



# Rachel Pierce

Professional Title



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rachpierce@gmail.com

## EDUCATION

### BACHELOR'S DEGREE

St. Louis Medical Center, California,  
USA

May, 2012 - 2014

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St. Louis Medical Center, California,  
USA

May, 2012 - 2014

## SKILLS

- Emotional Intelligence
- Time Management
- Professionalism
- Critical Thinking
- Effective Communication

## CERTIFICATIONS

### NAME OF CERTIFICATION

May, 2012 - 2014

### NAME OF CERTIFICATION

May, 2012 - 2014

## SOCIALS

### LINKEDIN

www.Linkedin.com/rachpierce

### TWITTER

www.twitter.com/rachpierce

### FACEBOOK

www.facebook.com/rachpierce

## PROFILE

A growth-focused executive with 15+ years of experience in B2B IT Sales, B2B Sales, product management, and business development. Adapt at initiating increased operational excellence, reducing costs, and supporting challenging business goals across highly competitive environments. Demonstrated expertise in overseeing the adoption of standards.

## WORK EXPERIENCES

### YOUR JOB TITLE HERE

Company Name, City, Country, 2012 - 2014

Working in an Ambulatory Surgery Services, my roles include preparing patients for outpatient procedures, taking medical history, ordering tests, prescribing antibiotics as well as recovering.

- Acted as an award-winning Real Estate Agent and directed activities as a Head of Law Clerk Program by employing sales and leasing skills to represent buyers, renters & sellers
- Facilitating clients with international relocation, utilizing contract development and negotiations. Focus on helping customers through a stressful moving process while maintaining a sense of calm, making the moving process as easy as possible.
- Conducted training of new agents
- Reviewed and assisted in the preparation of budgets and 10+ strategic plans, utilizing sound problem-solving skills.

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**Evelyn U. Salvador**



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