



MARIA TURNER

SALES REPRESENTATIVE

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PROFESSIONAL SUMMARY

A results-driven and highly motivated Sales Representative with a strong track record of driving revenue growth, building lasting customer relationships, and delivering exceptional service. Expertise in identifying market opportunities, managing sales pipelines, and consistently achieving sales targets. Skilled in negotiating, closing deals, and providing tailored solutions to meet client needs. Enthusiastic and dedicated to contributing to the success of the organization.

KEY SKILLS

- Sales Strategy Development
- Client Relationship Management
- B2B/B2C Sales
- Lead Generation & Prospecting
- Negotiation & Closing Deals
- CRM Software (Salesforce, HubSpot)
- Market Research & Analysis
- Product Knowledge

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Susan A. Enns



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sales He told her he found a company online and they were going to charge him more than 3000 to teach him how to find a sales job She thought at the time that was highway robbery let alone questioning if it was even legal She finished writing it shortly after the COVID 19 Pandemic of 2020 changed the world and so many talented sales people were forced to change jobs and were hitting the job market on a moment's notice As Confucius once said Choose a job you love and you will never have to work a day in your life Susan has had such a rewarding career in sales she wants to help you explore the same opportunity So let's get started Slam Dunk Resumes-- that Score Every Time! Steven Provenzano,1994 The secrets to writing a sharp focused and effective resume from a consultant who has written more than 3 000 Provenzano shows how to organize knowledge talents and achievements and use slam dunk writing and editing principles to transform a resume from boring to brilliant Includes dozens of before and after samples and 100 slam dunk resumes **Resume Handbook (3rd)** Arthur D. Rosenberg,David V. Hizer,1996 Now with more than 250 000 copies of previous editions sold this bestseller shows exactly how to write direct no nonsense resumes that attract jobs This third edition presents sample resumes and letters that have been updated to reflect important changes in today's job market **Blue Collar Resumes** Steven Provenzano,1999 This practical and helpful guide takes you step by step through the process of writing a job winning resume Steve Provenzano starts off with some general background on deciding what kind of job to look for and how to find the best opportunities This resource offers sound advice on how best to present education and work experience including what to tell and what the job candidate shouldn't reveal There are suggestions for workers who have been fired have gaps in their work history or have some other troublesome issue in their past **Job Search Guide** ,1993 **The \$100,000 Resume** Craig S. Rice,1998 The definitive guide to the special requirements of the executive resume Cover *The Career Change Resume* Kim Isaacs,Karen Hofferber,2003 Written by the official resume advisers to Monster.com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how to craft resumes that open doors to new careers more than 150 sample resumes and cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career changers Filemaker Pro 5 Advanced Cynthia Baron,Daniel Peck,2001 As valuable to intermediate users as it is to advanced users this guide offers the most efficient way for professionals to learn how to build custom databases using scripts templates and more It combines a highly visual approach with step by step instructions concise explanations of database techniques and task based learning *Editor & Publisher* ,1989-04 Directory of interactive products and services included as section 2 of a regular issue annually 1995 *The Federal Resume Guidebook* Kathryn K. Troutman,1999 Applying for a federal job or promotion no longer requires a lengthy lifeless form Instead applicants can emphasize their strengths skills and smarts in resumes that will hook hiring staff and make personal qualifications shine *Adweek* ,2000 Vols for 1981 include four special directory issues Volume Feeding

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