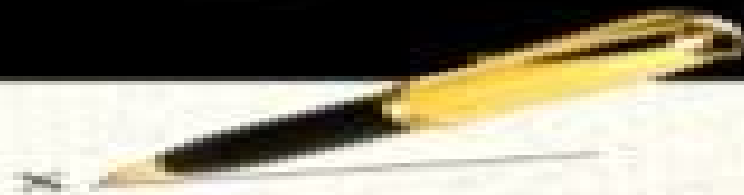


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- Succeed with a Winning Attitude
- Understand the 4 Customer Types
- Solve Problems to Build Loyalty

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The Success Guide For Developing Customers For Life: Tools and Strategies For Effectively Doing Business In the Changing Marketplace Walter L Smith III, 2016-04-22 There are many experiences and people that have contributed to the publishing of this timely manuscript My own fickle attitude about good customer service has consumed my focus whether I'm shopping for groceries or making a large purchase I can't help myself I'm a stickler for an approachable distinguishable and knowledgeable customer service professional If You are going to be competitive in a changing and volatile marketplace the ONLY WAY to guarantee customer loyalty and long term stability is to Develop Customers For Life

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