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Mortgage Rates Tips

J. A. Alexander



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The AAI Journal ,2008

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series continue to be the most popular more than 500 000 sold and two of those Tips and Traps When Buying a Home and Tips and Traps When Selling a Home have gone on to become the 1 guides in their respective subjects In the seven years since those two classics were last revised the real estate market has undergone many dramatic changes Irwin has updated these bestsellers to reflect these changes so readers can be successful in their real estate endeavors This latest edition of Bob Irwin s classic Tips and Traps When Selling a Home brings new and experienced home owners up to speed on all the recent changes regulations and trends in real estate It provides important information on market conditions new tax advantages toxic materials in the home alternatives to the traditional broker as well as proven strategies for Handling multiple offers Negotiating from a position of power Dealing with the new fee for service and discount brokers Holding a home for investment instead of selling And much more

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