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SOCIAL PHYSICS



HOW SOCIAL NETWORKS CAN
MAKE US SMARTER

ALEX PENTLAND

Social Physics How Social Networks Can Make Us Smarter

Johannes Endres, Christoph Zeller



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Social Physics Alex Pentland, 2015-01-27 From one of the world's leading data scientists a landmark tour of the new science of idea flow offering revolutionary insights into the mysteries of collective intelligence and social influence If the Big Data revolution has a presiding genius it is MIT's Alex Sandy Pentland Over years of groundbreaking experiments he has distilled remarkable discoveries significant enough to become the bedrock of a whole new scientific field social physics Humans have more in common with bees than we like to admit We're social creatures first and foremost Our most important habits of action and most basic notions of common sense are wired into us through our coordination in social groups Social physics is about idea flow the way human social networks spread ideas and transform those ideas into behaviors Thanks to the millions of digital bread crumbs people leave behind via smartphones GPS devices and the Internet the amount of new information we have about human activity is truly profound Until now sociologists have depended on limited data sets and surveys that tell us how people say they think and behave rather than what they actually do As a result we've been stuck with the same stale social structures classes markets and a focus on individual actors data snapshots and steady states Pentland shows that in fact humans respond much more powerfully to social incentives that involve rewarding others and strengthening the ties that bind than incentives that involve only their own economic self interest Pentland and his teams have found that they can study patterns of information exchange in a social network without any knowledge of the actual content of the information and predict with stunning accuracy how productive and effective that network is whether it's a business or an entire city We can maximize a group's collective intelligence to improve performance and use social incentives to create new organizations and guide them through disruptive change in a way that maximizes the good At every level of interaction from small groups to large cities social networks can be tuned to increase exploration and engagement thus vastly improving idea flow Social Physics will change the way we think about how we learn and how our social groups work and can be made to work better at every level of society Pentland leads readers to the edge of the most important revolution in the study of social behavior in a generation an entirely new way to look at life itself **Social Physics** Alex Pentland, 2014

A landmark tour of the new science of idea flow outlines revolutionary insights into the mysteries of collective intelligence and social influence explaining the virtually unlimited data sets of today's digital technologies and the considerable accuracy of information from social networks Hybrid Intelligence Kevin Holt, 2025-09-17 Uniquely aimed at teams that think

together to solve problems and make decisions this book explains how to enhance the collective intelligence of a team size group and combine it with the artificial intelligence AI of generative AI to create a hybrid intelligence that is smarter than either one on its own Boards committees and other team size groups of 5-20 people are the primary problem solving and decision making units within organizations and they form the bridges between organizations industries and nations that collaborate on projects So how can leaders exponentially improve their teams capabilities Assemble the right people arm

them with the right processes and execute those processes on the right platforms then add generative AI to enhance those practices This book describes and synthesizes various ways of increasing a group's collective intelligence through people process and platform practices and goes on to explain how to augment the practices with generative AI including how to ask it questions and what questions to ask to obtain superior answers The resulting upsurge in team capability enables organizations to survive and thrive in a world that is growing progressively more competitive and complex This book will become the definitive resource for leaders and managers of commercial government and nonprofit organizations who want to learn how to significantly improve their teams problem solving and decision making ability by increasing their collective intelligence and combining it with the artificial intelligence of generative AI

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