

MICHAEL SPINHORN

Investment Banking Director

San Francisco, CA | (310) 123-4567 | hured@linkedin.com | linkedin.com/in/username

ATS FRIENDLY

SUMMARY

Over 15 years of experience in finance and investment banking with a demonstrated track record in origination and execution of M&A transactions, IPOs / equity offerings and debt offerings. Deep industry knowledge and client relationships in the Food and Packaging and eCommerce sectors. Over a decade of experience leading global cross-functional teams. Passionate about mentoring and training junior talent.

PROFESSIONAL EXPERIENCE

COMPANY NAME - BOUTIQUE BANK

Investment Banking Director - Consumer Retail Coverage

San Francisco, CA

2020 - Present

- The first bullet can be a brief description of your role and responsibilities - the rest needs to be proof of impact
- Your most recent role should have the most detailed bullets, and your older roles should be more concise and to-the-point. The exception to this would be if you spent less than 12 months in your current role, then put more bulleted details in the longest role you have on your resume
- Too many long bullets in a row can be hard to read, so organize your points when more than 5 bullets into sections (ideally aligned with key themes in the job posting or what a recruiter tells you about the role)

Select Transaction / Client / Project Experience:

- **Company / Deal A** - brief company description / deal size and terms / project description with date
 - List out 3-5 deals or projects you have worked on and summarize your contributions in 1-3 bullets
 - Summarize your contributions in 1-3 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Put items in either chronological order and / or sorted by your level of impact on the transaction
- **Company / Deal B** - \$2 billion acquisition of Orange Co. by Apple Co. in 2023
 - Advised the CFO on target and proforma financial operating model, EPP acquisition / situation and key KPIs
 - Summarize your contributions in 1-3 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Summarize your contributions in 1-3 bullets, ideally on 1 line or 1.5 lines for each bullet
- **Company / Deal C** - brief company description / deal size and terms / project description
 - Summarize your contributions in 1-3 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Summarize your contributions in 1-3 bullets, ideally on 1 line or 1.5 lines for each bullet
- **Company / Deal D** - brief company description / deal size and terms / project description
 - Summarize your contributions in 1-3 bullets, ideally on 1 line or 1.5 lines for each bullet
 - Summarize your contributions in 1-3 bullets, ideally on 1 line or 1.5 lines for each bullet

Demonstrated Leadership and Impact:

- Served as Team Starter for two years and led junior recruiting for three years
- Hosted e-commerce panel with the CEO of ABC Co. at the 2023 Consumer Retail Industry conference
- Member of firm-wide philanthropy group and volunteered for ABC Soup Kitchen with team 2x a year

COMPANY NAME - BULGE BRACKET BANK

Investment Banking Vice President - Consumer Retail Coverage

New York, NY

2015-2020

- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each

COMPANY NAME - BOUTIQUE BANK

Investment Banking Associate - Consumer Retail Coverage

San Francisco, CA

2011-2014

- One of only 10 people to be promoted from Analyst to Associate in 2011
- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each

Investment Banking Analyst - Technology, Media, Telecoms Coverage

San Francisco, CA

2007-2009

- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each
- Try to keep any role that is more than 5 years old to 3-5 bullets, ideally on one line each

EDUCATION

UNIVERSITY / COLLEGE

Master of Business Administration (MBA)

Boston, MA

Class of 2011

- Completed coursework in finance and accounting, economics, and marketing
- GPA / test scores are optional if it has been more than five years but include any academic distinctions

UNIVERSITY / COLLEGE

Bachelor of Science (BS) Engineering Major and Finance Minor

Stanford, CA

Class of 2007

- GPA / test scores are optional if it has been more than five years but include any academic distinctions
- Finance and Investing Club member, Tennis player, and worked at the campus bookstore ~10 hours / week

CERTIFICATIONS

Passed Chartered Financial Analyst (CFA) Level I, Series 7, TS, and ES licenses

SKILLS

List a few key skills here in alphabetical order. It may be helpful for ATS (Applicant Tracking System), Reading (non-fiction and artificial intelligence books) and running (2x Boston marathon finisher)

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Tobias Bleicker



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the Council from its first meeting Paris January 16 1920 to the session the budget for the 3d financial period 1921 in 1920 no 7 1921 no 9 1923 no 1 of each year statements of the Present situations as regards international engagements registered with the Secretariat Saar Basin periodical and other reports and papers reports on the financial reconstruction of Austria and of Hungary and many other reports and papers *The Record of Sigma Alpha Epsilon* ,1918 The Outlook Lyman Abbott,Hamilton Wright Mabie,Ernest Hamlin Abbott,Francis Rufus Bellamy,1908 *The Commercial and Financial Chronicle* ,1922

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Table of Contents Resume Template Deal Sign In

1. Understanding the eBook Resume Template Deal Sign In
 - The Rise of Digital Reading Resume Template Deal Sign In
 - Advantages of eBooks Over Traditional Books
2. Identifying Resume Template Deal Sign In
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Resume Template Deal Sign In
 - User-Friendly Interface
4. Exploring eBook Recommendations from Resume Template Deal Sign In
 - Personalized Recommendations
 - Resume Template Deal Sign In User Reviews and Ratings
 - Resume Template Deal Sign In and Bestseller Lists

5. Accessing Resume Template Deal Sign In Free and Paid eBooks
 - Resume Template Deal Sign In Public Domain eBooks
 - Resume Template Deal Sign In eBook Subscription Services
 - Resume Template Deal Sign In Budget-Friendly Options
6. Navigating Resume Template Deal Sign In eBook Formats
 - ePub, PDF, MOBI, and More
 - Resume Template Deal Sign In Compatibility with Devices
 - Resume Template Deal Sign In Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Resume Template Deal Sign In
 - Highlighting and Note-Taking Resume Template Deal Sign In
 - Interactive Elements Resume Template Deal Sign In
8. Staying Engaged with Resume Template Deal Sign In
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Resume Template Deal Sign In
9. Balancing eBooks and Physical Books Resume Template Deal Sign In
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Resume Template Deal Sign In
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Resume Template Deal Sign In
 - Setting Reading Goals Resume Template Deal Sign In
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Resume Template Deal Sign In
 - Fact-Checking eBook Content of Resume Template Deal Sign In
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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