 25%, sales by 10%, and customer satisfaction ratings by 5%. Skilled in managing budgets, negotiating rates, and identifying emerging trends to drive market share and revenue growth.

WORK EXPERIENCE

Advertising Lead

03/2022 – Present

Adspire Solutions

- Developed and executed a targeted social media campaign, resulting in a 25% increase in website traffic and a 15% increase in social media engagement.
- Collaborated with a team of designers to create a visually stunning print ad campaign, which led to a 10% increase in sales for the client.
- Analyzed customer feedback and adjusted campaign strategies accordingly, resulting in a 5% increase in customer satisfaction ratings.

Advertising Account Manager

03/2020 – 03/2022

Creative Vision Advertising

- Managed a \$1M advertising budget and negotiated rates with media outlets, resulting in a 20% increase in ad placements and a 10% decrease in advertising costs.
- Developed and maintained relationships with key clients, resulting in a 15% increase in repeat business and a 10% increase in overall revenue.
- Identified and capitalized on emerging advertising trends, resulting in a 5% increase in market share for the client.

Advertising Coordinator

03/2019 – 03/2020

BrandWave Communications

- Created and executed a successful influencer marketing campaign, resulting in a 30% increase in brand awareness and a 20% increase in social media followers.
- Developed and implemented a targeted email marketing campaign, resulting in a 25% increase in email open rates and a 15% increase in click-through rates.
- Analyzed advertising campaign data and made data-driven decisions to optimize

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funnel offering a free Stress Relief Planner retargeting leads with a 29 mini course and selling a 97 course with a 500 month budget split 50% top funnel 30% middle 20% bottom Strategy Driving Engagement and Conversions Master precision targeting with Lookalike Audiences interest targeting and retargeting to reach high intent buyers Chapter 5 Chapter 30 Craft compelling creatives using 10 20 second Reels social proof and urgency to boost CTR 1 5% Chapter 29 Optimize funnels with lead magnets email nurturing 5 7 email sequences and upsells to maximize AOV Chapter 27 Use bidding strategies like Lowest Cost and Cost Cap to control costs and scale efficiently Chapter 25 Example An eBook author targets Writing interests with a Carousel ad generating 150 leads at 1 50 CPL and converting 8% to a 49 eBook via email achieving a 4x ROAS Scaling Automating and Growing for Long Term Success Automate optimization with rules e g Pause if CTR 1 5% and CPL

Adweek's Marketing Week ,1992 Adweek ,1997 Vols for 1981 include four special directory issues What Do Employers Want? Priscilla K. Shontz, Richard A. Murray, 2012-06-05 A candid comprehensive and insightful explanation of what library school students need to do in order to maximize their chances of getting a professional position immediately after graduation While library schools provide graduates with a solid understanding of library science concepts many diploma holders have no clear plan for finding a desirable job with their knowledge The information in What Do Employers Want A Guide for Library Science Students will be extremely valuable for students currently in Masters of Library Science program as well as recent recipients of MLS degrees regardless of what kind of work environment they wish to work in The book guides readers through the process of planning a job search step by step Divided into two major sections the student experience and the job search the authors provide critical advice derived from their combined 30 years of real world in the field experience Specific topics include choosing classes gaining practical experience while in school establishing a professional image gaining skills that make applicants more marketable writing effective resumes and cover letters interviewing and negotiating a job offer *Printers' Ink; the ... Magazine of Advertising, Management and Sales* ,1897

Weekly Modern Miller ,1906 Mediaweek ,1994 **Editor & Publisher** ,1913 **Billboard** ,1971-12-11 In its 114th year **Billboard** remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform **Billboard** publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends *Next Steps* Nedra Klee Hartzell, 1997

Academy; a Weekly Review of Literature, Learning, Science and Art ,1906 The Poetical gazette the official organ of the Poetry society and a review of poetical affairs nos 4 7 issued as supplements to the **Academy** v 79 Oct 15 Nov 5 Dec 3 and 31 1910 Dry Goods Merchants Trade Journal ,1924 **Good Furniture and Decoration** ,1923 **Good Furniture Magazine of Furnishing & Decoration** ,1923 **The London Corn Circular** ,1910 **Shoe Retailer and Boots and Shoes Weekly** ,1904 ENR. ,2000 **Fourth Estate** ,1902 **Working Mother** ,1988-03 The magazine that helps career moms balance their personal and professional lives

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