

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Resume Template This Week Setup

Conner Susan



Resume Template This Week Setup:

Quit Being Average Rohan Kadam, 2025-02-01 This book is your goto resource for navigating the lifechanging transition from education to corporate success The revolutionary techniques ease your transfer and support the development of your professional identity right away When entering the professional world recent graduates frequently feel overwhelmed but this book will help you swiftly realize your full potential Ground breaking revelations that reestablish the connection between academic accomplishment and career success turning you from a student to a corporate professional Every graduate wants to leave their mark and this book gives them the unique spirit they need to do so Your career growth could be accelerated by 200% When someone understands the appropriate movements at the right time the transition from college to the corporate world is smooth This book gives you the selfassurance you need to make a seamless transition and create a stressfree work life Through this book Rohan Kadam a career coach and entrepreneur who has mentored many recent graduates and young professionals globally reveals the keys to corporate success His vast expertise in guiding college students through their corporate journeys comprehending their obstacles and turning them into accomplished professionals has allowed him to condense wisdom We can therefore rely on this link between our academic and professional lives to sow the seeds of corporate competence along the way As you enter the corporate world for the first time you will develop a passion for development and achievement We need a complete mindset shift to transform from a student to a professional and this book covers everything you need to know to succeed in your corporate journey Step boldly from Campus to Corporate Champion

Create Your Own Website Using WordPress in a Weekend Alannah Moore, 2013-09-11 Having a website built can be a complicated and expensive undertaking For large businesses this is a necessary expense but for the ever increasing number of independents and small businesses this can easily be handled by the intrepid amateur In *Create Your Own Website Using WordPress in a Weekend* author Alannah Moore draws on her extensive experience to show how in just a weekend almost anyone can create a website in WordPress that looks professional and is entirely tailored to their needs and preferences Through carefully structured step by step tutorials the book takes the reader through every stage of the web design process It is illustrated with fabulous examples and features checklists and tips throughout covering domain registration planning plugins and choosing the right theme This will cover the upcoming WP 2012 version

Remote Work Playbook Cole N. Harrington, 2025-11-04 Break free from the 9 to 5 grind and start building a location independent life that pays the bills and fuels your purpose Whether you re burned out bored or simply tired of trading time for money the digital economy is calling *Remote Work Playbook* is your clear no fluff guide to designing portable income streams and reclaiming control of your time energy and freedom Bestselling author and digital entrepreneur Cole N Harrington has helped thousands escape the traditional job trap and this book shows you how Inside you ll learn how to Identify your digital skillset even if you think you re not techy Choose the best remote work path for your personality and strengths Launch in 30 days or less with freelance

contract or side hustle income Land real gigs on trusted platforms without getting scammed Build sustainable systems for long term remote income and avoid burnout Master the tools tech and habits for focus flow and freedom Travel the world or stay home in your PJs while earning online Avoid isolation and stay mentally strong in the remote work lifestyle You ll also discover High earning portable hustles like coaching digital products and content creation Low tech job options like virtual assistant work ESL teaching and customer support Income stacking strategies that turn unstable gigs into steady income A full 30 day launch checklist to help you go remote fast with confidence This isn t just a book it s your blueprint for freedom Whether you re a total beginner or ready to scale your current hustle Remote Work Playbook will show you exactly how to earn from anywhere No gatekeepers No fluff Just action

Running Microsoft Word 97 Russell Borland,1997 It s packed with everything from quick clear instructions for new users to comprehensive answers for power users And it s complete in one volume In short RUNNING MICROSOFT WORD 97 is the authoritative handbook you ll keep by your computer and use every day Comprehensive Find out almost everything about working with Microsoft Word 97 from getting started to using macros and more Learn to easily publish documents on the Web using your existing Microsoft Word files and new Web Page wizards Discover how to collaborate with others almost anywhere using Microsoft Word workgroups and the Internet Gain insight into using Microsoft Word 97 as a component within Microsoft Office 97 Easy Access to Information Chapters at a Glance for quick reference Comprehensive table of contents Extensive cross referenced index Quick Reference tear out card Everything Is Clear Step by step instructions Real world examples Tips and advice from the experts CD Loaded with Must Have Extras Find information fast with a searchable version of the book on disc Includes Microsoft Internet Explorer and add ons such as NetMeeting and internet Connection Wizard Get to work quickly with ready made sample files

PROFITABLE DROPSHIPPING 2026 Unknown, In an ever evolving digital marketplace Profitable Dropshipping 2026 is your complete updated roadmap to building a successful online business without inventory and generating your first 5 000 in just 90 days Designed for both beginners and entrepreneurs ready to scale this guide gives you the mindset strategies and tools to thrive in the new era of intelligent eCommerce Through these pages you ll learn that dropshipping is no longer about chance it s about structure precision and strategy Profitable Dropshipping 2026 teaches you how to identify high demand niches find trustworthy suppliers and build a brand that stands out in a competitive market You ll discover how to automate product uploads manage logistics efficiently and optimize pricing so every sale contributes to long term growth and profitability Each chapter blends practical tactics with the latest trends in AI driven eCommerce You ll find step by step strategies to scale winning products advertising techniques tailored for 2026 using Meta Google and TikTok Ads SEO methods for organic visibility and automated systems for order fulfillment and customer retention You ll also learn how to develop the mindset of a data driven entrepreneur analyzing performance metrics adapting quickly and maintaining focus under market pressure Profitable Dropshipping 2026 is for those who want financial freedom without empty promises for creators sellers and

dreamers who value independence built on knowledge and strategy Because success in eCommerce today isn't about luck it's about clarity consistency and execution And when you apply the principles in this book your store stops being a side project and becomes the foundation of a business that grows scales and sustains your future **Public Interest Job Search Guide**

,1998 Editor & Publisher ,1989-04 Directory of interactive products and services included as section 2 of a regular issue annually 1995 Webmaster Career Starter Joan Vaughn,1999 Webmaster It's as exciting a career as it sounds And at this point in time it has just about everything going for it Soaring salaries Flexible hours Your choice of locations Work that's out there on the cutting edge of information technology And for the future Opportunities unlimited **Using WordPerfect in**

Your Job Search David Franklin Noble,1995 A new focused kind of computer book that shows readers how to use the power of WordPerfect to create quality resumes cover letters and other important job search documents Detailed step by step instructions make it easy to create different types of resumes such as combination resumes chronological resumes resumes from templates scannable resumes and hypertext Jumpstart Your Career Dr. Ferris E. Merhish,2007-03-12 JUMPSTART YOUR CAREER The Nuts and Bolts for Entering the Workforce for the first time The book is not only designed to provide help for the Nephrite job seeker looking for employment but provides training and information to help you keep your job and get along with others as well as advance once the job seeker gets hired and more The book is to be used as a tool in the same way one would have used my first book 7 001 RESUMES The Job Search Workbook As in my first book JUMPSTART YOUR CAREER starts out with the basic orientation information and then moves to areas such as what is the right job for the applicant As the book moves along the books will explore Developing Interviewing Skills Personality and Job Success What to look for as a First Time Job Seeker and more Traditionally job search books are going to cover how to develop cover letters or letters of application and the various types of resumes and you are going to find this information provided there But the book goes on from there it will provide the job seeker with job sources an index of Associations State Employment Agencies Federal Job Information Centers Head Hunters and more This new book also points out many of the responsibilities that come once an individual enters the world of work Legal Problems at Work Employer Relations Why an Individual should have a Savings Plan What is a Budget Handling a Checking account Planning for Retirement and much much more

Public Interest Job Search Guide Stacy M. DeBroff,1994 *The On-line Job Search Companion* James C. Gonyea,1995 Boot up log on and find work This accessible guide to job hunting and career building the electronic way tells job seekers everything they need to know about hardware software on line services and related technologies that can connect them instantly to thousands of employers and job bank databases *Just Resumes* Kim Marino,1991-11-11 No matter where you're starting from this book will help you get where you want to go The ultimate guide to writing a resume that gets results

Aviation Week & Space Technology ,1922 Includes a mid December issue called Buyer guide edition **Writer's and Illustrator's Guide to Children's Book Publishers and Agents** Ellen R. Shapiro,2001-07-24 A guide to the names and

specialites of publishers editors and literary agents that deal with children s literature **PC World** ,1993 Farmer's Weekly ,1928 **Artist's Market '87** Conner Susan,1986-10 Freelance artists looking for new marketing opportunities will find listings of 2 500 buyers of all types of graphic art and in depth information on each listing Illustrated
 Photographer's Market, 1985 Robert D. Lutz,1984-09 *Photographer's Market* Melissa Milar,William Brohaugh,1985

Resume Template This Week Setup Book Review: Unveiling the Magic of Language

In an electronic era where connections and knowledge reign supreme, the enchanting power of language has are more apparent than ever. Its power to stir emotions, provoke thought, and instigate transformation is truly remarkable. This extraordinary book, aptly titled "**Resume Template This Week Setup**," published by a highly acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound affect our existence. Throughout this critique, we will delve in to the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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Resume Template This Week Setup Introduction

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