

# Understanding **GLOBAL CULTURES**

METAPHORICAL JOURNEYS THROUGH  
34 NATIONS, CLUSTERS OF NATIONS,  
CONTINENTS, & DIVERSITY

**6e**

**Martin J. Gannon  
Rajnandini Pillai**



# Understanding Global Cultures

**Martin J. Gannon**

## **Understanding Global Cultures:**

**Understanding Global Cultures** Martin J. Gannon, Rajnandini Pillai, 2010 This is a significant book for a multitude of audiences including scholars practitioners students expatriates travelers and those who are simply interested in culture. This book is also an ideal reference tool since the metaphors are easy to remember yet rich in contextual value and are presented in a logical structure for quick consultation. Overall this book is enormously appealing genuinely useful and a worthy addition to any collection. *Thunderbird International Business Review* 2002 In *Understanding Global Cultures* Fourth Edition authors Martin J. Gannon and Rajnandini Pillai present the cultural metaphor as a method for understanding the cultural mindsets of individual nations clusters of nations and even continents. The fully updated Fourth Edition continues to emphasize that metaphors are guidelines to help outsiders quickly understand what members of a culture consider important. This new edition includes a new part structure three completely new chapters and major revisions to chapters on American football Russian ballet and the Israeli kibbutz. New and Continuing Features Emphasizes clusters of national cultures and variations within each cluster as well as both topic oriented authority ranking cultures market pricing cultures etc and cluster focused descriptions. Includes three new parts India Shiva and Diversity Scandinavian Egalitarian Cultures Sweden Denmark and Finland and Other Egalitarian Cultures including Canada and Germany. Provides three completely new chapters Finnish Sauna Kaleidoscopic India and Diversity and a final integrative summary chapter. Integrates chapters through the frameworks of the GLOBE study the Hofstede study Hall and Kluckhohn and Strodtbeck Highlights religious and ethnic diversity throughout. Ancillaries Instructor Resources are available on a password protected website at [www.sagepub.com/gannon4instr](http://www.sagepub.com/gannon4instr). These include applications discussion questions model examinations 100 exercises and suggested syllabi. Qualified instructors may contact Customer Care to receive access to the site. *Understanding Global Cultures Metaphorical Journeys Through 29 Nations Clusters of Nations Continents and Diversity* is appropriate for courses in International Business and Management Strategic Management and Planning and Cultural Studies. *Understanding Global Cultures* Martin J. Gannon, Rajnandini Pillai, 2015-02-16 In the fully updated Sixth Edition of *Understanding Global Cultures Metaphorical Journeys Through 34 Nations Clusters of Nations Continents and Diversity* authors Martin J. Gannon and Rajnandini Pillai present the cultural metaphor as a method for understanding the cultural mindsets of individual nations clusters of nations continents and diversity in each nation. A cultural metaphor is any activity phenomenon or institution that members of a given culture consider important and with which they identify emotionally and or cognitively such as the Japanese garden and American football. This cultural metaphoric approach identifies three to eight unique or distinctive features of each cultural metaphor and then discusses 34 national cultures in terms of these features. The book demonstrates how metaphors are guidelines to help outsiders quickly understand what members of a culture consider important.

*Understanding Global Cultures* Martin J. Gannon, 2004 *Understanding Global Cultures* Third Edition presents the cultural

metaphor as a method for understanding the cultural mindsets of a nation a cluster of nations and even of a continent This method involves identifying some phenomenon activity or institution of a culture that all or most of its members consider important and with which they identify closely Metaphors are not stereotypes rather they rely upon the features of one critical phenomenon of a culture to describe the entire culture The characteristics of the metaphor then become the basis for describing and understanding the essential features of the culture For example the Italians invented the opera and love it passionately Five key characteristics of the opera are the overture spectacle and pageantry voice externalization and the interaction between the lead singers and the chorus These features are used to describe Italy and its cultural mindset Thus the metaphor is a guide or map that helps such outsiders as students travelers and managers on short term and long term assignments understand quickly what members of a culture consider important

**Understanding Global Cultures** Martin J. Gannon, Rajnandini Pillai, 2015-02-16 In the fully updated Sixth Edition of Understanding Global Cultures Metaphorical Journeys Through 34 Nations Clusters of Nations Continents and Diversity authors Martin J Gannon and Rajnandini Pillai present the cultural metaphor as a method for understanding the cultural mindsets of individual nations clusters of nations continents and diversity in each nation A cultural metaphor is any activity phenomenon or institution that members of a given culture consider important and with which they identify emotionally and or cognitively such as the Japanese garden and American football This cultural metaphoric approach identifies three to eight unique or distinctive features of each cultural metaphor and then discusses 34 national cultures in terms of these features The book demonstrates how metaphors are guidelines to help outsiders quickly understand what members of a culture consider important

**Understanding Global Cultures** Martin J. Gannon, 2001 The First Edition of this book introduced a new method the cultural metaphor for understanding the cultural mindset of a nation and comparing it to other nations This new edition develops the method and applies it to a fascinating range of 23 case studies of countries in Europe the Middle East Asia and North and South America

**Understanding Global Cultures** Martin J. Gannon, 2010 From the Publisher In Understanding Global Cultures Fourth Edition authors Martin J Gannon and Rajnandini Pillai present the cultural metaphor as a method for understanding the cultural mindsets of individual nations clusters of nations and even continents The fully updated Fourth Edition continues to emphasize that metaphors are guidelines to help outsiders quickly understand what members of a culture consider important This new edition includes a new part structure three completely new chapters and major revisions to chapters on American football Russian ballet and the Israeli kibbutz New and Continuing Features Emphasizes clusters of national cultures and variations within each cluster as well as both topic oriented authority ranking cultures market pricing cultures etc and cluster focused descriptions Includes three new parts India Shiva and Diversity Scandinavian Egalitarian Cultures Sweden Denmark and Finland and Other Egalitarian Cultures including Canada and Germany Provides three completely new chapters Finnish Sauna Kaleidoscopic India and Diversity and a final integrative summary chapter Integrates chapters

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**Understanding Global Cultures: Metaphorical Journeys Through 31 Nations, Clusters of Nations, Continents, and Diversity** Martin J. Gannon,Rajnandini Pillai,2013 In Understanding Global Cultures Fifth Edition authors Martin J Gannon and Rajnandini Pillai present the cultural metaphor any activity phenomenon or institution with which the members of a given culture identify emotionally or cognitively as a method for understanding the cultural mindsets of individual nations clusters of nations and even continents The book shows how metaphors are guidelines to help outsiders quickly understand what members of a culture consider important The fully updated Fifth Edition includes 31 nation specific

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