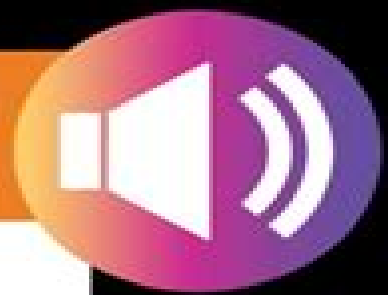
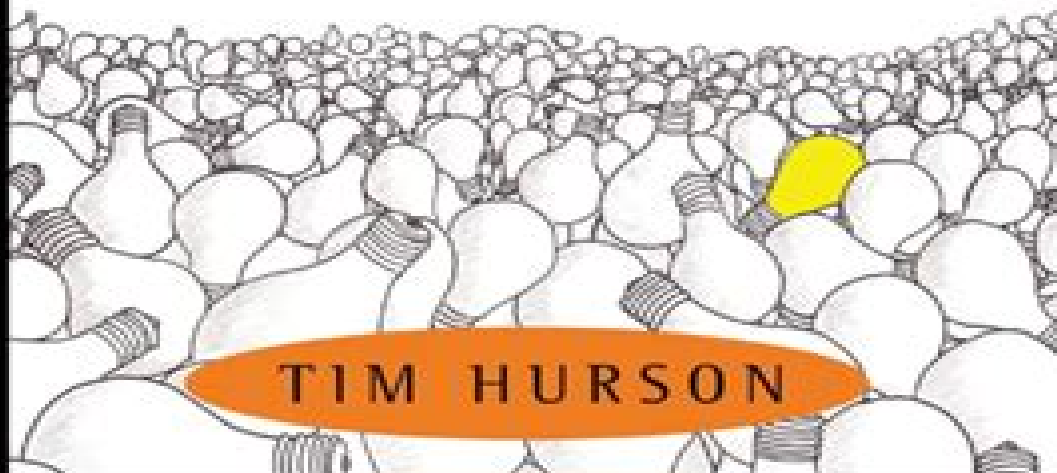


AN INNOVATOR'S GUIDE TO
PRODUCTIVE THINKING



THINK BETTER

(your company's future depends on it...
and so does yours)



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celebrate for their creativity have been using for centuries Tim Hurson brings Productive Thinking out of the closet and presents it in a way that makes it easy for anyone to grasp and use so you can think better work better and do better in every aspect of your life Think Better demonstrates how you can start with an intractable technical problem an unmet consumer need or a gaping chasm in your business strategy and by following a clearly defined practical thinking process arrive at a robust innovative solution Many companies use the Productive Thinking model to generate fresh solutions for tough business problems and many individuals rely on it to solve pressing personal problems The principles you ll find in Think Better are straight forward separate your thinking into creative thinking and critical thinking stay with the question strive for the third third by generating lots and lots of ideas and look for unexpected connections The model consists of six interlocking steps Step 1 What s Going On Explore and truly understand the challenge Step 2 What s Success Envision the ideal outcome and establish success criteria Step 3 What s the Question Pinpoint the real problem or opportunity Step 4 Generate Answers List many possible solutions Step 5 Forge the Solution Decide which solution is best Then make it better Step 6 Align Resources Create an action plan Tim Hurson starts by explaining how we all build inner barriers to effective thinking He identifies our habits of thinking that severely limit our behavior from monkey mind to gator brain Then he demonstrates how to overcome these barriers More than anything productive thinking is an attitude that will let you look at problems and convert them into opportunities At the end of this disciplined brainstorming process you ll have a concrete action plan complete with timelines and deadlines The book is filled with many of Hurson s original brainstorming tools that will empower you to generate organize and process ideas For example you can identify your best ideas using the five C s Cull Cluster Combine Clarify and Choose And you can transform an embryonic idea into a robust solution with POWER which stands for Positives Objections What else Enhancements and Remedies To create the future you first must be able to imagine it Productive thinking is a way to help you do that Think Better Hurson,2000 In today s business environment innovation and creativity are at a premium Corporate consultant Tim Hurson shows you how to think more productively no matter what professional level you re at According to Hurson we can be retrained to think again and think better For the past 25 years he s been teaching the world s largest organizations how to use Productive Thinking based on more than 50 years of academic research that Hurson has distilled into a proven 6 step system Think Better is filled with fun stimulating ways to spark fresh ideas discover unexpected solutions and implement new strategies faster smarter and better than readers would have ever thought possible

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