

100 quick and simple health checks for eBay business success

Written for hectic business owners, this book delivers 100 sure-fire tips and quick-fixes for making your eBay business more successful.

Author Todd Alexander is an eBay insider who has helped thousands of people to open, run and grow prosperous businesses on one of the world's largest trading platforms. His guide delivers tried-and-tested ways to:

- research your competition and build a winning brand identity
- improve your marketing reach and impact
- forge strong relationships with suppliers and provide outstanding customer service
- reduce eBay and PayPal fees and fully leverage mobile technologies
- automate your inventory management and reduce the time and costs of handling.

Lock in the future success of your eBay business and put it to the Check 100 test today!

TODD ALEXANDER has been advising retail and online businesses for the past 20 years. Currently Director of Customer Programs at eBay, he has been with the company for over 12 years.

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ISBN 978-0-7303-0862-1



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BUSINESS

Tips For A Successful Ebay Business Check 1

Marsha Collier

Tips For A Successful Ebay Business Check 1:

Tips For A Successful Ebay Business Todd Alexander,2014-02-19 100 simple easy to use health checks for your eBay business Storefront businesses are popping up across Australia while many traditional businesses are tapping into eBay as a new sales channel Other than eBay what do the owners of all these businesses have in common They're busy running their businesses and they need smart and easy tips on how to boost their business operations Now with Check 100 eBay expert Todd Alexander offers a simple list of 100 quick health checks that will help owners of small and medium size businesses optimise and maximise their eBay profits It's easy to read and packed with just the facts and guidance you need to run a successful profitable eBay business Topics covered include business planning sourcing and listing products building a brand customer service logistics marketing preparing for the future and more Presents a simple easy to implement must do tips for ensuring you're running your business as efficiently and effectively as possible Covers every step required for operating an eBay business Shows you how to implement each step why you should implement it and how to measure the impact on your eBay business Written by Todd Alexander Australia's top eBay expert and the author of *The New eBay For small business owners and independent eBay sellers* Check 100 presents fast straight to the point guidance that will turn potential into profits

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[Starting an eBay Business For Dummies](#) Marsha Collier,2001-12-15 Starting An eBay Business

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[The Unofficial Guide to Starting a Business Online](#) Jason R. Rich,1999-11-25 Only a few years into its popular use the World Wide Web has already enabled thousands to set up online businesses that require a minimum of upkeep and maximum profits The Unofficial Guide to Starting a Business Online is the cyber entrepreneur's ultimate guide to every aspect of hanging out a shingle in the virtual world Here's what readers get Step by step advice and key information on setting up shop online from creating a Web site to marketing and advertising big on a shoestring budget Addresses for hundreds of Web sites they can use as start up references that would have taken hundreds of hours to track down alone A rundown of the best businesses to start online and advice for choosing the right one Pointers on combining traditional selling techniques with Web specific ones for the best of all possible plans

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