

Lauren Chen

Digital Marketing Specialist

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SUMMARY

Digital Marketing Specialist with 4+ years of experience in online marketing, branding, and business strategy across music, media, and entertainment industries. Skilled in evaluating financial needs and implementing multi-pronged digital strategies that increase revenue and drive brand growth.

PROFESSIONAL EXPERIENCE

DIGITAL MARKETING SPECIALIST, New York, NY

TRIANGLE MUSIC GROUP, August 2020–Present

- Manage digital sales and streaming accounts to improve brand positioning and growth
- Source and develop new strategic partnerships, social engagements, and advertising opportunities that generate new revenue streams
- Collaborate with internal departments to execute national advertising campaigns, plan global digital distribution, and re-deploy a 1M+ consumer sales and marketing database

DIGITAL MARKETING ASSOCIATE, New York, NY

MOMO SOFTWARE, August 2020–Present

- Worked with management to develop and apply digital marketing plans with a focus on driving acquisition and conversion
- Devised and implemented robust digital acquisition plans, ensuring precision in financial reporting, budgets, and forecasts
- Increased conversions by 15% from paid sources (PPC, Grant, Display, and VOD)

EDUCATION

BACHELOR OF ARTS, COMMUNICATIONS, New York, NY

New York University, Expected Graduation March 2022

Honors: cum laude (GPA: 3.6/4.0)

SKILLS

Digital Data Analytics/Marketing

Adobe Photoshop

Adobe Illustrator

Microsoft Office

Hootsuite

Salesforce

Adobe InDesign

AutoCAD

Slack

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Mary B. Nemnich,Fred Edmund Jandt

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Upstart Guide to Owning and Managing a Resume Service Dan Ramsey,1994 **Excel 7.0 for Windows** Tobias,1999-12

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Cyberspace Resume Kit Mary B. Nemnich,Fred Edmund Jandt,1999 A guide to putting a resume online that shows how to take advantage of state of the art Internet features that have revolutionized job searching. The authors show how to incorporate numerous elements into HTML resumes including graphics, color and links. Also included are evaluations of 80 plus Internet resume sites, interviews with industry insiders on the most effective ways to produce and use cyberspace resumes and how to register a Web resume. Annotation copyrighted by Book News Inc Portland OR **CD-ROMs in Print**

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