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John Golden



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you can get your feet wet with Facebook ads and move your budget up from **Facebook Marketing Step-by-Step** Bryan Bren, 2021-04-21 Have you ever wanted to use Facebook ads for your business Are you interested in growing your business through one of the most prominent social media companies today How about gathering customer information and metrics in order to forecast future information Then this book has you covered This book will show you everything from setting up campaign ads sales funnels being able to target your desired audience and so much more It s packed with all useful and applicable information no fluff You ll be able to get started with a Facebook account today and begin setting up effective ad campaigns to be able to grow your side hustle or your business Or even if you just want to learn the fundamentals to be able to apply to something else then this book is for you too With this step by step guide you ll learn the following How to start from the beginning setting up an account to be able to start these campaigns and engage with people Starter advice on using the Facebook app and how you can maximize its platform The various factors that are considered when growing your business through Facebook like quickly reach your desired audience low in cost group creation and is another avenue for people to reach you How to create advertisements and use tools to make them effective Marketing fundamentals for Facebook and various tactics to use for each aspect of marketing Creating an effective marketing strategy with engaging content Optimizing your content with SEO practices and increasing visibility to consumers Powerful marketing strategies through contests posts sponsored stories and more Getting started with Facebook pixel how it can help your business and gather consumer data How to use Facebook analytics for accurately tracking and measuring data The fundamentals for creating a sales funnel and advice for improvement How a Facebook community makes an impact and how you can grow one organically The power of Facebook Live and how you can use it as a high quality marketing tool Plus much more So if you re looking to gain some marketing experience and working with consumer data and to track this information and be able to forecast future data and sales then this book is for you What are you waiting for Scroll up and preview what the book has to offer and then click the Buy Now button to purchase your own copy and get started with Facebook s powerful marketing strategies today *Ultimate Guide to Platform Building* Wendy Keller, 2016-10-17 Your business relies on you for its survival and its life blood is sales Building a robust platform is the most effective and sustainable way to attract prospects and convert them into customers Literary agent and expert platform consultant Wendy Keller shares the secrets behind how to select the right promotion strategies for your business market your products and services develop an enthusiastic customer base and ultimately create a strong platform that distinguishes your business from the rest all without spending a fortune Keller provides you with platform building methods that are practical proven and easily implemented by anyone this book helps build your brand perception to Develop content that converts fans into customers Create a platform strategy that multiplies your marketing efforts overnight Showcase your brand product or company and attract new opportunities [The Divorce Hacker's Guide to Untying the Knot](#) Ann E. Grant, JD, 2018-08-20 The best guide for protecting yourself through divorce

Family law attorney Ann Grant presents the practical information every woman needs to protect herself as she navigates through a divorce. Feelings of loss, grief and rage are common during divorce. But one of the most debilitating feelings experienced by women going through divorce is paralyzing impotence. Grant will help you take back your power and rights concerning finances, home, children and work life. With compassion, insight and tough minded realism, she breaks down the process and provides step by step assessments, checklists and inspiring stories of successful lives post divorce. Her goal is to give you insider information that will not only make your divorce successful but also establish your life firmly and confidently on a positive, fresh new standing. *Qualified: The Guide to Becoming an Approved Driving Instructor* Peter

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Winning the Battle for Sales: Lessons on Closing Every Deal from the World's Greatest Military Victories John Golden, 2012-08-31 FROM THE CREATORS OF SPIN, SELLING TRIED AND TRUE STRATEGIES TO ARM YOU IN THE WAR FOR SALES SUPREMACY. I distinctly remember my first VP talking about campaigns and targets. Indeed, successful salespeople have made learning from military tactics an important aspect of their careers. In this engaging read chock full of practical and richly illustrated examples, John Golden provides strategies that are sure to increase even the most seasoned sales pros' success rates. It's a completely new take on sales education with powerful lessons you'll use to win your own sales battles. David Meerman Scott, bestselling author of *The New Rules of Marketing and PR*. There's no doubt salespeople will profit from the book's focus on besting one's opponent in a battleground much changed by the information explosion of the

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eCommerce website And if you have a good number of Facebook followers then your Facebook shop can turn your followers into customers In simple words adding a Facebook shop can improve the effectiveness of your marketing And to put this further into perspective let s take a look at a few stats 18 3% of U S adults made a purchase through Facebook in the last year Two third of Facebook users visit a local business Page at least once a week Facebook has an advertising audience of 2 14 billion Facebook Earned 55 Billion in Advertising Revenue Mostly Coming from Mobile 48 5% of B2B decision makers use Facebook for research Square Facebook videos get 35% more views than landscape videos Approximately 15% of Facebook users shop on the platform second only to Pinterest users of whom 47% shop 66% of Facebook users either like or follow a brand page That is great news for businesses that want to survive and thrive despite the challenging economic conditions So here we are with our Awesome course Facebook E Commerce Mastery Training Guide This guide will discuss why Facebook E Commerce Mastery is important for your business as well as the process of start selling on Facebook Shops and all the answers about utilizing this platform Consider getting our comprehensive and up to date guide jam loaded with smart and best in the industry tips and tricks to get the most out of your marketing efforts on Facebook Shop

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