


# Kash Long

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## Summary

Highly motivated and results-oriented Retail Store Manager with 8+ years of proven experience in driving profitability, reducing operating costs, and exceeding sales targets. Adept at developing and executing strategic initiatives to enhance customer satisfaction, optimize inventory management, and streamline operations. Proven ability to lead and motivate teams, foster a positive work environment, and achieve exceptional organizational goals.

## Education

Bachelor's Degree, CGPA: 7.6

Dec 2017

## Experience

Walmart

Retail Store Manager

Jan 2022 - Present

- Developed and executed training programs for new and existing staff, resulting in reduced employee turnover and enhanced productivity.
- Managed a team of 20+ employees, providing guidance and motivation to achieve operational goals.
- Utilized advanced inventory management systems to optimize stock levels, minimize waste, and ensure product availability.
- Collaborated with vendors to secure exclusive products and negotiate favorable terms, enhancing store competitiveness.

Target

Retail Store Manager

- Increased store profitability by 15% through implementing innovative marketing strategies and optimizing inventory levels.
- Reduced store operating costs by 10% via streamlining operations and negotiating favorable vendor contracts.
- Exceeded sales targets by 20% each quarter through effective team motivation and performance management.
- Improved customer satisfaction by 25% by implementing a comprehensive customer feedback program and resolving complaints promptly.

## Skills

- Sales Management
- Customer Service
- Inventory Management
- Team Leadership
- Financial Management
- Operations Management

## Accomplishments

- CHALLENGE Declining sales due to increased competition ACTION Implemented a comprehensive marketing campaign and enhanced customer service initiatives RESULT Increased sales by 12% and regained market share
- CHALLENGE High employee turnover ACTION Developed and implemented a comprehensive onboarding and retention strategy RESULT Reduced turnover rate by 20%
- CHALLENGE Inefficient inventory management system ACTION Implemented a new inventory control system and optimized warehouse operations RESULT Improved inventory accuracy by 15% and reduced shrinkage by 8%
- CHALLENGE Limited customer engagement ACTION Launched a social media campaign and implemented personalized marketing strategies RESULT Increased customer engagement by 25%
- CHALLENGE Poor communication within the team ACTION Facilitated regular team meetings and established clear communication channels RESULT Improved teamwork and collaboration

## Awards

# Resume Template Ideas Store Hours

**Lauren Gardner**



## **Resume Template Ideas Store Hours:**

**Step by Step Guide to Opening Your Passive Income Etsy Store** K Salem, Making passive income can often mean putting in effort up front into a venture and hoping to sit back and relax and watch the money roll in Often from our experience we ve found that even once the top is spinning it still needs some care and attention to ensure the business or the venture maintains and continues to work That was the case until we found that creating an Etsy store which sells only downloadable products to be a completely passive way to create income In this guide we re going to show you the step by step process we took in order to create a fully passive income generating Etsy store We started with a fresh slate to write this we are going to open a store from scratch and go through each step of the process along the way We did this as a documentation of the journey and who knows maybe another passive income store on Etsy *AI for Instant Earnings : Make Money in Under 24 Hours* SHIKHAR SINGH (THE ZENITH), Do you ever wish you could make money today not someday What if earning online wasn t complicated but simply a matter of using the right AI tools Imagine waking up tomorrow with your first AI powered income already credited No skills No experience No problem AI can do the heavy lifting for you This book promises one thing Instant action Instant earnings Instant confidence Inside This Book Inside this powerful guide you ll discover How to earn money with AI in under 24 hours 7 ultra fast side hustles anyone can start today Step by step methods for freelancing automation micro gigs Tools that generate content designs and services instantly Real examples of beginners making their first 500 5 000 Secrets to scaling small earnings into daily income Zero investment methods that work even for absolute beginners You re not lost You re not late You re not behind You simply needed the right roadmap the one that turns confusion into cash This isn t just a guide it s a shortcut for people tired of waiting for the right time AI has changed the rules and now it s your turn to win Let this book show you that 24 hours is enough to start earning Buy Now This E Book Start today and see results by tomorrow morning Turn your phone into a mini income machine Unlock AI shortcuts that save time effort and stress Read this book and take your first step toward financial freedom Your instant earning journey begins right now **Sams Teach Yourself Microsoft Office Word 2003 in 24 Hours** Heidi Steele,2004 Whether new to Word 11 or upgrading from an earlier version the reader can use the step by step tutorial lessons to accomplish everyday Word tasks Midwest *Step by Step Guide to Launching Your Passive Income Online Apparel Store* K Sal,2022-02-22 From T shirts to phone cases with today s technology and select platforms you as an entrepreneur can earn passive income shipping physical goods to your customers without ever having to print pack or ship the goods The process is called drop shipping and in this guide we will walk through the steps to set up a drop shipping business *AI Million Dollar Content Ideas : Create Once, Earn Daily* SHIKHAR SINGH (THE ZENITH), Do you ever feel like your ideas are powerful but they don t make you money yet What if one smart AI powered content idea could build your daily income forever Imagine creating once and earning while you sleep without stress burnout or guesswork This book shows you how teens and beginners are turning simple AI

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