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SOCIAL PHYSICS



HOW SOCIAL NETWORKS CAN
MAKE US SMARTER

ALEX PENTLAND

Social Physics How Social Networks Can Make Us Smarter

Johannes Endres,Christoph Zeller

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Social Physics Alex Pentland, 2015-01-27 From one of the world's leading data scientists a landmark tour of the new science of idea flow offering revolutionary insights into the mysteries of collective intelligence and social influence If the Big Data revolution has a presiding genius it is MIT's Alex Sandy Pentland Over years of groundbreaking experiments he has distilled remarkable discoveries significant enough to become the bedrock of a whole new scientific field social physics Humans have more in common with bees than we like to admit We're social creatures first and foremost Our most important habits of action and most basic notions of common sense are wired into us through our coordination in social groups Social physics is about idea flow the way human social networks spread ideas and transform those ideas into behaviors Thanks to the millions of digital bread crumbs people leave behind via smartphones GPS devices and the Internet the amount of new information we have about human activity is truly profound Until now sociologists have depended on limited data sets and surveys that tell us how people say they think and behave rather than what they actually do As a result we've been stuck with the same stale social structures classes markets and a focus on individual actors data snapshots and steady states Pentland shows that in fact humans respond much more powerfully to social incentives that involve rewarding others and strengthening the ties that bind than incentives that involve only their own economic self interest Pentland and his teams have found that they can study patterns of information exchange in a social network without any knowledge of the actual content of the information and predict with stunning accuracy how productive and effective that network is whether it's a business or an entire city We can maximize a group's collective intelligence to improve performance and use social incentives to create new organizations and guide them through disruptive change in a way that maximizes the good At every level of interaction from small groups to large cities social networks can be tuned to increase exploration and engagement thus vastly improving idea flow Social Physics will change the way we think about how we learn and how our social groups work and can be made to work better at every level of society Pentland leads readers to the edge of the most important revolution in the study of social behavior in a generation an entirely new way to look at life itself

Social Physics Alex Pentland, 2014

A landmark tour of the new science of idea flow outlines revolutionary insights into the mysteries of collective intelligence and social influence explaining the virtually unlimited data sets of today's digital technologies and the considerable accuracy of information from social networks

Hybrid Intelligence Kevin Holt, 2025-09-17 Uniquely aimed at teams that think together to solve problems and make decisions this book explains how to enhance the collective intelligence of a team size group and combine it with the artificial intelligence AI of generative AI to create a hybrid intelligence that is smarter than either one on its own Boards committees and other team size groups of 5-20 people are the primary problem solving and decision making units within organizations and they form the bridges between organizations industries and nations that collaborate on projects So how can leaders exponentially improve their teams' capabilities Assemble the right people arm

them with the right processes and execute those processes on the right platforms then add generative AI to enhance those practices This book describes and synthesizes various ways of increasing a group's collective intelligence through people process and platform practices and goes on to explain how to augment the practices with generative AI including how to ask it questions and what questions to ask to obtain superior answers The resulting upsurge in team capability enables organizations to survive and thrive in a world that is growing progressively more competitive and complex This book will become the definitive resource for leaders and managers of commercial government and nonprofit organizations who want to learn how to significantly improve their teams problem solving and decision making ability by increasing their collective intelligence and combining it with the artificial intelligence of generative AI **Self-Taught** Chris Edwards,2022-09-28 The American educational structure is a feudal system designed around an inefficient seat time model This structure sets students against each other in competition creates zip code inequalities and empowers an expensive and often damaging bureaucratic class of administrators Due to shortages of teachers and staff and to needless problems with curricula and testing this system is about to fall Historically when feudal systems collapse they create opportunities for new structures to emerge Technology has made it possible to develop a new educational model that connects students to their community and reduces pressure on students and teachers This new model makes it possible to deliver high quality education for all students regardless of zip code while turning students into active learners Self Taught Moving from a Seat Time Model to a Mastery Learning Model explains how this process can begin by asking just one question what would you do if you needed to learn something

The Chessboard and the Web Anne-Marie Slaughter,2017-03-21 From a renowned foreign policy expert a new paradigm for strategy in the twenty first century In 1961 Thomas Schelling's The Strategy of Conflict used game theory to radically reenvision the U S Soviet relationship and establish the basis of international relations for the rest of the Cold War Now Anne Marie Slaughter one of Foreign Policy's Top 100 Global Thinkers from 2009 to 2012 and the first woman to serve as director of the State Department Office of Policy Planning applies network theory to develop a new set of strategies for the post Cold War world While chessboard style competitive relationships still exist U S Iranian relations for example many other situations demand that we look not at individual entities but at their links to one another We must learn to understand shape and build on those connections Concise and accessible based on real world situations on a lucid understanding of network science and on a clear taxonomy of strategies this will be a go to resource for anyone looking for a new way to think about strategy in politics or business

Collecting in the Twenty-first Century Johannes Endres,Christoph Zeller,2022 Introduction Collecting in the digital age Christoph Zeller Collecting defining the subject Johannes Endres Collector as curator collecting in the post Internet age Boris Groys Should libraries still be charged with collecting in a digital environment Michael Knoche Museums and collecting as and media in the digital age Peter M McIsaac Quality storage collecting as a technique of reading Nikolaus Wegmann Phenomenology of memory in an age of big data

Clifford B Anderson Collecting the cultural memory of Palmyra Erin L Thompson Conservation in the digital age Jessica Walthew Music and the limits of collectability Rolf J Goebel Cat art and climate change collecting in the data Anthropocene Edward Dawson Doomed to collect dataveillance as inner logic of the Internet Roberto Simanowski Data collection in the age of surveillance capitalism Douglas C Schmidt *Sell Like a Team: The Blueprint for Building Teams that Win Big at High-Stakes Meetings* Michael S. Dalis, 2017-06-02 Build a championship sales team that prepares practices and plays in sync and closes every deal Gone are the days of meeting a client for lunch chatting about your product and closing the sale over dessert Buyers today look very differently from those of the past They make networked purchasing decisions by committee with diverse roles interests and backgrounds With access to more information and a greater ability to share it they demand value access and alignment from their counterparts Sales is now a team sport and to win you have to build and manage selling squads that work in complete alignment not just during client meetings but before and after as well In *Sell Like a Team* Michael Dalis a senior consultant at the legendary sales training firm The Richardson Company guides you through the process of creating and managing selling squads that execute and win in every sales meeting or pitch Winning selling squads are fueled by trust There is an effective leader and every member knows his or her role They plan practice and make adjustments together During customer meetings they execute as a unit And afterward they debrief together so they can advance the sale replicate the high points and eliminate the low ones in future meetings In today's competitive market the difference between the winner and all the others is a lean at the tape There's a world of difference between teams that are qualified and those that win This groundbreaking guide provides everything you need to create and organize selling squads that win more and win big 2030 2021-09-16 DX AI SDGs MOT 2030 1600 1 100 DX 2 AI DX 3 DX 4 5 180 6 7 Parenting for High Potential, 1996 **The Philosopher's Index**, 2007 Vols for 1969 include a section of abstracts IEEE Circuits & Devices, 1993 Informal Logic, 2004 Byte, 1995 Business Week, 2009 **Information Technology and Societal Development** Andrzej Targowski, 2009-01-01 This book investigates the role of information and communication in civilization's development because it is information and communication that decide how human organization knowledge and wisdom are applied in decisions impacting human survival Provided by publisher The Guardian Index, 2003 **New Scientist and Science Journal**, 2006 Discover, 2005-07 The Churchman, 1891 Annual Convention Pennsylvania Association of Two-Year Colleges, 1993

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