

SALES CV

Example by CV Genius

 07911 135 476

 your-name@email.com

 47 Simes Street,
Bradford, BD1 5PK

 linkedin.com/in/your.name

Personal Statement

Results-driven Sales Representative with 6+ years of experience exceeding sales quotes and employer expectations across diverse industries. Skilled at conveying products and service benefits as well as generating customer interest. Confident communicator adept at training and educating new personnel. Seeking to contribute to revenue growth at [Company Name].

Work Experience

Senior Sales Representative

Egger UK Limited, Leeds

Dec 200X–Present

- Lead a team of 5 junior sales representatives responsible for European Sales division
- Identify potential customers and inform product functions and benefits via email, cold-calling, and online and in-person meetings
- Exceeded revenue goals by up to 188% for 2 consecutive years
- Gained 60+ accounts in less than 2 years and developed a consistent reorders portfolio
- Earned the spot of top sales performer within 6 months

Sales Associate

BIONIC GROUP, Hereford

May 200X–Nov 200X

- Identified and solidified new business opportunities that generated £8M+ in sales yearly
- Rose to the top 5% of the company within a short period by leveraging creative and persuasive strategies to convert inbound calls into profitable transactions
- Designed and implemented a strategic business plan which promoted a 5% decline in overall dead weight inventory and expanded the company's customer base
- Managed and trained a team of 15–20 sales representatives and monitored the team's performance, motivating them to meet and exceed goals and targets

Education

University of Leeds

BA (Hons) Business Management, 2:1

200X–200X

Skills

- Expert customer service
- TokenWorks Magnetic Card Reader, Salesforce
- Persuasive selling approach
- Sales management
- Tactical negotiation
- Effective communication
- Revenue generation

Resume Template On Sale

Steven Provenzano

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Insider's Guide to the World of Pharmaceutical Sales Jane Williams,2004 This bestseller is a must have for anyone who desires a pharmaceutical sales job The complete guide includes instructions on resume preparation applying for positions uncovering unadvertised positions gaining interviews successfully negotiating interviews 150 interview questions and answers and more Slam Dunk Resumes-- that Score Every Time! Steven Provenzano,1994 The secrets to writing a sharp focused and effective resume from a consultant who has written more than 3 000 Provenzano shows how to organize knowledge talents and achievements and use slam dunk writing and editing principles to transform a resume from boring to

brilliant Includes dozens of before and after samples and 100 slam dunk resumes **Resumes for Job Hunters** Maury Shykind,1976 *Resumes For Dummies* Joyce Lain Kennedy,1998-05-29 Contains tips and suggestions for creating a resume that will be noticed by prospective employers includes information on choosing a format drafting a summary statement using key words and formatting a digital resume **Electronic Resumes for the New Job Market** Peter D. Weddle,1995 Outlines key principles for writing revolutionary new electronic resumes Includes examples New York Magazine ,1992-04-13 New York magazine was born in 1968 after a run as an insert of the New York Herald Tribune and quickly made a place for itself as the trusted resource for readers across the country With award winning writing and photography covering everything from politics and food to theater and fashion the magazine s consistent mission has been to reflect back to its audience the energy and excitement of the city itself while celebrating New York as both a place and an idea

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