

# 30 60 90 Days Plan for Customer Success

Purpose of this slide is to address the details about company's 30 60 90 days plan for customer success. Major elements covered in the plan are listen and understand, analyze, plan and execute.



## First 30 Days



## First 60 Days



## First 90 Days



### Listen and Understand

- Meet the stakeholders
- Understand the product and existing procedures
- Connect with potential leads
- Add text here

### Analyze

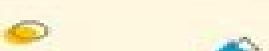
- Extract data from repository
- Understand recurring revenue
- Analyze last 100 days churn
- Add text here

### Plan

- Evaluate customer sentiment and segment them accordingly
- Develop a customer success strategy
- Define performance KPIs
- Create an expansion plan
- Add text here

### Execute

- Select a platform for customer success
- Budget Approval
- Allocate Resources
- Communicate Goals
- Map Out Customer Journey
- Monitor and refine the process
- Add text here
- Add text here
- Add text here



## Disney Plus Last 90 Days Customer Service

**D Kirk**

## **Disney Plus Last 90 Days Customer Service:**

**Popular Mechanics** ,1999-06 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it's practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle **Field & Stream** ,1998-11 FIELD STREAM America's largest outdoor sports magazine celebrates the outdoor experience with great stories compelling photography and sound advice while honoring the traditions hunters and fishermen have passed down for generations

*Time* Briton Hadden, Henry R. Luce, 1998-11 *Newsweek* ,1998 **Field & Stream** ,1998-12 FIELD STREAM America's largest outdoor sports magazine celebrates the outdoor experience with great stories compelling photography and sound advice while honoring the traditions hunters and fishermen have passed down for generations *Direct Marketing* ,1980

**Consumers Digest** ,2001 **Popular Science** ,1997-10 Popular Science gives our readers the information and tools to improve their technology and their world The core belief that Popular Science and our readers share The future is going to be better and science and technology are the driving forces that will help make it better **The Software Encyclopedia** ,1986 *India Today International* ,1999 **U.S. News & World Report** ,1999 Video Magazine ,1998 *Discover* ,1998-07 **The American Legion** ,1998 **Billboard** ,1999-07-24 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends **Better Homes and Gardens** ,1998 Good Housekeeping ,1998 **Screen Digest** ,2003 **Library Journal** ,1996 **Bicycle USA.** ,1990

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## **Disney Plus Last 90 Days Customer Service Introduction**

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