

30 60 90 days plan for customer success

Purpose of this slide is to address the details about company's 30 60 90 days plan for customer success. Major elements covered in the plan are Listen and understand, analyse, plan and execute.

| 30 60 90 days plan for customer success | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| First 30 Days | First 60 Days | First 90 Days |
| <p>Listen and Understand</p> <ul style="list-style-type: none">Meet the stakeholdersUnderstand the product and existing proceduresConnect with potential leadsAdd text here | <p>Plan</p> <ul style="list-style-type: none">Evaluate customer sentiment and segment accordinglyDevelop a customer success strategyDefine performance KPIsCreate an expansion planAdd text hereAdd text here | <p>Execute</p> <ul style="list-style-type: none">Select a platform for customer successBudget approvalAllocate resourcesCommunicate goalsMap out customer journeyMonitor and refine the processAdd text hereAdd text here |
| <p>Analyze</p> <ul style="list-style-type: none">Extract data from repositoryUnderstand recurring revenueAnalyze last 100 days churnAdd text here | | |



World Series Last 90 Days Customer Service

JAVIER CLEMENTE ENGONGA AVOMO

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THE REVOLUTION: THE FIRST WAR AGAINST CHINA JAVIER CLEMENTE ENGONGA AVOMO, The traditions of warfare of different natures with which a part of humanity has become accustomed have made it easy for the first great biological war that has impacted the entire world and to a greater extent the countries with the largest populations to go unnoticed Indeed just like the First and Second World Wars those two great European war conflicts for the control of global resources and territories in Asia and Africa mainly that magical and ultra mutant virus clearly created in some laboratory of the countries that now suffer the most from its consequences is nothing but the third world war or the first global biological war in which the one who has the most to lose in terms of power is China Like the Cold War the war against China is a ruthless and dark conflict and it is not a war of China against anyone or in some case China against China Javier Clemente Engonga 22 07 2021

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HOW TO HACK AMAZON JAVIER CLEMENTE ENGONGA AVOMO, A computer hacker is an expert in this case in computer science who uses his technical knowledge to achieve a goal or overcome an obstacle within a computer system by non standard means Writing a book or two a day is not a very standard means and when it becomes

three or two or three hundred titles you start to take it seriously especially when you see the results and the results are obvious when you see the curve growing ever upwards It's only the beginning but a few months can define a lifetime as these last two years have been for humanity as a whole We have all learned that we are very different at the same time as we are similar in the essential that we all want to be alive Death or crisis brings out the best or the worst in us and the reality is that human beings are complex beings I do not consider myself an expert in any branch of computing I have not received any special training in anything to do with computers or computer security My computer does not even have antivirus and is open to access by what for many is a big problem because they believe in their right to privacy and do not think many times about the right of everyone of the whole world to a greater and total security This book is not to encourage or motivate anyone to do anything illegal by misunderstanding the definition of hacking In chess checkmate is the move that consists of threatening the king so that he cannot defend himself and puts an end to the game I do not know how to play table chess because my mind is that of quantum chess I didn't know it before because I didn't know neither my true potential nor that of the world inside my old computer that world which is a wonder Thank you for reading these lines Javier Clemente Engonga 07 07 2021

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