

1  
Header  
(Top-Left  
Corner)

Your Contact  
Information

City and Date

Employer  
Contact  
Information

2  
Personal Salutation  
and "The Hook"

3  
Central Paragraphs:  
Your Offer and Motivation

4  
Call to Action

5  
Sign-Off

**Mary Chao**

Digital Marketing Specialist

Address: 4710 Oak Way  
Omaha, NE 68132

Phone: 402-234-2338

E-mail: marychao@gmail.com

Omaha, NE 68132

**Ashley Alameda**  
Head of Marketing  
Avanza, Inc.  
3000 Hall Valley Drive  
Omaha, NE 68142

Dear Ashley,

Two months ago, I hit a goal I never thought I'd reach. I pushed SEO traffic to 20 million monthly visitors. One year ago, traffic for our four sites—all of which I manage through a team of 12 employees—reached at just 4 million per month. Upper management challenged me to lead the team toward doubling our traffic. We hit that goal in just six months, exceeding every our sales revenue forecast in the process.

I know your main upcoming challenge will be to grow revenue from your new website. With over seven years experience in SEO and social media marketing, and no concern when it pertains to staying on the leading edge of tech, I'm confident I can repeat the growth I achieved with SEO as your new Digital Marketing Manager.

In my current position, I successfully lead creative strategy and internal development teams. Specifically, I have:

- Doubled LinkedIn Marketing ROI by 42%.
- Reduced Cost Per Lead by 30%.
- Raised Landing Page Conversion Rates by 15%.

What impresses me most about your online marketing strategy is that you've managed to create a self-reliant team aligned with two basic key metrics only: traffic and conversions. This perfectly reflects my core professional values.

I'm adept at reading Google and user search intent, then translating that to measurable returns. Can we schedule a call to discuss ideas for growing your revenue by 25% in 2019?

Thank you for your time. I look forward to hearing from you.

Mary Chao  
402-234-2338  
marychao@gmail.com

# Cover Letter Today Setup

**A Loxley**

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*Life Is a Sales Job* Shirley Thom, 2017-02-22 Shirley Thom a stay at home mom suddenly became a single parent at age thirty one To provide for her two daughters ages five and eight she needed a job While working at a radio station Shirley moved from a support position to a career in sales This enabled her to work on her own terms while earning the income that would allow her to fulfill her dreams The radio station and subsequent employers and clients also reaped benefits from Shirleys move into sales Over the years shes delivered more than 150 million to those who have employed her skills In this guidebook to succeeding in sales youll learn how to convince a company to give you a chance to work as a salesperson respond to the word no in order to get to a positive outcome and combine preparation with timing and opportunity to accomplish your goals Youll also find out what it takes to be a successful salesperson and what questions to ask to determine if the field is right for you For instance if you arent comfortable working on commission and want a steady salary then you may not be cut out for a career in sales Join the author as she shares her personal story about how succeeding in sales has allowed her to live her dreams and why *Life Is a Sales Job*

## **Today's Medical Assistant - E-Book**

Kathy Bonewit-West, Sue Hunt, 2019-12-11 Bringing together comprehensive easy to read coverage of medical assisting competencies and a solid foundation of anatomy and physiology Today's Medical Assistant Clinical Administrative Procedures 4th Edition provides everything you need to successfully begin a career as a medical assistant This hands on guide uses easy to follow language and detailed visuals to walk you through all the medical knowledge procedures and skills you need for success in today's fast paced medical office Cutting edge content is organized around medical assisting standards and competencies supplemented throughout with a wide assortment of engaging learning tools and activities that help you to fully understand and demonstrate those competencies The 4th Edition features enhanced coverage of healthcare law certification electronic health records motivational interviewing office management and more as well as additional procedures to address behavior based competencies and expanded sample certification exams online For tomorrow's professional landscape look no further than Today's Medical Assistant Consistent and meticulous coverage throughout all elements of the text and its learning package provide reliable content and unparalleled accuracy on the responsibilities of the modern medical assistant More than 120 detailed step by step procedures with illustrations are accompanied by skills videos online UNIQUE Effective learning aids include procedure charting activities What Would You Do What Would You Not Do scenarios patient education and practice applications and much more Wide range of engaging learning activities on the companion website provide fun interactive practice NEW New content on healthcare trends and laws certification for Medical Assistants electronic health records motivational interviewing office management and more ensures that you have the latest information needed to obtain employment and long term success on the job NEW New procedures address the affective behavior based MAERB competencies to provide example driven learning tools NEW Updated art program focuses

on the workings of a modern medical office and includes updated illustrations and photographs of office procedures and medical records NEW Expanded and updated sample certification exams provide realistic practice to help you prepare to pass the test and launch your Medical Assisting career ***Working in Your Major*** Mary E. Ghilani,2012-06-26 This guidebook contains what every college graduate needs to know to find a good job in their major and it provides sound advice on establishing a professional identity surviving the critical first year on the job and ensuring marketability in the future ***Working in Your Major How to Find a Job When You Graduate*** tackles a daunting problem faced by many new grads successfully finding a job in their area of study after graduation The book begins by exploring the options available to college graduates and then details effective methods for finding the right job openings promoting themselves in the job market acing interviews both in person and over the phone and succeeding on the job in their career field The author highlights the critical factors in every step of the job hunting process including searching for openings in your major using social media communicating college experience on a resume understanding what employers are seeking preparing for employment testing choosing the right job offer and thriving in your profession It provides specific information for job seekers with specific areas of study enabling new grads to successfully navigate the hiring culture unique to their college major be it in a technical field or the fine arts

***Lean Today, Rich Tomorrow*** Joe Bichai,2014-09-24 This book tells the story of an actual Lean transformation that took place in a 100 year old North American manufacturer's factory ***Lean Today Rich Tomorrow Succeeding in Today's Globalization Chaos*** describes how an obsolete factory destined for closure was transformed into the most productive North American manufacturer in its field It describes how the company eliminated the bad habits associated with its antiquated push system and transformed its factory into a JIT Lean philosophy driven plant with one piece flow U shaped production lines and productivity sharing ***Cover Letter Almanac W/Disk*** Adams Media,1997-01-01 Based on professionally written cover letters that have actually landed jobs the Adams Cover Letter Almanac contains 600 sample letters for every situation Whether you're a graduating student or a senior executive you'll find cover letter samples that can be easily customized to match your needs including letters for positions in ***101 Best Cover Letters*** Michael Betrus,Jay A. Block,1999-04-22 Beat out the competition for the best jobs Create an image of accomplishment professionalism and competence that today's employers are begging for Job seekers have paid hundreds of dollars for the expertise in these dynamic guides and regarded every cent as well spent With these job landing tools on your desktop you'll have the same savvy working for you for far far less with the same great results ***101 Best Resumes*** packs tried and proven advice you'll use to Create a resume that gets you in the door Target your resume for a specific positions over 70 different categories are covered Experiment with traditional and new formats More ***101 Best Cover Letters*** shows you how to put together compelling letters to accompany your resume Learn how to Ignite interest with the first two sentences Turn references into endorsements Send your cover letter online Pick up smart interviewing tips negotiate a higher salary use the Internet in your

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