

# VENTURE CAPITAL & PRIVATE EQUITY

*A Casebook*



*Fifth Edition*

JOSH LERNER • FELDA HARDYMON • ANN LEAMON

# Venture Capital And Private Equity A Casebook

**K.S.V. Menon & Garima Malik**



## **Venture Capital And Private Equity A Casebook:**

**Venture Capital and Private Equity** Josh Lerner, 2000 What Explains the Recent Tremendous Growth in Private Equity Funds How Have These Funds Created so Much Value Can We Expect This Kind of Growth in Other Countries and Other Types of Investments The pool of U S private equity funds has grown from 5 billion in 1980 to over 175 billion in 1999 Private equity s recent growth has outstripped that of almost every class of financial product Whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry s changes or an investor interested in private equity as a potential investment this book is required reading It presents a collection of real world cases supplemented by detailed industry notes that explore the exciting and dynamic world of venture capital and buyout funds The organization mirrors that of the venture capital private equity process itself The first part explores the raising and structuring of private equity funds as well as the perspective of investors The second part explores the selection oversight and adding value to firms the heart of the private equity cycle The third part describes how private equity groups reap attractive returns from successful investments The final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs *Venture Capital and Private Equity* Josh Lerner, Felda Hardyman, Ann Leamon, 2012-02-14 The 5th edition of Lerner s *Venture Capital and Private Equity A Casebook* continues to present the important historical cases of private equity while incorporating a number of new relevant and timely cases from previous best selling issues It includes more cases relevant to the texts four main goals understanding the ways in which private equity firms work applying the key ideas of corporate finance to the industry understanding the process of valuation and critiquing valuation approaches of the past and present an approach which has proved very successful over the past four editions This casebook contains cases and notes designed to provide an understanding of the history of the private equity industry s development and the workings of the industry today By explaining the industry on a case by case basis this text promises to address the critical question of whether gains made in recent years have been sustained and how firms will respond to the current opportunities and challenges **Venture Capital and Private Equity** Josh Lerner, 1999-08-27 What Explains the Recent Tremendous Growth in Private Equity Funds How Have These Funds Created so Much Value Can We Expect This Kind of Growth in Other Countries and Other Types of Investments The pool of U S private equity funds has grown from 5 billion in 1980 to over 175 billion in 1999 Private equity s recent growth has outstripped that of almost every class of financial product Whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry s changes or an investor interested in private equity as a potential investment this book is required reading It presents a collection of real world cases supplemented by detailed industry notes that explore the exciting and dynamic world of venture capital and buyout funds The organization mirrors that of the venture capital private equity process itself The first part explores the raising and structuring of private equity funds as well as the perspective of investors The second

part explores the selection oversight and adding value to firms the heart of the private equity cycle The third part describes how private equity groups reap attractive returns from successful investments The final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs **Private Equity** Paul Gompers,Victoria Ivashina,Richard Ruback,2019-03-15

Private Equity is an advanced applied corporate finance book with a mixture of chapters devoted to exploring a range of topics from a private equity investor s perspective The goal is to understand why and which practices are likely to deliver sustained profitability in the future The book is a collection of cases based on actual investment decisions at different stages for process tackled by experienced industry professionals The majority of the chapters deal with growth equity and buyout investments However a range of size targets and investments in different geographical markets are covered as well These markets include several developed economies and emerging markets like China Russia Turkey Egypt and Argentina This compilation of cases is rich in institutional details information about different markets and segments of the industry as well as different players and their investment practices it is a unique insight into the key alternative asset class **Venture Capital and Private Equity** Joshua Lerner,G. Felda Hardyman,2002

Cases and notes included are designed to provide an understanding of the history of the private equity industry2s development and the workings of the industry today Examines both the short run and long run effects for private equity investments Author is a leader and one of the most respected authorities in this field **Venture Capital and Private Equity** Lerner,2016-12-12 *Venture Capital and Private Equity* Lerner,Ole Gade,H. Daniel Stillwell,1986-12-01

**Venture Capital** Stefano Caselli,Stefano Gatti,2012-11-02 Josh Lerner Jacob H Schiff Professor of Investment Banking Harvard Business School and National Bureau of Economic Research During much of the 1970s and 1980s venture capital and private equity remained largely a United States phenomena Over the past decade how ever private equity has spread around the globe taking particularly firm root in Western Europe indeed growing 4 700% since 1984 through 200 I Today Europe is the dominant private equity market outside the United States Despite this tremendous growth and the current recessionary cli mate there is ample room for attractive expansion in European private eq uity both for venture capital and private equity There have been several reasons for this growth The first has been the internationalization of capital sources The key sources of capital for Euro pean private equity funds have traditionally been segmented by national boundaries historically the pattern in Europe has been for private equity groups to raise funds from banks insurance companies and government bodies in their own country with little involvement from foreign investors These barriers are now breaking down for two principal reasons First in stitutional investors particularly in the United States have become in creasingly interested in European funds Second many international pri vate equity firms have become more active in Europe A second driver of growth has been the entry of new talent into the in dustry Traditionally many European private equity investors had come from financial or consulting backgrounds rather than from operating roles **Investing in Private Equity Partnerships**

Kay Müller, 2008-06-17 Kay Müller provides insight into the monitoring activities of private equity fund investors and explores their information requirements. He analyzes the reporting of private equity fund managers, reveals information gaps and provides guidance on how to improve investor relations.

**Venture Capital and Private Equity** Josh Lerner, 2000 Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes or an investor interested in private equity as a potential investment, this book presents a collection of real world cases supplemented by detailed industry notes that explore the world of venture capital and buyout funds.

**BOOK JACKET** The organization mirrors that of the venture capital private equity process itself. The first part explores the raising and structuring of private equity funds as well as the perspective of investors. The second part explores the selection, oversight and adding value to firms, the heart of the private equity cycle. The third part describes how private equity groups reap attractive returns from successful investments. The final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs.

**BOOK JACKET**

**Mastering Private Equity** Claudia Zeisberger, Michael Prahl, Bowen White, 2017-07-07 The definitive guide to private equity for investors and finance professionals. Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors, finance professionals, students and business owners looking to engage with private equity firms or invest in private equity funds. From deal sourcing to exit, LBOs to responsible investing, operational value creation to risk management, the book systematically distills the essence of private equity into core concepts and explains in detail the dynamics of venture capital, growth equity and buyout transactions. With a foreword by Henry Kravis, Co Chairman and Co CEO of KKR and special guest comments by senior PE professionals. This book combines insights from leading academics and practitioners and was carefully structured to offer a clear and concise reference for the industry expert, a step by step guide for students and casual observers of the industry, a theoretical companion to the INSEAD case book Private Equity in Action, Case Studies from Developed and Emerging Markets. Features guest comments by senior PE professionals from the firms listed below: Abraaj, Adams Street Partners, Apax Partners, Baring PE Asia, Bridgepoint, The Carlyle Group, Coller Capital, Debevoise Plimpton LLP, FMO, Foundry Group, Freshfields, Bruckhaus Deringer, General Atlantic, ILPA, Intermediate Capital Group, KKR, Capstone, LPEQ, Maxeda, Navis Capital, Northleaf Capital, Oaktree Capital, Partners Group, Permira, Terra Firma.

**Venture Capital, Private Equity, and the Financing of Entrepreneurship** Josh Lerner, Ann Leamon, 2023-05-02 In the newly revised second edition of Venture Capital, Private Equity and the Financing of Entrepreneurship, a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing. This important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs, shareholders and other stakeholders. The authors, drawing on decades of combined experience studying and participating in the private equity markets, discuss the players, dynamics and the incentives that drive the industry. They also

describe various possibilities for the future development of private equity This latest edition is perfect for advanced undergraduate students of finance and business as well as MBA students seeking an insightful and accessible textbook describing the private equity markets

**Funding Options for Startups** K.S.V. Menon & Garima Malik, 2016-06-10 This is a pioneering effort to provide in one place alternative sources of funding professionally structured business plan and other related aspects of raising start up funds Beginning with a detailed analysis of the Startup Ecosystem the role of Incubators Mentors Accelerators IMA from the stage of ideation to the actual setting up of a project principal players in this process like Universities IITs IIMs Indian Business Houses Multinational Corporations and reputed professionals and intrapreneurs have been identified and listed Pros and cons of angel finance seed capital venture capital crowdfunding impact investment hedge fund debt fund private equity valuation recent deals exits emerging trends and ideas in the startup scenario are some of the areas discussed in detail in the publication Existing success stories and the government's thrust on creating India as a hub of startups is drawing many students to entrepreneurship B schools and IITs are rolling out enthusiastic professionals accelerators etc A unique feature of the publication is a section on case studies which demonstrate bird's eye view of their birth pain how they traversed the thorny path faced failure after failure changed their ideas and strategies and finally how they reached their destination successfully

**Mastering Private Equity Set** Claudia Zeisberger, Michael Prah, Bowen White, 2017-07-06 This set combines the definitive guide to private equity with its case book companion providing readers with both the tools used by industry professionals and the means to apply them to real life investment scenarios 1 Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds From deal sourcing to exit LBOs to responsible investing operational value creation to risk management the book systematically distils the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions With a foreword by Henry Kravis Co Chairman and Co CEO of KKR and special guest comments by senior PE professionals 2 Private Equity in Action takes you on a tour of the private equity investment world through a series of case studies written by INSEAD faculty and taught at the world's leading business schools The book is an ideal complement to Mastering Private Equity and allows readersto apply core concepts to investment targets and portfolio companies in real life settings The 19 cases illustrate the managerial challenges and risk reward dynamics common to private equity investment Written with leading private equity firms and their advisors and rigorously tested in INSEAD's MBA EMBA and executive education programmes each case makes for a compelling read

*Towards the Third Generation University* J. G. Wissema, 2009-01-01 The book is very well structured It provides a timely contribution to a conversation with a long history and debates over the nature and purpose of the university seem certain to figure prominently in educational discourse for many years to come Peter Roberts Journal of Educational Administrative and History Drawing from experience as a

professor in innovation and entrepreneurship and as a consultant to universities Wissema offers deep insights into management of the modern universities The book is well written and all those university administrators who wish to transform their universities into entrepreneurial universities would find the book very useful Jandhyala B G Tilak Journal of Educational Planning and Administration In Central and Eastern Europe universities are struggling to adapt to the new economic and institutional situations The concept of the Third Generation University is powerful in giving direction In addition the book offers much practical advice taken from the author's experience as a consultant to universities Marjan Bojadzhiev University American College Skopje Macedonia Although the quality of university management makes or breaks the effectiveness and efficiency of a university most university managers come unprepared to the job while only few books and courses in the subject are available This book offers amongst other things welcome insights into the issue of university management In Wageningen the concept of the Third Generation University has proven to be inspiring challenging and operational It enabled us to develop science for Impact for a variety of new stakeholders M Kropff Wageningen University and Research Centre the Netherlands This book demonstrates that universities are subject to fundamental change evolving from science based monodisciplinary institutions into transfunctional international know how hubs named third generation universities or 3GUs J G Wissema explores the combination of forces that propel this dramatic change tracing the historic development of universities and exploring the technology based enterprises technostarters and financiers for start ups and young enterprises that are the main partners of these 3GUs He goes on to illustrate that universities play a new role as incubators of new science or technology based enterprises and take an active role in the exploitation of the knowledge they create The book concludes with suggestions regarding the way in which changes in the university's mission should be reflected in subsequent organisational changes Offering practical advice on the route forward for universities and elucidating the role of education in entrepreneurship this unique book will prove invaluable to academics and practitioners who seek to implement and facilitate changes for 3GU status It will also appeal to students and researchers with an interest in business and management education entrepreneurship and public policy on education

**Venture Capital, Private Equity, and the Financing of Entrepreneurship** Josh Lerner, Ann Leamon, 2023-04-27 In the newly revised second edition of Venture Capital Private Equity and the Financing of Entrepreneurship a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing This important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs shareholders and other stakeholders The authors drawing on decades of combined experience studying and participating in the private equity markets discuss the players dynamics and the incentives that drive the industry They also describe various possibilities for the future development of private equity This latest edition is perfect for advanced undergraduate students of finance and business as well as MBA students seeking an insightful and accessible textbook describing the private equity markets

**Investment**

**Banking and Investment Opportunities in China** K. Thomas Liaw, 2007-07-27 Publisher description **QFinance**, 2009-10-13 Compiled by more than 300 of the world's leading professionals, visionaries, writers, and educators, this is THE first stop reference resource and knowledge base for finance. QFINANCE covers an extensive range of finance topics with unique insight, authoritative information, practical guidance, and thought-provoking wisdom. Unmatched for in-depth content, QFINANCE contains more than 2 million words of text, data analysis, critical summaries, and bonus online content. Created by Bloomsbury Publishing in association with the Qatar Financial Centre (QFC) Authority, QFINANCE is the expert reference resource for finance professionals, academics, students, journalists, and writers. QFINANCE: The Ultimate Resource. Special Features: Best Practice and Viewpoint Essays. Finance leaders, experts, and educators address how to resolve the most crucial issues and challenges facing business today. Finance Checklists. Step-by-step guides offer problem-solving solutions, including hedging, interest rate risk, governance practices, project appraisal, estimating enterprise value, and managing credit ratings. Calculations and Ratios. Essential mathematical tools include how to calculate return on investment, return on shareholders' equity, working capital, productivity, EVA, risk-adjusted rate of return, CAPM, etc. Finance Thinkers and Leaders. Illuminating biographies of 50 of the leading figures in modern finance, including Joseph De La Vega, Louis Bachelier, Franco Modigliani, Paul Samuelson, and Myron Scholes. Finance Library digests. Summaries of more than 130 key works ranging from *Against the Gods* to *Portfolio Theory*. Capital Markets and The Great Crash. Country and Sector Profiles. In-depth analysis of 102 countries and 26 sectors, providing essential primary research. Resource for direct or indirect investment. Finance Information Sources. A select list of the best resources for further information on finance and accounting worldwide, both in print and online, including books, journal articles, magazines, internet, and organizations. Finance Dictionary. A comprehensive jargon-free, easy-to-use dictionary of more than 9,000 finance and banking terms used globally. Quotations. More than 2,000 business-relevant quotations. Free access to QFinance Online Resources: [www.qfinance.com](http://www.qfinance.com). Get daily content updates, podcasts, online events, and use our fully searchable database.

*The Masters of Private Equity and Venture Capital* Robert Finkel, David Greising, 2009-12-21 Ten leading private investors share their secrets to maximum profitability. In *The Masters of Private Equity and Venture Capital*, the pioneers of the industry share the investing and management wisdom they have gained by investing in and transforming their portfolio companies. Based on original interviews conducted by the authors, this book is filled with colorful stories on the subjects that most matter to the high-level investor, such as selecting and working with management, pioneering new markets, adding value through operational improvements, applying private equity principles to non-profits, and much more.

[Global Innovation Index 2020](#) Cornell University, INSEAD, World Intellectual Property Organization, 2020-08-13 The Global Innovation Index 2020 provides detailed metrics about the innovation performance of 131 countries and economies around the world. Its 80 indicators explore a broad vision of innovation, including political environment, education, infrastructure, and business sophistication. The 2020 edition sheds light on the state of innovation.



financing by investigating the evolution of financing mechanisms for entrepreneurs and other innovators and by pointing to progress and remaining challenges including in the context of the economic slowdown induced by the coronavirus disease COVID 19 crisis

The book delves into Venture Capital And Private Equity A Casebook. Venture Capital And Private Equity A Casebook is a crucial topic that must be grasped by everyone, ranging from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Venture Capital And Private Equity A Casebook, encompassing both the fundamentals and more intricate discussions.

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  6. In chapter 5, the author will draw a conclusion about Venture Capital And Private Equity A Casebook. The final chapter will summarize the key points that have been discussed throughout the book.
- This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Venture Capital And Private Equity A Casebook.

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