

# The Elements of Technical Writing

Reviewed by JENNIFER PARKS

**THE ELEMENTS OF  
TECHNICAL WRITING**  
**Gary Blake and**  
**Robert W. Bly**  
**New York, NY: MacMillan**  
**General Reference: 1993.**  
**165 pp. • \$9.95**  
**0-02-013085-6**

**G**ary Blake and Robert Bly, both authorities in the field of business and technical writing, have provided a valuable tool in *The Elements of Technical Writing*. As the cover states, this book is the essential guide to writing clear, concise proposals, reports, manuals, letters, memos, and other documents in every technical field. Not only have Blake and Bly included all the necessary information concerning punctuation, grammar, and tone, they have organized the book in an easy-to-use, precise format.

The first chapter begins with the following quote and serves as a good introduction to the material in the first chapter.

*"Newspaper reporters and technical writers are trained to reveal almost nothing about themselves in their writing. This makes them freaks in the world of writers, since almost all of the other ink-stained wretches in that world reveal a lot about themselves to the reader."*

—Kurt Vonnegut, Jr.

The first chapter, "Fundamentals of Effective Technical Writing," identifies the ten principles that make technical writing good technical writing. These principles include:

1. Technical Accuracy
2. Usability
3. Conciseness
4. Completeness
5. Clarity
6. Consistency

8. Correct Spelling, Punctuation, and Grammar
9. A Targeted Audience
10. Clear Organization
11. Interest.

These principles are easily overlooked in business writing. Blake and Bly urge us to remember that our audience is made up of humans, not just technical personnel.

Each chapter in this guide is broken out into sections that clearly outline the information that follows. The format is legible, succinct, and lends itself to easy reference. There are chapters regarding the use of equations and numerals, grammar and punctuation, and principles of communication, as well as a chapter regarding commonly misused words and phrases.

Chapters six through nine break away from the rules of the English language and get down to the specifics of writing proposals, technical articles and reports, letters and memos, and manuals.

Chapter six, "Proposals and Specifications," details the components necessary in a formal proposal. The authors set forth their ten principles of proposal writing, which revolve around the focal point of the client. They are:

1. Learn everything you can about your prospective client and the people who will evaluate your proposal.
2. Sell your ideas by fitting them into your client's needs.
3. Don't just solve the technical problems; empathize with the customer's critical needs.
4. Recognize all critical factors that evaluators will use in assessing the proposal.
5. Make sure your proposal addresses every element mentioned in the RFP.
6. Use appropriate graphics to highlight your ideas and make them easy to visualize.
7. Tailor each proposal to the needs of the specific client.
8. Anticipate and defuse objections.
9. Avoid hedging and subtlety in proposals.



This issue features books on technical writing and statements of work. The opinions expressed by reviewers are their own and do not necessarily represent the views of the Association of Proposal Management Professionals. Book review recommendations are welcomed by book review editors Nancy Brome and Paul Giguere.

11. Make a list of where key resources are located if you do not have a proposal library.

Blake and Bly urge us to learn everything we can about our clients and then tailor our proposals to their needs. For example, the following sentence does not tell the client what we can do for them:

*"We have extensive experience in airlines operations and forecasting and evaluating traffic flows."*

A better way to make the point is:

*"Our extensive experience in airlines operations and forecasting and evaluating traffic flows gives us insight in to the logistics of your business and will help you respond faster."*

The second sentence focuses on what your company can do for the potential client and tells the reader how you will benefit them rather than simply stating your qualifications. The more tailored your proposal is to the reader, the more impact it will have.

Blake and Bly have written a usable, handy, and inexpensive style guide that is tailored to their audience: people who write for business. While the majority of style guides and writer's reference books tend to be very dry, I found Blake and Bly's book to be highly readable. They have practiced what they preach—their writing is clear, and more importantly, interesting. *The Elements of Technical Writing* is written specifically for technical writers, but it is also a very valuable reference guide for other writers. This concise style guide is now an indispensable part of my library.

# Technical Manual Writing

**William E. Scarbrough**



## Technical Manual Writing:

**The Complete Guide to Writing & Producing Technical Manuals** Leslie M. Haydon, 1995-06-23 Technical writing as a career technical manuals and handbooks planning a technical manual publishing systems layout and format manual writing style preparing a manual specification front matter and introductory material illustration table preparation operation maintenance and repair instructions illustration parts breakdown appendixes and addenda amending manuals preparing camera ready copy printing and binding the technical editor a technical handbook department appendixes capitalization rules mathematical and scientific terminology using the metric SI system numbers in technical manuals abbreviations footnotes punctuation glossary of technical terms bibliography index

**A Style Manual for Technical Writers and Editors** S. J. Reisman, 1962

The Insider's Guide to Technical Writing Krista Van Laan, 2012-05-15 Every complex product needs to be explained to its users and technical writers also known as technical communicators are the ones who do that job A growing field technical writing requires multiple skills including an understanding of technology writing ability and great people skills Whether you're thinking of becoming a technical writer just starting out or you've been working for a while and feel the need to take your skills to the next level The Insider's Guide to Technical Writing can help you be a successful technical writer and build a satisfying career Inside the Book Is This Job for Me What does it take to be a technical writer Building the Foundation What skills and tools do you need to get started The Best Laid Plans How do you create a schedule that won't make you go crazy How do you manage different development processes including Agile methodologies On the Job What does it take to walk into a job and be productive right away The Tech Writer Toolkit How do you create style guides indexes templates and layouts How do you manage localization and translation and all the other non writing parts of the job I Love My Job How do you handle the ups and downs of being a technical writer Appendixes References to websites books and other resources to keep you learning Index

*Technical Writing 101* Alan S. Pringle, Sarah O'Keefe, 2003

**Technical Writing For Dummies** Sheryl Lindsell-Roberts, 2001-03-13 A complete and friendly guide to technical writing Let's face it a lot of technical documentation reads as if it had been translated into English from Venetian by a native speaker of gibberish Which is annoying for you and expensive for the manufacturer who pays with alienated customers and soaring technical support costs That's why good technical writers are in such big demand worldwide Now Technical Writing For Dummies arms you with the skills you need to cash in on that demand Whether you're contemplating a career as a technical writer or you just got tapped for a technical writing project this friendly guide is your ticket to getting your tech writing skills up to snuff It shows you step by step how to Research and organize information for your documents Plan your project in a technical brief Fine tune and polish your writing Work collaboratively with your reviewers Create great user manuals awesome abstracts and more Write first rate electronic documentation Write computer and Web based training courses Discover how to write energized technical documents that have the impact you want on your readers Wordsmith Sheryl Lindsell Roberts covers all

the bases including All about the red hot market for technical writing and how to get work as a technical writer The ABCs of creating a strong technical document including preparing a production schedule brainstorming outlining drafting editing rewriting testing presentation and more Types of technical documents including user manuals abstracts spec sheets evaluation forms and questionnaires executive summaries and presentations Writing for the Internet covers doing research online creating multimedia documents developing computer based training and Web based training and writing online help Combining examples practical advice and priceless insider tips on how to write whiz bang technical documents Technical Writing For Dummies is an indispensable resource for newcomers to technical writing and pros looking for new ideas to advance their careers     **Technical Writing Process** Kieran Morgan,2015 Plan structure write review publish Cover

User Guides, Manuals, and Technical Writing Adrian Wallwork,2014-06-19 This book is intended for anyone whose job involves writing formal documentation It is aimed at non native speakers of English but should also be of use for native speakers who have no training in technical writing Technical writing is a skill that you can learn and this book outlines some simple ideas for writing clear documentation that will reflect well on your company its image and its brand The book has four parts Structure and Content Through examples you will learn best practices in writing the various sections of a manual and what content to include Clear Unambiguous English You will learn how to write short clear sentences and paragraphs whose meaning will be immediately clear to the reader Layout and Order Information Here you will find guidelines on style issues e g headings bullets punctuation and capitalization Typical Grammar and Vocabulary Mistakes This section is divided alphabetically and covers grammatical and vocabulary issues that are typical of user manuals     *Handbook of Technical Writing Practices* Stello Jordan,Joseph M. Kleinman,H. Lee Shimberg,Society for Technical Communication,1971

*Technical Manual Writing Guide: General Requirements* ARMY ROCKET AND GUIDED MISSILE AGENCY REDSTONE ARSENAL ALA.,1961 Contents Introduction to technical writing Authority references Purpose Writing style Readership Manuscript preparation Special RA NMPC instructions Organization Instruction level Division in text Heading style References Notes cautions warnings Abbreviations Nomenclature Part numbers Illustrations Copy and editing rules Editing copy Page endings Copy binding Tables Capitalization Proofreading copy Proofreader s symbols Spelling Compounding words Numerals Articles Additions and deletions Indexing Technical publications manuscript preparation procedure Dummy book preparation     **A Style for Technical Writing and Style Guide for Technical Manual Preparation** William E. Scarbrough,1985     *Read Me First!* Sun Technical Publications,2003 bull The must have reference for every technical writer editor and documentation manager bull Provides all the information you need to document hardware software or other computer products bull Written by award winning documentation experts at Sun Technical Publications Read Me First is the most comprehensive guide to creating documentation that is clear consistent and easy to understand     **How to Write That F\*\*\*ing Manual** Marc Achteig,2012 Do you need to create some user assistance for your product Do you want to

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documenting something It s logically laid out not too heavy on jargon and uses good diagrams and illustrations Duane Green Sr Director of Content Strategy Solutions I think this pragmatic approach is excellent and fills a desperate need in the tech writing world Many a point raised will have the older hands nodding sagely and the younger people remembering the advice when they first run into those issues Dr Charlotte Nash Stewart Engineer Author and Technical Writer This is a well written comprehensive and practical guide for technical writers It is packed full of great information and is very easy to read I particularly like the Insights What does that mean and Tips callouts which appear throughout the book Sue Geercke Director Technical Communications Technical Writing Process explores the essential elements any technical writer should consider when tackling their next assignment The book systematically guides the reader through an intuitive yet effective methodology that spans everything from Planning to Publishing Shay Withnell Product Marketing Manager Technical Writing Process is the professionalisation of the technical writing discipline It rightly considers the holistic context for a technical document and provides a comprehensive cookbook for getting it right within an organisation The insights examples and templates are perfect and pragmatic The definitive standard in technical writing Rami Banna Product Lead This book serves as a great reference to someone tasked with the technical writing aspect of a project It would have saved me much heartache and a considerable amount of time if I had this information at the start of my project Keo Phetsaya Technical Sales Manager

Technical Manual Writing Handbook Hughes Aircraft Company. Systems Data Engineering,1975      **Fundamentals of Technical Writing** Patricia A. Robinson,1985      **Technical Documentation Best Practices - Writing Clear and Helpful User Assistance** Marc Achtelig,2020-10-25 Users want manuals that are easy to read with short sentences simple words and unambiguous instructions Unfortunately writing plain language is much more difficult than writing overblown instructions that only an expert can understand Writing complex texts is simple writing simple texts is complex This book shows you how to write simple user assistance rather than complex user annoyance As it s a book about stating your message clearly it also states its own messages clearly It s free of boring theory and free of highbrow grammar terms but gives you clear recommendations and catchy examples that you can easily remember and apply to your own work Topics covered General technical writing principles that make your texts plain simple and easy to understand On the topic level Rules for writing Concept topics Task topics and Reference topics On the paragraph level Rules for writing the standard elements that form a topic such as headings subheadings procedures lists tables warnings notes tips examples cross references and links On the sentence level Rules for building plain and unambiguous sentences On the word level Recommendations for using simple words Spelling and punctuation FAQ Grammar and word choice FAQ Standard terms and phrases      *The Technical Writer's and Editor's Handbook* Thomas D. Wetzel,2010 Do you have a pressing need to know about technical writing but don t know whom to ask or where to look The Technical Writer s and Editor s Handbook provides a quick and easy way to answer your questions Author Tom Wetzel draws from actual experiences of a successful technical writing career to explain the

differences in various technical writing professions and the practical tools of the working technical writer's trade and their applications. Short, quickly digestible and illustrated chapters support the development of technical proposals, training literature, magazine articles, technical advertisements and press releases as well as technical manuals and users guides among other technical documentation. A practical day to day working tool, this guide and reference is an essential for the personal library of all practicing technical writers and other technical professionals including:

- Logisticians
- Technicians
- Engineers
- Managers
- Students

**The Technical Writer's Handbook** Matt Young, 1989. This book explains how people can improve their writing style by following a few rules. The first part is an introduction which provides simple guidelines for writing and organizing reports of all kinds. The second part is presented in dictionary format and covers a wide variety of themes.

The Top Books of the Year Technical Manual Writing The year 2023 has witnessed a noteworthy surge in literary brilliance, with numerous captivating novels captivating the hearts of readers worldwide. Lets delve into the realm of bestselling books, exploring the engaging narratives that have captivated audiences this year. Technical Manual Writing : Colleen Hoover's "It Ends with Us" This poignant tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover skillfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can succeed. Uncover the Best : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids captivating storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Technical Manual Writing : Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens weaves a tale of resilience, survival, and the transformative power of nature, entrancing readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of compelling stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a exceptional and suspenseful novel that will keep you wondering until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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