

# Tom Massey

Author of the best seller: *ABC's of Effective Leadership*

## Ten Commitments for Building High Performance Teams

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This book belongs  
on every manager's shelf!

# Ten Commitments For Building High Performance Teams

**Margaret H. Briggs**



## **Ten Commitments For Building High Performance Teams:**

*Ten Commitments for Building High Performance Teams* Tom Massey, 2005-08 The ten commitments outlined in Dr Massey's new book will help you get the right people in the right positions to develop a focused values driven high performance team Learn how to get every member to take personal ownership of your team's success by creating shared purpose values and strategic goals Gain insights on setting up profit sharing establishing work standards and correcting performance problems in addition to creating a learning organization that is able to adapt to the challenges of the next century Build a team environment where people have fun and play to win Increase employee retention job satisfaction commitment and productivity that will propel your team to a championship performance The empowering topics covered include committing to getting the right people on the bus getting everyone on the same page creating a learning environment sharing the profits and losses turning around poor performance dancing with your team members playing to win growing through adversity having fun and most importantly playing large

### **Facilitating Group Communication in Context**

Lawrence R. Frey, 2006 *Facilitating Group Communication in Context: Facilitating group task and team communication*

Lawrence R. Frey, 2006 *The Chic Entrepreneur* Elizabeth Gordon, Leanna Adams, 2008 Learn how to take your business from flats to stilettos in this intelligently written highly practical and entertaining read The Chic Entrepreneur teaches women business owners how to get out of the trenches and take their business to new heights by mastering the 9 dimensions of a flourishing business Elizabeth Gordon President of Flourishing BusinessR a consulting firm that helps stagnant businesses jump start their growth shows how to build a business right Gordon explains how to build an asset of inherent value instead of just a bigger job and points out common mistakes to avoid along the way Packed with Chic Tips that businesses can inexpensively implement for an immediate return this book is ideal for jumpstarting a stalled business and putting it into overdrive This simple yet timeless formula for achieving chic success in the business world is cleverly interwoven with critical analysis of real businesses and delightful tales that show what and what not to do

**The Ten Minute Team** Thomas Isgar, 1993 THE TEN MINUTE TEAM a dynamic fast paced book demonstrates how team leaders supervisors managers can develop their work groups into high performing teams Packed full of how to information activities ideas this easy to read book will help anyone leading a group to achieve team goals Use it as a team development guide for structured weekly sessions as a handbook for on going work with teams or as a team building outline It's currently used in training programs by several FORTUNE 500 companies as a text in many universities public schools

**Creating the High Performance Team** Steve Buchholz, Thomas Roth, 1987-05-13 An adaptation of Wilson's popular seminar providing practical tips for building teams in organizations Shows managers how to create a sense of interdependence in a team how to set goals through participative leadership how to anticipate problems and deal with them before they arise Major areas of concentration include shared responsibility alignment of purpose and encouraging creative talent Case studies dialogs and

real world examples help managers instill a sense of common purpose promote communication and make teams that perform

**Harvard Business School Core Collection** Baker Library,1999      *Leadership IQ* Emmett C. Murphy,1997-10-07 From Lou Gerstner to the front lines the key to IBM s turnaround was selecting developing and turning loose the workleaders Emmett Murphy so brilliantly defines Leadership IQ provides the leadership model needed for the twenty first century Don Walsh Senior Vice President IBM So much literature and advice on the subject of leadership is largely anecdotal Anyone eager to succeed in the new world of work will benefit from the scientific research and practical advice Emmett Murphy offers in Leadership IQ The book not only breaks new ground it gives readers the practical tools they can use to increase their leadership effectiveness Craig Hickman Author of Mind of a Manager Soul of a Leader and The Fourth Dimension Test Your Leadership IQ Address these questions today to achieve success tomorrow Which of the following is the key to leadership success A B C 2 Which of the following best describes your approach to leadership A B C 3 When negotiating a deal I seek to A B C For answers see back flap What is Your Leadership IQ Leadership IQ is a comprehensive leadership program based on an exhaustive six year empirical study of what makes great leaders tick Author Emmett Murphy and his associates studied 18 000 managers at 562 large and small organizations in all types of industries in the United States and around the world Of the original 18 000 they identified just over 1 000 individuals who demonstrated exceptional leadership abilities and then isolated the qualities that made those leaders great Emmett Murphy and his associates have used their research findings to create a groundbreaking new way to assess and improve leadership ability This dynamic leadership development program has yielded remarkable results wherever it s been tried including IBM GM AT T Xerox McDonald s Johnson Johnson and Chase Manhattan all prestigious clients of E C Murphy Ltd Here s how it works Once you ve read about what s working in other organizations it s time to take a look at your own performance By taking the Leader ship IQ Test found in the back of this book you ll develop a very clear picture of how your performance stacks up in all the key areas discussed in the book And for those areas in which your scores are weakest there are easy to follow leadership IQ building exercises You ll also find dozens of sample scripts and dialogues of successful leaders in action designed to help you reshape your thinking and behavior Based on the most comprehensive empirical study of leadership ever conducted and including the invaluable insights and advice of a top international management consulting firm Leadership IQ offers you an unparalleled opportunity to discover the inner workings of great leaders and how to become one yourself Answers to test on back cover 1 B For complete test see page 247      **The Champion Real Estate Team: A Proven Plan for Executing High Performance and Increasing Profits** Dirk Zeller,2007-10-11 The Champion Real Estate Team is a guide for the veteran real estate agent who wants to achieve both high performance and life fulfilling satisfaction Zeller explains the four core management systems that are vital to the development of a top notch real estate team activity time personnel and business and delivers guidance in creating a hierarchy that allows for greater leverage of all income producing activities      Building

Early Intervention Teams Margaret H. Briggs, 1997 Professionals providing services to young children with special needs and their families are constantly challenged to develop service delivery systems that will meet the needs of their clients This book includes practical how to material with case studies of early intervention teams in action strategies to increase family involvement specific activities for increasing team effectiveness and examples of problems and solutions unique to early interventionists The final chapter consists of resources and activities to use for team building **Total Quality**

**Management** Jill Rossiter, 1996 Gain the knowledge and develop the skills needed to implement the quality concepts in your small business Continually improve business processes by working out how to put your customers first and involve your employees in quality **50 Ways to Teach Your Learner** Edwin W. Rose, Steve Buckley, 1999-01-07 Successful author Ed Rose the training manager at Harris Semiconductor lays the framework for learning by doing and gives readers active practical exercises they can use right away Rose enables the user to facilitate effective experiential learning initiatives in the workplace to evaluate team development needs to conduct successful post exercise debriefs and much more

Organizational Behavior, 32 Pages Update John R. Schermerhorn, Jr., Hunt, Richard N. Osborn, 1997-12-09 This book presents the foundations of organizational behavior in a flexible meaningful way It provides readers with increased awareness of recent technological advances through the World Wide Web It features an increased emphasis on globalization by including Canadian and other international companies in case studies and exercises and helps readers develop a heightened sensitivity to international market concerns Organizational Behavior: Solutions for Management Paul D. Sweeney, Dean B. McFarlin, 2001-08-02 In *Organizational Behavior Solutions for Management* Paul Sweeney and Dean McFarlin have identified 4 key management skills areas that act as building blocks for successful behavior in management These skills are self insight perceptual skills ability to inspire motivate lead ability to analyze situations and personal flexibility adaptability The authors also feel strongly that successful management of organizational behavior rests on the problem solving process in fact the 4 skills listed above enable managers to use this process to deal with the people problems they face more effectively If nothing else studying what organizational behavior has to offer as a field should help a person figure out his her strengths and weaknesses **Managing the High Technology Firm** Luis R. Gomez-Mejia, Michael W.

Lawless, 1988 *Food Service Manual for Health Care Institutions* Brenda A. Byers, Carol W. Shanklin, Linda C. Hoover, 1994-03-29 This classic in the operation of food service departments covers OSHA guidelines management skills development menu planning product selection facility design and equipment selection Drafting a Conservation Blueprint Craig Groves, 2003-05-16 *Drafting a Conservation Blueprint* lays out for the first time in book form a step by step planning process for conserving the biological diversity of entire regions In an engaging and accessible style the author explains how to develop a regional conservation plan and offers experience based guidance that brings together relevant information from the fields of ecology conservation biology planning and policy Individual chapters outline and discuss the main steps of the

planning process including an overview of the planning framework selecting conservation targets and setting goals assessing existing conservation areas and filling information gaps assessing population viability and ecological integrity selecting and designing a portfolio of conservation areas assessing threats and setting priorities A concluding section offers advice on turning conservation plans into action along with specific examples from around the world The book brings together a wide range of information about conservation planning that is grounded in both a strong scientific foundation and in the realities of implementation

Core Concepts of Organizational Behavior John R. Schermerhorn, Jr., John R. Schermerhorn, James G. Hunt, Richard N. Osborn, 2004 A brief introduction to organizational behaviour that tackles the issues facing today's managers such as diversity total quality management ethics and the global marketplace It uses a managerial perspective to explore how a manager uses organizational behaviour insights in the workplace

*Diversity Consciousness* Richard D. Bucher, Patricia L. Bucher, 2004 What's It Like Living Green provides stories about families who live green kids who are making a difference for the earth and suggestions for things you can do to make a difference

*Tappi Journal*, 1993

## **Ten Commitments For Building High Performance Teams** Book Review: Unveiling the Power of Words

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