

# Webmarketing

## Stratégie marketing et Marketing mobile

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**Webmarketing** Guillaume Eouzan, Jérémie Dupuis, Charlotte Michalon, 2016 La 4e de couverture indique Le livre de référence sur le Webmarketing ce livre a pour objectif de faire un tour d'horizon complet du Webmarketing et de donner des astuces inédites pour apprendre utiliser les nouveaux leviers de communication liés au développement d'Internet et du commerce digital sous toutes ses formes Un complément sous forme de vidéo 1H sur la stratégie web et les tendances du e-commerce trop d'entreprises croient encore que le Webmarketing consiste à faire du Marketing sur Internet Il s'agit d'une grave erreur et ce module a comme objectif de vous démontrer pourquoi

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**Webmarketing** Guillaume Eouzan, Kévin Bridier, Charlotte Michalon, Arnaud Guissani, Jérémie Dupuis (spécialiste en marketing digital)., 2017-10-11 Comment adapter sa stratégie marketing au web Comment améliorer sa visibilité Comment obtenir un trafic qualifié sur son site et transformer les internautes de passage en cyberconsommateurs actifs mais aussi quels sont les outils d'analyse permettant d'optimiser ses stratégies efficacement Comment analyser l'expérience utilisateur et optimiser ses taux de conversion Cette troisième édition du livre Webmarketing est mise à jour et fortement enrichie Ce livre a pour objectif de faire un tour d'horizon complet du Webmarketing et de donner des astuces inédites pour apprendre utiliser l'ensemble des leviers de communication liés au digital Il s'adresse aussi bien aux étudiants en marketing communication qu'à toute personne entrepreneur dans le digital chef d'entreprise webmaster webmarketeur ayant en charge un site et devant mettre en place une stratégie basée sur une réflexion de visibilité et d'efficacité Parce que dans le monde du Web et de la nécessaire transformation digitale la création d'une stratégie performante nécessite d'employer une multiplicité de canaux interdpendants ce livre vous permettra d'élaborer pas pas votre stratégie e-marketing de construire votre plan de communication d'adopter une stratégie de commercialisation innovante et de piloter votre ROI Cet ouvrage vous offrira également les clés pour optimiser votre référencement réaliser vos campagnes AdWords et Facebook Ads susciter de l'engagement sur les réseaux sociaux mais aussi analyser et mettre en place des actions tactiques avec Google Analytics comprendre l'A/B testing et l'expérience utilisateur optimiser vos taux de conversion Ce livre se veut avant tout un guide pratique et accessible tous il est assorti de nombreuses méthodologies astuces et bons outils fruités de l'expérience des auteurs lors de leurs missions de consulting séminaires de formation et conférences sur le sujet

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