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Santa Ana, CA 92703

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EDUCATION

Bachelor of Science,
Business Communications

San Diego State University,
San Diego, CA

Honors: *cum laude* (GPA: 3.6/4.0)
May 2017

RELEVANT SKILLS

- JIRA
- Product strategy
- Agile methodologies
- Data analysis
- SWOT analysis
- Market research
- Business acumen
- Risk management
- Financial forecasting
- Leadership



Experienced Product Manager with a BS in Business Administration. Expert in agile methodologies, market research, and data analysis. Proven track record in reducing cycle times by 25%, improving user satisfaction by 18%, and leading successful product launches. Strong leader, mentor, and strategic thinker.

PROFESSIONAL EXPERIENCE

Product Manager
December 20XX – Present

Momentum, Santa Ana, CA

- Conduct market research and gather feedback from 15,000+ users to identify customer needs and opportunities for differentiation
- Mentor and manage a team of 8 product specialists, fostering a culture of innovation and earning two team members the "Employee of the Year" award under my leadership
- Use agile methodologies to manage product backlogs, prioritize features, and ensure timely delivery of high-quality releases, resulting in an average release cycle time reduction of 25%
- Collaborated closely with UX/UI designers to create intuitive and engaging user interfaces, leading to an 18% improvement in user satisfaction
- Led the end-to-end product development lifecycle for 5 new products

Associate Product Manager
April 20XX – December 20XX

Ivanti, Santa Ana, CA

- Launched and managed partnerships with 3 external vendors, expanding product capabilities and contributing to a 15% increase in product reach
- Assisted in user testing and feedback sessions, incorporating insights from 500+ users to implement 15 user-requested features and achieve a 12% improvement in user satisfaction scores
- Worked with engineering, design, and marketing teams to define product visions and roadmaps, leading to the successful launch of 3 new products
- Identified key areas for improvement and achieved a 10% decrease in user churn rate by analyzing app usage data and user behavior

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Bill Stonehem

A red circular graphic with a gradient, appearing as a semi-circle or a partial circle, located to the right of the name 'Bill Stonehem'.

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Motivated Resumes & LinkedIn Profiles Brian E. Howard, 2017-11-01 Book Five in Motivated Series by Brian E Howard Resumes are the cornerstone to any successful job search and this resource gives you unprecedented insight and advice from more than a dozen of the most experienced and award winning resume and LinkedIn profile writers in the industry Get inside the minds of these writers to learn how to create impactful materials that get you interviews and job offers Learn how they think about keywords titling branding accomplishments format color design and a host of other resume writing and LinkedIn profile considerations Become an insider and learn the secrets from some of the very best **New Grad Job Hacks** Matt Tran, 2016-04-05 What s after college Learn how to get that job you always wanted Just graduated college Still waiting for the perfect job that was supposed to be dropped in your lap after the graduation ceremony Wondering when you get to start that marvelous and rewarding career you always dreamed about New Grad Job Hacks is here to help Career expert YouTuber and blogger Matt Tran takes you step by step through how to make the most of your degree Tran s blog www.engineeredtruth.com has helped thousands of new grads figure out their best paths to fulfilling careers In New Grad Job Hacks Tran guides us from job fairs to social media from internships to job shadowing and teaches how to research companies interview negotiate and get that job offer you always wanted **4PM TOWNHALL** Bishal Kumar, 2021-04-29 4PM Townhall is a leadership fiction about a relentless guy fulfilling his dreams How he makes a comeback from different failures and creates efficient system at each stage The townhall meeting where he wanted to announce the integrity the vision company goals ends up announcing the closure of company He fails Starts again Falls in love enough to get lost but makes a comeback and finally achieves success A story based on true experiences of life and Indian Startup ecosystem **Small Business** Vishal K. Gupta, 2021-07-14 Small Business Creating Value Through Entrepreneurship offers a balanced approach to the core concepts of starting managing and working in a small business An ideal textbook for undergraduate courses in small business management and entrepreneurship the book offers a student friendly pedagogical framework that blends foundational research on small business with the real world practice of business ownership Relevant examples are provided throughout the text bringing key concepts to life while providing a realistic view of what it takes to create a successful and sustainable small business Organized into five streamlined sections a small business overview paths to small business ownership financial and legal issues ways to grow a small business and discussion of the Entrepreneur s Dilemma the text offers a diverse range of relatable examples drawn from both actual businesses and from depictions of entrepreneurship in popular media Each clear and accessible chapter features discussion questions mini case studies further reading lists and color visual displays designed to enhance the learning experience and strengthen student engagement and comprehension **English for Nurses** Shama Lohumi, 2015-07-15 What s New in the Second Edition More examples have been added in the chapters Exercises have been increased in several chapters Several chapters like Narration and Voice have been revised for better

clarity of the concept Chapters like Essay Writing and Comprehension have been revised to include more health care scenarios

Communicative English for Nurses_4e - E-Book Shama Lohumi,Rakesh Lohumi,2025-03-25 Communicative English for Nurses provides a perfect solution to the needs of nursing undergraduates Based on the INC syllabus it is an indispensable resource for B Sc Nursing students Students of M Sc Nursing and those going for NCLEX TOEFL and IELTS will also find it tremendously useful The book has been written keeping in mind the requirements of the modern Indian nurses to converse well in English As they serve in different national and international locations English is their only window to the outside world This book provides comprehensive study material and practice exercises on English language the way it is used in day to day conversations in the hospital environment Comprehensive exhaustive and well structured coverage Lucid presentation with easy language for ease of comprehension Ample number of examples tables and other learning aids All the essential elements of communication in modern day nursing practice like nursing reports records etc discussed analysed and exemplified Examples from real life health care communications provided Exhaustive end of chapter exercises with solutions

Communicative English for Nurses , 3rd Edition - E-Book Shama Lohumi,Rakesh Lohumi,2021-09-22 Communicative English for Nurses provides a perfect solution to the needs of nursing undergraduates Based on the INC syllabus it is an indispensable resource for B Sc Nursing students Students of M Sc Nursing and those going for NCLEX TOEFL and IELTS will also find it tremendously useful The book has been written keeping in mind the requirements of the modern Indian nurses to converse well in English As they serve in different national and international locations English is their only window to the outside world This book provides comprehensive study material and practice exercises on English language the way it is used in day to day conversations in the hospital environment

An Introduction to Film and TV Production Joseph Richie,Karen Russell,Airielle J. Taylor,Tameka Winston,2022-07-29 This streamlined step by step guide provides students and newcomers in the field of media with an overview of the complete production process from conceiving of an idea to marketing the final product Readers will learn what it takes to create a concept develop it and then market and sell it Chapters discuss pitching producing marketing visionary concepts financing and distributing content Focused on traditional and non traditional platforms including social media websites and online advertising this book explores currently evolving media platforms ideas and practices and provides examples of how to navigate these unique creative processes Interviews with business executives offer insider tips and tricks to creating a marketable project In this book you will learn how to Distinguish between a great idea and a marketable idea Condense your concept into an effective elevator pitch Build a basic business plan Create a marketing strategy be it traditional digital or both Establish a personal brand and portfolio that will grab the right attention This book will be of great help to the student independent filmmaker and content creator looking to understand the process of getting their work produced distributed and marketed

Expert Resumes for Career Changers Wendy S. Enelow,Louise Kursmark,2010 The down economy has prompted millions of people

to consider changing jobs or industries to stay employed A major obstacle these people face is to write a resume that effectively connects their skills and experience to new opportunities Expert Resumes for Career Changers shows people who are transitioning from one career to another how to do just that This book features a collection of outstanding professionally written resumes designed for people transitioning into a new career In addition to 180 pages of sample resumes this book provides winning job search strategies sound resume writing advice and tips for creating and using electronic resumes New content for this edition includes completely updated resumes a new chapter on writing cover letters and a collection of cover letter samples Office 2013 Simplified Elaine Marmel,2013-04-15 Explains how to effectively utilize the latest version of the integrated software package covering Word Excel PowerPoint Outlook and Access *The Infographic Resume: How to Create a Visual Portfolio that Showcases Your Skills and Lands the Job* Hannah Morgan,2014-06-27 The STANDOUT guide to creating a stunning resume Applying for a job used to require two pieces of paper a resume and an application Times have changed Infographic resumes are in and they re not just for designers Free online tools are popping up every day to help anyone create a dynamic visual resume adding panache without sacrificing substance for style The Infographic Resume provides essential tips and ideas for how to create visual resumes and portfolios that will make you stand out from the crowd Richly illustrated in full color and including lots of inspiring examples the book will teach you how to Create a powerful digital presence and develop the right digital content for your goals Build your self brand and manage your online reputation Showcase your best work online Grab a hiring manager s attention in seconds Packed with dynamic infographics visual resumes and other creative digital portfolios The Infographic Resume reveals the most effective tools eye catching strategies and best practices to position yourself for any job in any kind of business In today s free agent economy The Infographic Resume is a must for anyone looking to stand out among the competition Sharlyn Lauby president of ITM Group Inc If you re on the market you need to read this book and follow its guidance immediately Alexandra Levit author of Blind Spots

Adweek ,2007-04 Brandweek ,2007-04 **Mediaweek** ,2007-04 **PC World** ,2007 *Library & Information Science Abstracts* ,2008 **Economic and Political Weekly** ,2005 **Google Resume: An Easy Guide to the Best Features** Bill Stonehem,2016-08-10 Since its inception the name Google has become synonymous with information and know how Users are able to tap into the mega search engine to ascertain details from the most minute to the most complex and be afforded a wealth of information In continuing the trend of meeting consumer needs the owners of Google have introduced Google Resume Google Resume is a professional resume building assistant that can be accessed and utilized for that all important resume creation The process is seamless and timely and the end result professional and trendy The new feature offers users a plethora of resume templates from which to choose This provides options that enable users to personalize the resume process selecting templates to complement the position being applied for as well as to suit their individual personality How to Write a Resume (Interview Tips and Job Interview Questions) Richard Forbes,Resume

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