

MICHAEL SPINHORN

Investment Banking Director

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SUMMARY

Over 15 years of experience in finance and investment banking with a demonstrated track record in origination and execution of M&A transactions, IPOs / equity offerings and debt offerings. Deep industry knowledge and client relationships in the Food and Packaging and e-Commerce sectors. Over a decade of experience leading global cross-functional teams. Passionate about mentoring and training junior talent.

PROFESSIONAL EXPERIENCE

COMPANY NAME: - BOUTIQUE BANK

Investment Banking Director - Consumer Retail Coverage

- The first bullet can be a brief description of your role and responsibilities – the rest needs to be proof of impact
- Your most recent role should have the most detailed bullets, and your older roles should be more concise and to-the-point. That exception to this would be if you spent less than 12 months in your current role, then put more detailed details in the longer role you have on your resume.
- Too many long bullets in a row can be hard to read, so aggregate your points when more than 5 bullets into sections (ideally aligned with key themes in the job posting or what a recruiter tells you about the role)

Recent Transaction/Client/Project experience:

- **Company 1/Deal A** – brief company description / deal size and terms / project description with date
 - List out 2-5 deals or projects you have worked on and summarize your contributions in 1-2 bullets
 - Summarize your contributions in 1-2 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Put items in either chronological order and / or sorted by your level of impact on the transaction
- **Company 1/Deal B** – \$3 billion acquisition of Orange Cr. by Apple Cr. in 2023
 - Advised the CFO on target and proforma financial operating model, EBITDA projections / structure and key KPIs
 - Summarize your contributions in 1-2 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Summarize your contributions in 1-2 bullets, ideally on 1 line or 1.5 lines for each bullet
- **Company 1/Deal C** – brief company description / deal size and terms / project description
 - Summarize your contributions in 1-2 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Summarize your contributions in 1-2 bullets, ideally on 1 line or 1.5 lines for each bullet
- **Company 1/Deal D** – brief company description / deal size and terms / project description
 - Summarize your contributions in 1-2 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Summarize your contributions in 1-2 bullets, ideally on 1 line or 1.5 lines for each bullet

Demonstrated Leadership and Impact:

- Served as Team Staffer for two years and led junior recruiting for three years.
- Helped e-commerce panel with the CEO of ABC Cr. at the 2023 Consumer Retail Industry conference
- Member of firm-wide philanthropy group and volunteered for ABC Soup Kitchen with team-2x a year

COMPANY NAME: - BOUTIQUE BANK

Investment Banking Vice President - Consumer Retail Coverage

- Try to keep any role that is more than 5 years old to 2-3 bullets, ideally on one line each
- Try to keep any role that is more than 3 years old to 2-3 bullets, ideally on one line each
- Try to keep any role that is more than 3 years old to 2-3 bullets, ideally on one line each
- Try to keep any role that is more than 3 years old to 2-3 bullets, ideally on one line each

New York, NY
2010-2012

COMPANY NAME: - BOUTIQUE BANK

Investment Banking Associate - Consumer Retail Coverage

- One of only 10 people to be promoted from Analyst to Associate in 2011
- Try to keep any role that is more than 5 years old to 2-3 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 2-3 bullets, ideally on one line each

San Francisco, CA
2011- 2014

Investment Banking Analyst - Technology, Media, Telecom Coverage

- Try to keep any role that is more than 5 years old to 2-3 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 2-3 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 2-3 bullets, ideally on one line each

San Francisco, CA
2007- 2009

EDUCATION

UNIVERSITY / COLLEGE:

Master of Business Administration (MBA)

- Completed coursework in finance and accounting, economics, and marketing
- GPA / test scores are optional if it has been more than five years but include any academic distinctions

Boston, MA
Class of 2011

UNIVERSITY / COLLEGE:

Bachelor of Science (Civil Engineering Major and Finance Minor)

- GPA / test scores are optional if it has been more than five years but include any academic distinctions
- Finance and Investing Club member, Tennis player, and worked at the campus bookstore ~10 hours / week

Stanford, CA
Class of 2007

CERTIFICATIONS

SKILLS

Passed Chartered Financial Analyst (CFA) Level I, Series 7, 79, and 63 Exams.

Use a few key skills here in alphabetical order. It may be helpful for ATS (Applicant Tracking Systems).

INTERESTS

Reading (non-fiction and artistic intelligence books) and running (2x Boston marathon finisher)

ATS FRIENDLY



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Arturo Cuomo

Resume Template Deal Sign In:

InfoWorld ,2002-11-18 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects *Turning Points* Diane Elizabeth Ducat,2002 For undergraduate courses in Career Planning and Decision Making Helping students take charge of their professional future this action oriented handbook covers what every college student needs to know about making career choices searching for suitable internships and jobs and succeeding in the workplace of the 21st century Putting numerous activities for self assessment and research at the heart of the text it builds upon a sound theoretical framework that focuses on three major areas 1 searching for information exploration 2 setting your career direction decision making and 3 making your work experience count success in the workplace *PC World* ,1993 Problem Solving and Programming Concepts Maureen Sprinkle,1998 Problem Solving and Programming Concepts Fourth Edition is one of the few books that successfully teaches problem solving and is not language specific Readers find that learning is enhanced by the step by step progression of topics and in depth coverage Detailed explanations and examples vividly present and reinforce math functions control breaks arrays pointers file updates and report handling The essential tools of problem solving structure charts IPO charts algorithms and flowcharts are extensively used New to this edition is coverage of the object oriented approach Drug Markets ,1926

The Timber Trades Journal and Saw-mill Advertiser ,1908 Exercises in Algebra Thomas Percy Nunn,1914 *Exercises in Algebra* Sir Thomas Percy Nunn,1914 **Timber and Wood-working Machinery** ,1897 The Log ,1945-07 *Proceedings of the Second International Country Life Commission, Held at Michigan State College, East Lansing, Michigan, U.S.A., August 3, 4, 5 and 6, 1927* Eben Mumford,1928 Parliamentary Debates (Hansard). Great Britain. Parliament. House of Commons,1930 Contains the 4th session of the 28th Parliament through the session of the Parliament *American Lumberman* ,1904 Official Journal League of Nations,1922 Included are the Minutes or Proc s verbal of the Council from its first meeting Paris January 16 1920 to the session the budget for the 3d financial period 1921 in 1920 no 7 1921 no 9 1923 no 1 of each year statements of the Present situations as regards international engagements registered with the Secretariat Saar Basin periodical and other reports and papers reports on the financial reconstruction of Austria and of Hungary and many other reports and papers *Cotton* ,1921 *The Outlook* Lyman Abbott,Hamilton Wright Mabie,Ernest Hamlin Abbott,Francis Rufus Bellamy,1908 **Building Supply News** ,1925 Vols for 1979 include annual buyers guide **Recruiting and Selecting Profitable Sales Personnel** Edgar S. Ellman,1982 **Municipal Journal** ,1930 The Athenaeum ,1897

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manual of the G 109. Datum. G 109 G 109B - GROB Aircraft Nov 14, 2014 — Page 6 and 7: MAINTENANCE MANUAL GROB G 109 4a Re; Page 8 and 9: REPAIR INSTRUCTIONS GROB G 109 3 Gl; Page 10 and 11: WARTUNGSHANDBUCH GROB G ...