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Innovative and proactive Product Manager offering five years of experience building products in finance and energy industry from ideation to launch. Excellent reputation for resolving problems, managing cross-functional teams, and driving overall product success.

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EDUCATION

Master of Science in Information Technology Management
University of Texas at Dallas - Richardson, TX - Dec 2019
Bachelor of Engineering in Electronics
Mumbai University - Maharashtra, India - Dec 2009

SKILLS

Technical Skills



SQL



MySQL



Python



Java

Functional Skills



JIRA



Confluence



Agile/Hybrid



Methodology



SDLC



Test Link



Mantis

WORK EXPERIENCE



Tesla as Technical Project Management at Fremont/Las Vegas, USA

Aug'19 - Apr'20

- Defined and delivered a product vision for the digital transformation of current customer service processes using Robotic Process Automation, achieving reduction in processing time by 70% (20 minutes to 6 minutes).
- Worked with business (customer service team) to develop deep understanding of business needs and current processes. Translated requirements into user stories and acceptance criteria for engineering teams.
- Utilized agile methodology to analyze and identify gaps in the existing business processes and created automation solutions, which saved \$500K for the company. Organized agile and scrum meetings, which included sprint planning, daily standups, sprint check-in, sprint review & retrospective.
- Collaborated with the data team to build a dashboard representing key project metrics, including Return on Investment, Productivity, Customer Satisfaction, Average Response Time, Average Resolution Rate, and First Contact Resolution Rate, which helped leadership closely monitor the effectiveness of customer service process.

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Capgemini as Product Manager at Pune, India

Dec'18 - Present

- Led product ideation to launch for online banking website worth 50 million serving multiple stakeholders - corporations, financial institutions, trading business partners. Partnered with cross-functional teams including UX/UI, technology, testing and analytics to drive product discovery, development, and delivery of new products.
- Established Key Performance Indicators (KPIs) and Objective and Key Results (OKRs) by identifying persona, anti-persona, customer pain points and jobs to be done for each persona; developed product requirement document (PRD) to communicate and align key components of upcoming features and products to internal teams.
- Evangelize product strategy and roadmap internally and with partners, driving organizational alignment and project prioritization.
- Gathered customer feedback from pilot deployment, and measured success metrics/KPIs of Net Promoter Score (NPS), Pageviews, Active Users, Customer Satisfaction and Usage Frequency.
- Performed A/B tests to optimize usability and stylistic elements for 20+ pages of mobile application in less than two months, experiencing 10% improvement in user retention.
- Built and nurtured relationship with client executives from three business areas by streamlining communication, which led to \$1.5M (50%) in account growth (\$500K above the planned growth).

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ACHIEVEMENTS

Master of Science in Information Technology Management
Bachelor of Engineering in Electronics

ACADEMIC PROJECT

Prediction of Factors Influencing Wine Quality

- Used machine learning techniques including decision tree & regression to predict wine quality.
- Built multiple regression model to understand different parameter impacts on wine quality.

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Rae A. Stonehouse

Resume Template Facebook Deal:

Writing a Perfect Résumé and Cover Letter: Justin Chamberlain, 2025-06-24 Writing a Perfect Résumé and Cover Letter Your Toolkit to Create Your Own Professional CV to Land Your Dream JOB In today's competitive job market crafting a winning resume and cover letter has become more crucial than ever A well-crafted application can be the key to unlocking exciting career opportunities and landing your dream job As the landscape of job seeking evolves it's essential to stay informed about the latest trends and strategies to stand out among the competition Here Is A Preview Of What You'll Learn Understanding the Role of a Résumé and Cover Letter Identifying Your Target Audience and Customizing Your Résumé Crafting an Engaging Introduction to Grab Attention Emphasizing Transferable Skills for Career Changers Incorporating Keywords and Industry Specific Terminology Formatting Tips for an Aesthetically Pleasing Résumé Creating an Eye Catching Header and Professional Contact Information Organizing Your Résumé Sections for Maximum Impact Optimizing Your Résumé Length and Font Selection Adding a Professional Summary or Profile Statement Showcasing Education Certifications and Training Including Relevant Projects and Freelance Work And Much more Take action now follow the proven strategies within these pages and don't miss out on this chance to elevate your mindset to new heights Scroll Up and Grab Your Copy Today

Visual Social Marketing Dr. Chandrani Singh, Dr. Abiresh Abraham, Mr. Ajit Pandey, 2019-09-20 Step by Step manual to learn Marketing Advertising and Public Relations DESCRIPTION The book on visual social marketing starts with the basic concepts and the recent trends in visual social marketing then moves on to cover the power and risks of using the visual social platform followed by the adoption of various social media marketing strategies The book then takes a reader through the acquisition of visual assets and usage of the basic and advanced tools of visual social marketing Along with visuals it has numerous examples and case studies to help gain the desired clarity KEY FEATURES Basics of Visual Social Marketing Impact of Visual Social Marketing Social Media Marketing strategies Simplified English especially suited for Indian audience Concepts explained with help of relevant figures diagrams and examples Exercises for readers at end of each section WHAT WILL YOU LEARN Visual Social Media Marketing and its Impact Social Media Marketing Strategies Inbound Marketing Visual Social Media Marketing Tools WHO THIS BOOK IS FOR You could be a student a fresh graduate or a working professional with any educational background and you will be able to start your career in digital marketing with the help of this book Table of Contents 1 Basics of Visual Social Media Marketing 2 Impact of Visual Social Media 3 Social Media Marketing Strategies 4 Using Video for Social Media Marketing 5 Inbound Marketing An Introduction 6 Visual Social Media Marketing Tools II 7 Advanced Tools for Visual Social Media Marketing

Déjà New Marketing John Bradley Jackson, 2010-06 Deja Vu Have you ever had the feeling that you have experienced a sales and marketing challenge before but were uncertain about what to do next Have the conventional tools become less effective for you You tried direct mail networking print advertising and cold calling Nothing seems to work anymore Welcome to the new normal New and different

marketing techniques are needed for you to remain competitive and to stay in business This new landscape is very complex Facebook LinkedIn and Twitter have replaced the water cooler as the customer hangout E mail marketing letters are often considered SPAM and don t even get opened Bricks and mortar stores are now being trumped by websites that offer e commerce online chat blogs and deep discounts Personal selling has never been harder since customers seem to hide behind voice mail and e mail Getting your website found in a Google search is increasingly difficult as the battle for keywords rages You need to do something better and different you need Deja NEW Marketing John Bradley Jackson is Director of the Center for Entrepreneurship at California State University Fullerton and is an expert in marketing sales and new venture creation Known affectionately as Professor JJ Jackson brings street savvy marketing and sales experience from both Silicon Valley and Wall Street He is the author of First Best or Different What Every Entrepreneur Needs to Know About Niche Marketing His resume includes public speaker blogger philanthropist and horseman He lives in Yorba Linda California with his wife and three children Wedding Planning and Management Maggie Daniels,Carrie Wosicki,2013-11-12 Wedding Planning and Management Consultancy for Diverse Clients 2nd Edition provides students consultants vendors scholars and engaged couples with a comprehensive introduction to the business of weddings Looking through an event management lens this is the only book to thoroughly explore the fundamentals of weddings including historical and cultural foundations practice and the business of wedding planning in one volume An emphasis on diversity traditions from cultures around the globe are integrated throughout with over 80 international case studies that inspire and set standards for best practice Since the first edition there have been many changes in the business of weddings and this second edition has been updated in the following ways Updated content to reflect recent issues and trends in areas such as family dynamics media influences impacts of technology legislation and the global economy Every chapter is updated with the most recent research statistics vendor information and consultant guidelines New international case studies explore current research cultural traditions vendor relations and consulting best practice New companion website for instructors that includes PowerPoint slides case study solutions additional discussion ideas and assignments The book is illustrated in full color and contains over 150 images by top wedding photojournalist Rodney Bailey end of chapter checklists practical scenarios and review questions to test readers knowledge as they progress Maggie Daniels and Carrie Loveless bring a combination of over 40 years of industry practice and teaching experience and have written a book that is the ideal guide to successful wedding planning and management

Job Choices ,2008 Resumes For Dummies Laura DeCarlo,Joyce Lain Kennedy,2015-08-03 Expert guidance on writing a winning resume that will set you head and shoulders above the crowd to land that elusive interview and get the job of your dreams **Canva For Dummies** Jesse Stay,2024-12-20 The essential guide to the popular beginner friendly graphic design platform Canva For Dummies is a beautiful full color reference covering everything you need to create dazzling visual materials in Canva Free and Pro versions Discover all tools templates and features at the ready plus utilize expert tips and

tricks to improve your design and visual communication skills Start with basic functionalities and graphic design principles and then work your way up to more complex design tasks with ease Canva For Dummies also covers Canva's new AI tool Magic Studio so you'll be up to speed on everything this cool app can do Plus the useful case studies and practical design projects inside are sure to ignite your creativity Create effective social media posts presentations brand style guides and everything in between thanks to the helpful guidance in this book Understand the Canva interface and get a primer on graphic design Explore advanced tools and techniques including Canva's new AI tool Magic Studio Create engaging visuals for business social media and beyond Utilize Canva hacks and trends to make your graphics pop This handy guide is for everyone answering all your questions whether you're new to the platform or a current user Rock your next design project with Canva For Dummies

Transforming Technologies to Manage Our Information William Jones, 2013-10-01 With its theme Our Information Always and Forever Part I of this book covers the basics of personal information management PIM including six essential activities of PIM and six different ways in which information can be personal to us Part I then goes on to explore key issues that arise in the great migration of our information onto the Web and into a myriad of mobile devices Part 2 provides a more focused look at technologies for managing information that promise to profoundly alter our practices of PIM and through these practices the way we lead our lives Part 2 is in five chapters Chapter 5 Technologies of Input and Output Technologies in support of gesture touch voice and even eye movements combine to support a more natural user interface NUI Technologies of output include glasses and watch watches Output will also increasingly be animated with options to zoom Chapter 6 Technologies to Save Our Information We can opt for life logs to record our experiences with increasing fidelity What will we use these logs for And what isn't recorded that should be Chapter 7 Technologies to Search Our Information The potential for personalized search is enormous and mostly yet to be realized Persistent searches situated in our information landscape will allow us to maintain a diversity of projects and areas of interest without a need to continually switch from one to another to handle incoming information Chapter 8 Technologies to Structure Our Information Structure is key if we are to keep find and make effective use of our information But how best to structure And how best to share structured information between the applications we use with other people and also with ourselves over time What lessons can we draw from the failures and successes in web based efforts to share structure Chapter 9 PIM Transformed and Transforming Stories from the Past Present and Future Part 2 concludes with a comparison between Licklider's world of information in 1957 and our own world of information today And then we consider what the world of information is likely to look like in 2057 Licklider estimated that he spent 85% of his thinking time in activities that were clerical and mechanical and might someday be delegated to the computer What percentage of our own time is spent with the clerical and mechanical What about in 2057

The Damn Good Resume Guide, Fifth Edition Yana Parker, Beth Brown, 2012-05-22 One of the best selling resume books of all time and a trusted resource for job seekers for nearly three decades this edition of The Damn

Good Resume Guide has been completely revised and updated for today's marketplace. The Shortest Distance Between You and Your Next Job For hundreds of thousands of job seekers The Damn Good Resume Guide has been the go to resource for writing and refining their resumes to damn near perfection. Filled with savvy advice and written in a straightforward user friendly style The Damn Good Resume Guide will help you zero in on that dream job then craft a winning resume that gets your foot in the door. This tried and true best seller has been fully revised and updated for today's job market including Contemporary sample resumes all of which landed interviews with job objectives running the career gamut from line cook to sales manager school principal to software engineer. Tips on creating a functional chronological or hybrid resume and advice on choosing which format is best for you. What to include and what to leave out of your resume so you get the job you really want. Smart ways to deal with gaps in your work history and other less than ideal resume scenarios. Instructions for writing cover emails and submitting resumes electronically. How to set up and excel at an informational interview. Advice for formatting, polishing and proofing your resume so that it stands out in the right way. And much more. Follow Parker and Brown's ten easy steps and you'll be well on your way to a smart, effective and thoroughly modern resume a resume that makes you look good and produces results.

Resumes For Dummies Laura DeCarlo, 2019-03-19 Polish up that old resume and land your dream job. We've all been there it's time to apply for a job or internship and you have to create or revise your resume. Many questions pop in your head. What do employers want? What skills should I highlight? How do I format this? How do I get noticed? But resume writing doesn't have to be a daunting task. The latest edition of *Resumes For Dummies* answers all of these questions and more whether you're a resume rookie looking for new tips or want to create that eye catching winning resume. In this trusted guide Laura DeCarlo decodes the modern culture of resume writing and offers you insider tips on all the best practices that'll make your skills shine and your resume pop. Let's start writing. Write effective resumes that will stand out in a crowd. Understand Applicant Tracking Systems and how to adapt your resume. Keep your resume up with the current culture. Position a layoff or other career change and challenge with a positive spin. Leverage tips and tricks that give your resume visual power. In order to put your best foot forward and stand out in a pile of papers it's important to have an excellent and effective resume and now you can.

Getting a Social Media Job For Dummies Brooks Briz, David Rose, 2015-03-16 Your no nonsense guide to getting a job in social media. Looking to snag a social media position? This fun and practical guide shows you how to stand out from the competition and land your dream job in social media. Inside you'll find expert and easy to follow guidance on where you should look for a job in social media, how to research companies to target the social media sites where you should be active and much more. Plus you'll get resume and cover letter writing tips, answers to tricky interview to woo potential employers and advice on creating a valuable social media position within your current company. You will also benefit from sample resumes, resume templates and videos available to download and view online. From SEO specialists to online community managers social media positions are the latest buzz in the job market. As

businesses have come to value the competitive edge that a strong social media presence can offer these jobs have quickly evolved from short term peripheral positions to highly sought after careers With the help of Getting a Social Media Job For Dummies job candidates in the social media sphere can hone their skillsets and stand head and shoulders above the crowd to not only land an interview but to score a job in this exciting field Position yourself wisely in a crowded and rapidly growing field Be active on key social sites Write a winning resume that gets your foot in the door Create a social media position in any company Packed with expert authoritative information and with a dash of humor thrown in for fun Getting a Social Media Job For Dummies is your go to handbook for landing a social media position

How to Write a Stellar Executive Resume

Brenda Bernstein,2018-01-02 How to Write a Stellar Executive Resume is a step by step guide that empowers readers to create an effective and stand out from the crowd as a top candidate for an executive position Brenda Bernstein a Certified Executive Resume Master and author of the 1 Bestseller How to Write a Killer LinkedIn Profile shares the tips and tricks she's learned from more than two decades of helping job seekers get connected with the right position Readers will discover The importance of knowing the target audience and how to best connect with them Key social media tips for spreading the word about their skills and experiences Why good ol cover letters are important and how to use them effectively Power verbs to use and words to avoid Samples of successful resumes For many executives conducting a job search it may have been quite a while since they were last looking It's easier than ever to apply for a job and as a result there's a lot of competition for a limited number of openings There's a lot to learn about the recruiting world we live in and the best ways to use the tools at our disposal This book provides practical proven up to date best practices for creating an effective executive resume that gets results

Resumes For Dummies Joyce Lain Kennedy,2011-01-13 Write a winning resume and land that job interview Is your job search stalling out after you submit a resume but before you're offered an interview With a recession that has caused a 10% unemployment rate affecting 15.3 million Americans having a winning resume is vital to securing an interview and it demands a fresh look at how you write your resumes and market yourself Whether you're entering the job market for the first time looking for a new job after a lay off or changing careers Resumes For Dummies shows you the ropes and rules for a new era in recruiting and jobsearching Instructions for writing an inclusive core resume Tips on targeting a known position or tailoring a resume to specific industries Common resume writing mistakes to avoid Updated with the latest information on privacy issues in the electronic age Resumes For Dummies is your go to guide for getting your foot in the door

[Google Resume: An Easy Guide to the Best Features](#) Bill Stonehem,2016-08-10 Since its inception the name Google has become synonymous with information and know how Users are able to tap into the mega search engine to ascertain details from the most minute to the most complex and be afforded a wealth of information In continuing the trend of meeting consumer needs the owners of Google have introduced Google Resume Google Resume is a professional resume building assistant that can be accessed and utilized for that all important resume creation The process is seamless and timely and the

end result professional and trendy The new feature offers users a plethora of resume templates from which to choose This provides options that enable users to personalize the resume process selecting templates to complement the position being applied for as well as to suit their individual personality **The Big Book of Job-Hunting Hacks** Editors of the American Library Association,Brenda Bernstein,John Henry Weiss,2020-08-18 A helpful compendium of tips and tricks to land the perfect job In The Big Book of Job Hunting Hacks experienced job hunting professionals offer detailed advice on every step of the job hunting process From how to navigate the interview process to how to create the perfect resume this book will help you stand out from your competitors With a new introduction by John Henry Weiss president of a recruitment firm that contextualizes the current economic state as a result of COVID 19 this book offers hundreds of practical tips for those laid off fired or new to enter the workplace Some of the information that this book will explain Which questions you should be asking yourself while researching the market How to craft an effective cover letter The importance of a simple resume format How to negotiate a job offer How to build your own business And so much more Whether you're entry level or nearing the peak of your career The Big Book of Job Hunting Hacks is the book for you [How to Write a Resume \(Interview Tips and Job Interview Questions\)](#)

Richard Forbes,Resume Templates,Cover Letters,Sample Resumes,2015-06-11 How to Write a Resume Interview Tips and Job Interview Questions Learn How to Craft a Professional Resume to Find Your Dream Job Easily Everyone in the business world knows that having a good strong resume can mean the difference between getting a job and not getting a job You will need to have a resume that is crafted professionally and that will reflect your job abilities and your experience Having a good looking resume is so important when you are searching for a job that it should be your number one priority It is the first thing that a potential employer will see before he or she meets you so you want it to really be compelling and make them want to pick up the phone and call you for an interview How to write a resume is one of the books to read if you want resume writing secrets great tips and tricks to get your resume noticed over other applicants Tags how to write a resume cover letters sample cover letter resume template resume templates professional resume template writing a cover letter how to write cover letter how to write a cover letter resume examples example of a resume examples of resumes how to write a good resume job resume how to create a resume create a resume creating a resume how do you make a resume sample resumes best resume best resume format best resumes resume tips resume writing tips the perfect resume resume help resume writing services customer service resume resume services simple resume make a resume professional resume writers resume writer resume writers how to write resume resume writing write a resume resumes resume objective resume maker functional resume resume formats objective for resume how to build a resume resume outline curriculum vitae how to write a cv cv template cv format cv examples cv templates samples how to make a cv how to write cv writing a cv cv writing service cv resume [You're Hired! Resume Tactics Job Search Strategies That Work](#) Rae A. Stonehouse,2018-12-10 In times of tough job markets getting invited for a job interview can be like winning a lottery It is

often said that resumes are your ticket to job searching success Are your resumes ready to land you that ever elusive job interview Yes you read that right Resumes plural The days of one size fits all resumes are long gone Your resume needs to be a living breathing document that you customize for each job opportunity You won t win a lottery if you don t have a ticket and you are unlikely to be invited for a job interview if you don t have a dynamic effective resume that features you as the solution to a problem Your resume is your ticket that leads to being invited for an interview where you can expand upon your value You re Hired Resume Tactics Job Search Strategies That Work offers resume writing tactics to maximize your job searching effectiveness and get you invited for an interview Are you new to the workforce and think your resume is on the lean side We share tactics to leverage your academic experience Or perhaps you have been out of work for a while In many ways it s like getting out of school all over again and poses challenges on what experiences you can leverage to your advantage Maybe you are at a crossroads in your life and are changing careers Will your earlier experience be of any use in a new career We think so An effective eye catching resume increases the chances you will be invited to interview We show you how to craft and fine tune a magnetic resume that will attract an employer s attention Resumes are still the not so secret weapon to landing a job You re Hired Resume Tactics Job Search Strategies That Work puts you to work in learning how to use best practices to create customized resumes that increase your chances of winning an interview The content is excerpted from You re Hired Job Search Strategies That Work with bonus articles covering a range of frequently asked questions about resume writing as answered by the author Hiring managers are under pressure to hire the right candidate Your task is to become the only choice The right choice

Job Searching with Social Media For Dummies Joshua Waldman,2013-09-12

Harness social media to land your dream job For anyone looking for a first job exploring a career change or just setting up for future success social media sites are proven platforms for facilitating connections demonstrating passions and interests and ultimately landing the job Job Searching with Social Media For Dummies enables you to harness the power of the Internet to research and identify job opportunities and then create a strategy for securing a position Job Searching with Social Media For Dummies features in depth coverage of topics such as creating effective online profiles and resumes to sell your strengths maintaining your online reputation and understanding electronic etiquette using the power of personal branding and building your brand online avoiding common pitfalls such as jumping into filling out a social media profile without a strategy getting to know Twitter the only real time job board with literally thousands of jobs posted daily using social media sites to uncover opportunities in the hidden job market ahead of the competition and much more Takes the mystery out of Facebook Twitter and LinkedIn Offers advice on how to brand yourself online Includes coverage of the latest changes to social platforms and websites If you re a recent graduate changing careers or have been away from the job search scene for a while turn to the trusted guidance and expert insight of Job Searching with Social Media For Dummies

The Google Resume Gayle Laakmann McDowell,2011-01-25 The Google Resume is the only book available on how to win a

coveted spot at Google Microsoft Apple or other top tech firms Gayle Laakmann McDowell worked in Google Engineering for three years where she served on the hiring committee and interviewed over 120 candidates She interned for Microsoft and Apple and interviewed with and received offers from ten tech firms If you re a student you ll learn what to study and how to prepare while in school as well as what career paths to consider If you re a job seeker you ll get an edge on your competition by learning about hiring procedures and making yourself stand out from other candidates Covers key concerns like what to major in which extra curriculars and other experiences look good how to apply how to design and tailor your resume how to prepare for and excel in the interview and much more Author was on Google s hiring committee interned at Microsoft and Apple has received job offers from more than 10 tech firms and runs CareerCup com a site devoted to tech jobs Get the only comprehensive guide to working at some of America s most dynamic innovative and well paying tech companies with The Google Resume

Blue Collar Resumes-Third Edition Steven Provenzano, CPRW/CEIP,2017-08-10 Blue Collar Resumes Third Edition will help you discover organize and market your skills and abilities to employers with impact and clarity Using real life examples and the latest strategies used by expert resume writers Steven Provenzano CPRW CEIP clearly explains how to sift through your work history extract and develop key points about your talents and sell them to win interviews You ll learn to evaluate your work experience education and skills and translate them into powerful selling points You will also learn new effective methods to format and organize your achievements design the finished resume and leverage new techniques for making job contacts and acing the interview The 100 resume examples in Blue Collar Resumes Third Edition reflect a broad spectrum of industries careers and job descriptions These include skilled trade and factory workers assemblers and construction workers supervisors executive secretaries sales and customer service representatives data entry clerks and clerical positions There s even resume samples for pilots drivers and equipment operators technical and medical workers as well as entry level business and administrative positions and veterans returning to the workforce No matter what your or type of work this guide will help you shorten your job search and increase your income

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