

# Rachel Pierce

Professional Title



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## EDUCATION

### BACHELOR'S DEGREE

St. Louis Medical Center, California,  
USA  
May, 2012 – 2014

### BACHELOR'S DEGREE

St. Louis Medical Center, California,  
USA  
May, 2012 – 2014

## SKILLS

- Emotional Intelligence
- Time Management
- Professionalism
- Critical Thinking
- Effective Communication

## CERTIFICATIONS

### NAME OF CERTIFICATION

May, 2012 – 2014

### NAME OF CERTIFICATION

May, 2012 – 2014

## SOCIALS

**LINKEDIN**  
[www.linkedin.com/rachelbthomas](#)

**TWITTER**  
[www.twitter.com/rachelbthomas](#)

**FACEBOOK**  
[www.facebook.com/rachelbthomas](#)

## PROFILE

A growth-focused executive with 18+ years of experience in B2B IT Sales, B2B Sales, product management, and business development. Adept at initiating increased operational excellence, reducing costs, and supporting challenging business goals across highly competitive environments. Demonstrated expertise in overseeing the adoption of standards.

## WORK EXPERIENCE

### YOUR JOB TITLE HERE

Company Name, City, Country, 2012 – 2014

Working in an Ambulatory Surgery Services, my roles include preparing patients for outpatient procedures, taking medical history, ordering tests, prescribing medicines as well as recovering.

- Acted as an award-winning Real Estate Agent and directed activities as a Head of Law Clerk Program by employing sales and training skills to represent buyers, renters & sellers.
- Facilitating clients with international relocation, utilizing contract development and negotiations. Focus on helping customers through a stressful moving process while maintaining a sense of calm, making the moving process as easy as possible.
- Conducted training of new agents
- Reviewed and assisted in the preparation of budgets and 10-strategic plans, utilizing sound problem-solving skills.

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**Evelyn U. Salvador**

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The Career Change Resume Kim Isaacs,Karen Hofferber,2003 Written by the official resume advisers to Monster.com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how to craft resumes that open doors to new careers more than 150 sample resumes and cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career changers

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**Woody Leonhard Teaches Microsoft Office 2000** Woody Leonhard,1999 Office guru and expert author Woody Leonhard teaches the average user what they need to know about Office Woody covers Office and all of the related computing topics that real users need to learn Office and maximize their productivity with the suite

**Step-by-step Resumes** Evelyn U. Salvador,2006 A step by step guide to writing an outstanding resume that offers expert tips and practical suggestions for filling in employment gaps using customizable ClipBullets choosing the right keywords and more Includes a CD with resume templates and worksheets

Microsoft Help Desk for Microsoft Office 2000 ,1999-11 In one portable easily understood volume Nelson has compiled product support information from official Microsoft archives enabling users to solve problems without having to search through vast Internet sources or pay for phone support

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