



# Rachel Pierce

Professional Title



+1-347-965-9734



LinkedIn.com/rachpierce



www.rachpierce.com



rachpierce@gmail.com

## EDUCATION

### BACHELOR'S DEGREE

St. Louis Medical Center, California,  
USA

May, 2012 - 2014

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St. Louis Medical Center, California,  
USA

May, 2012 - 2014

## SKILLS

- Emotional Intelligence
- Time Management
- Professionalism
- Critical Thinking
- Effective Communication

## CERTIFICATIONS

### NAME OF CERTIFICATION

May, 2012 - 2014

### NAME OF CERTIFICATION

May, 2012 - 2014

## SOCIALS

### LINKEDIN

www.Linkedin.com/rachpierce

### TWITTER

www.twitter.com/rachpierce

### FACEBOOK

www.facebook.com/rachpierce

## PROFILE

A growth-focused executive with 15+ years of experience in B2B IT Sales, B2B Sales, product management, and business development. Adapt at initiating increased operational excellence, reducing costs, and supporting challenging business goals across highly competitive environments. Demonstrated expertise in overseeing the adoption of standards.

## WORK EXPERIENCES

### YOUR JOB TITLE HERE

Company Name, City, Country, 2012 - 2014

Working in an Ambulatory Surgery Services, my roles include preparing patients for outpatient procedures, taking medical history, ordering tests, prescribing antibiotics as well as recovering.

- Acted as an award-winning Real Estate Agent and directed activities as a Head of Law Clerk Program by employing sales and leasing skills to represent buyers, renters & sellers
- Facilitating clients with international relocation, utilizing contract development and negotiations. Focus on helping customers through a stressful moving process while maintaining a sense of calm, making the moving process as easy as possible.
- Conducted training of new agents
- Reviewed and assisted in the preparation of budgets and 10+ strategic plans, utilizing sound problem-solving skills.

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# Resume Template Update

**Peter Norton, Jill T. Freeze, Wayne S.  
Freeze**

## **Resume Template Update:**

*Oswaal CBSE Question Bank Class 10 Information Technology, Chapterwise and Topicwise Solved Papers For Board Exams 2025* Oswaal Editorial Board, 2024-06-05 DESCRIPTION OF THE PRODUCT 100% Updated with Latest Syllabus Questions Typologies We have got you covered with the latest and 100% updated curriculum Crisp Revision with Topic wise Revision Notes Smart Mind Maps Study smart not hard Extensive Practice with 700 Questions Self Assessment Papers To give you 700 chances to become a champ Concept Clarity with 500 Concepts Concept Videos For you to learn the cool way with videos and mind blowing concepts 100% Exam Readiness with Expert Answering Tips Suggestions for Students For you to be on the cutting edge of the coolest educational trends

**Writing Resumes and Cover Letters For Dummies - Australia / NZ** Amanda McCarthy, Kate Southam, 2015-05-04 Practical tricks for standing out from the crowd and getting the job you want in the Australian and New Zealand market Applying for jobs in today's tight job market can seem like an overwhelming process Competition is fierce and employers expect more than ever before from job applicants With unemployment and redundancies rising it's simply not a good time to be looking So how do you make yourself stand out Writing Resumes and Cover Letters For Dummies Second Australian New Zealand Edition shows you how to catch a recruiter's attention Presenting a wealth of sample resumes and cover letters this handy easy to use guide shows you how to write a killer cover letter format your resume for online use use social networking to your advantage and tailor your resume and cover letters for specific positions and companies Designed specifically for job hunters in Australia and New Zealand Offers practical tips and advice on crafting a great resume and a perfect cover letter for any kind of position Includes advice on addressing government selection criteria Features ten ways to turn off a recruiter and ten tips for the perfect presentation No matter how tough the job market is a great resume and cover letter combination will help you get the attention you deserve Writing Resumes and Cover Letters For Dummies gives you all the tools and tips you need to get noticed and get your dream job

**Dear High School Senior: Prepare for Life After High School** Nicole Herbert Dean, 2022-10-13 Teach real life skills to your high school senior who is preparing to go to college trade school or a job This book has everything a graduating senior would need whether they are heading to college trade school or a job This guide will help prepare them for the real world of adulthood There are pages for preparing for dorm life roommate agreements savings trackers bill tracker finals schedules birthday reminders and much more This also makes a perfect graduation gift as it comes with a designed cover Check out our other life skills products at Thinkologie

**The Startup Product Manager** Manan Modi, 2023-07-14 This book serves to empower the next generation of product managers business builders and startup entrepreneurs 99.9% of businesses are small businesses or startups This book will give you the toolkit to succeed in building startups and early stage ventures The Startup Product Manager will teach you how to not only break into product management at a startup but also become the best startup operator you can be through step by step strategies Manan Modi

is a product builder early stage operator investor and writer He has worked closely with CEOs and founders to solve high priority problems for customers as well as lead efforts on revenue generating products and strategic opportunities for companies He has worked at startups backed by the top venture investors around the world More importantly he has been in your shoes He comes from a non traditional background and went a lot of through trial and error before landing in product management He tried different fields such as marketing finance consulting design software engineering government and more he wants to help you break into product management regardless of your background and where you are in your career His strength is his ability to uniquely help you position your background to find the right Product Management role for you This consistent experimentation with his career path has allowed him to become a startup product manager who has helped venture backed startups succeed He wants to help you ultimately succeed in building startups *Microsoft Publisher 2002: A Comprehensive Approach, Student Edition* McGraw-Hill,2002-03-14 Publisher 2002 covers the basic features of Microsoft Publisher 2002 By working through this tutorial you will become a knowledgeable and empowered user of this unique desktop publishing tool After you complete this tutorial you will be able to create attractive and well designed publications from invitations to flyers to newsletters to Web pages You will be able to print publications and prepare files for printing by professionals Publisher 2002 covers a range of functions and techniques It includes good design principles to help you build publications that are visually appealing Each lesson provides hands on opportunities for you to practice and apply your skills The tutorial proceeds from simple to complex allowing you to build skills at a practical pace **HonorSociety.org**

**Professional Network Guide: How to Search for Your Career Online** Mike Moradian,2020-11-05 Finding a job in today s current environment takes skills and strategy Mike Moradian s book How to Search for Your Career Online helps demystify the best steps to finding your dream job online **Commercial Delivery Methodology** Robin Hornby,2019-11-12 The Commercial Delivery Methodology or CDM is offered as an effective means for vendor organizations to formalize their professional services business It documents the CDM as an instance of a business lifecycle appropriate for the larger services firm with the need to bid and manage a relatively high percentage of large fixed price and potentially higher risk projects The chapters describe each phase of the business lifecycle in the management of project opportunities and contracts The CDM is a much needed tool of business management incorporating many project management practices and operates alongside the application lifecycle familiar to project managers and their team Large format 8 x11 150pp 39 templates 5 deployment charts 5 process diagrams 17 IPO diagrams Glossary **Peter Norton's Complete Guide to Microsoft Office 2000** Peter Norton,Jill T. Freeze,Wayne S. Freeze,1999 Ready to use building blocks for integrated circuit design Why start coding from scratch when you can work from this library of pre tested routines created by an HDL expert There are plenty of introductory texts to describe the basics of Verilog but Verilog Designer s Library is the only book that offers real reusable routines that you can put to work right away Verilog Designer s Library organizes Verilog routines according to functionality making it

easy to locate the material you need Each function is described by a behavioral model to use for simulation followed by the RTL code you ll use to synthesize the gate level implementation Extensive test code is included for each function to assist you with your own verification efforts Coverage includes Essential Verilog coding techniques Basic building blocks of successful routines State machines and memories Practical debugging guidelines Although Verilog Designer s Library assumes a basic familiarity with Verilog structure and syntax it does not require a background in programming Beginners can work through the book in sequence to develop their skills while experienced Verilog users can go directly to the routines they need Hardware designers systems analysts VARs OEMs software developers and system integrators will find it an ideal sourcebook on all aspects of Verilog development *InfoWorld* ,1990-06-04 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects **Public Interest Job Search Guide** ,1994 **Public Interest Job Search Guide** Stacy M. DeBroff,1994 Im/Key, Int Apl Office 2000, Coll Keybd (Update) Vanhuss,Duncan,Forde,Woo,2000-02 **Using Microsoft Office 97** Jill T. Freeze,1997 Quick answers to everyday Office 97 questions B W illustrations **Learning Word 2000** Suzanne Weixel,1999 Master 2000 s new themed page formats explore its much improved table editor allowing nesting tables floating tables where text wraps around a table and side by side tables Discover comment anchoring put comments right onto a document Find out about expanded networking capabilities e g have an auto e mail sent to you when someone makes changes to a document saved on a network *InfoWorld* ,1991 **Instr Key Lsn 61-120, Office 2000, Coll Keybrd (Update)** Vanhuss,Duncan,Forde,Woo,1999-09 **College Grad Job Hunter** Brian D. Krueger,1995 College students want the facts They don t want to know how job hunting used to be done or how to get a job if you ve been downsized They want to know how to downplay a lack of work experience or the summer they spent flipping burgers how to get references from professors how to succeed at job fairs and how to negotiate a decent salary This book is packed with over 200 different techniques and tactics any one of which will make a significant impact on a job search There are many new and fresh ideas that can be put into immediate action No theory No philosophy Just down to earth information a college grad can use immediately in their job search *Microsoft FrontPage 2003* Gary B. Shelly,Thomas J. Cashman,Jeffrey J. Quasney,2005 For the past three decades the Shelly Cashman Series has effectively introduced computers to millions of students consistently providing the highest quality most up to date and innovative materials in computer education Enjoy the proven step by step style and improved Office 2003 updates of the Shelly Cashman Series and enhance your Office application skills today Using the Internet and the World Wide Web in Your Job Search Fred Edmund Jandt,Mary B. Nemnich,1997 This book shows how to locate the thousands of jobs that are offered on line Contains expert advice on everything from getting connected to getting the job 11 96 **Professional's Private Sector Job Finder** Daniel Lauber,1994

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