

# DAVID CORNELL

MARKETING SPECIALIST II

## CONTACT

999 999 9999  
david@me.com  
www.davidme.com  
123, the lane  
region, state  
123 123 123 123

## SKILLS

Microsoft  
CSS  
Adobe Photoshop  
jQuery  
Adobe InDesign  
HTML5  
Microsoft Word  
Marketing

## EDUCATION

Diploma in Marketing  
Charmaine Institute of Marketing  
2009-2018  
Bachelor of Science in Marketing  
Bachelor of Science in Marketing  
2019-2020  
DECC Head of Marketing  
University of Technology  
2020-2021

## SUMMARY

I am an experienced marketing professional with a Postgraduate Diploma in Marketing from the City & Guilds Marketing Institute. I have a proven track record in developing and implementing marketing strategies, managing budgets, and analyzing market trends. I am a results-driven professional with a strong focus on achieving business objectives and a proven track record in managing a team of marketing professionals.

## EXPERIENCE

Marketing Manager  
ABC Company Ltd. Birmingham

2018-Present

• Developed and implemented a comprehensive marketing strategy for ABC Company Ltd., resulting in a 15% increase in sales over the past year. This involved conducting market research, identifying key target markets, and developing targeted marketing campaigns.

• Managed a budget of £50,000 per month, ensuring all marketing activities were delivered within budget and on time. This involved negotiating with suppliers, monitoring costs, and reporting on the effectiveness of each campaign.

• Led a team of 5 marketing professionals, providing guidance and support to ensure they were able to deliver high-quality work.

• Collaborated with the sales and product development teams to ensure marketing activities were aligned with business objectives and product features. This involved attending meetings, providing input, and developing marketing materials that supported the sales and product development teams.

• Developed and implemented a social media strategy for ABC Company Ltd., resulting in a 20% increase in social media followers and a 10% increase in website traffic. This involved identifying key social media platforms, developing content, and scheduling posts.

• Analyzed marketing data to identify trends and opportunities for improvement. This involved using tools such as Google Analytics, social media analytics, and email marketing analytics to track the effectiveness of marketing activities and make data-driven decisions.

Marketing Senior  
XYZ Company Ltd. Birmingham

2015-2018

• Developed and implemented a comprehensive marketing strategy for XYZ Company Ltd., resulting in a 10% increase in sales over the past year. This involved conducting market research, identifying key target markets, and developing targeted marketing campaigns.

• Managed a budget of £30,000 per month, ensuring all marketing activities were delivered within budget and on time. This involved negotiating with suppliers, monitoring costs, and reporting on the effectiveness of each campaign.

• Collaborated with the sales and product development teams to ensure marketing activities were aligned with business objectives and product features. This involved attending meetings, providing input, and developing marketing materials that supported the sales and product development teams.

• Developed and implemented a social media strategy for XYZ Company Ltd., resulting in a 15% increase in social media followers and a 5% increase in website traffic. This involved identifying key social media platforms, developing content, and scheduling posts.

• Analyzed marketing data to identify trends and opportunities for improvement. This involved using tools such as Google Analytics, social media analytics, and email marketing analytics to track the effectiveness of marketing activities and make data-driven decisions.

## POSITION4 TITLE

Company Name

2019-Present

• Developed and implemented a comprehensive marketing strategy for Company Name, resulting in a 10% increase in sales over the past year. This involved conducting market research, identifying key target markets, and developing targeted marketing campaigns.

• Managed a budget of £20,000 per month, ensuring all marketing activities were delivered within budget and on time. This involved negotiating with suppliers, monitoring costs, and reporting on the effectiveness of each campaign.

• Collaborated with the sales and product development teams to ensure marketing activities were aligned with business objectives and product features. This involved attending meetings, providing input, and developing marketing materials that supported the sales and product development teams.

• Developed and implemented a social media strategy for Company Name, resulting in a 10% increase in social media followers and a 5% increase in website traffic. This involved identifying key social media platforms, developing content, and scheduling posts.

• Analyzed marketing data to identify trends and opportunities for improvement. This involved using tools such as Google Analytics, social media analytics, and email marketing analytics to track the effectiveness of marketing activities and make data-driven decisions.

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**Sharon Anne Fisher-Larson, Ron Larson**

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sondern auch eine friedliche Kooperation zwischen benachbarten Staaten zu befördern und zu

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