

FREE INSIDE SALES SPECIALIST RESUME



**KATHLEEN A.
TROUTMAN**
INSIDE SALES SPECIALIST

CONTACTS

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CAREER OBJECTIVE

Looking for work as an Inside Sales Specialist in order to further advance my skills and experience in this industry.

PROFILE

With experience in reputation of sales Sales Specialist I am a very confident, A person who can motivate things. I am confident I will fit in the company. I am willing to learn new things quickly.

EDUCATION

Bachelor's Degree in Supply Chain, 2012
Baylor College, Dallas, Texas, TX

EXPERIENCE

Payroll Reporting

100%

Account Management

100%

Client Acquisition

100%

PROFESSIONAL SKILLS

- Familiar with Salesperson and sales office software.
- Familiar with communicating with customers about the progress of selling orders.
- Demonstrating knowledge of creating an annual budget plan to ensure accurate and realistic estimates for customer acquisition.
- Exceptional knowledge of gathering internal and customer information and providing feedback on sales buying trends.
- Deep knowledge of maintaining and developing relationships with existing customers to drive sales and profits.
- Strong knowledge of making accurate and realistic estimates and providing customer with solutions.

K

**KATHLEEN A.
TROUTMAN**
SALES SPECIALIST

EXPERIENCE

Inside Sales Specialist Sales Corporation 2012 - Present

- Participated in sales presentations, and sales team meetings, etc. as a subject matter expert on designated Salesperson products.
- Provided sales support on Salesperson products for new business development and expansion opportunities.
- Prepared and analyzed sales pipeline reports and forecasts.
- Identified new products and business opportunities, completed sales and order information.

Inside Sales Specialist Sales Corporation 2012 - 2012

- Completed all necessary sales paperwork promptly, thoroughly, and accurately.
- Oversee the sales pipeline by providing accurate and realistic sales pipeline and customer needs.
- Participated in all sales meetings, including project management, sales support, marketing, training, and product development.
- Collaborated with salesperson (Salesperson, Smith, age 30, Sales, etc.) to ensure sales were tracked and closed.

Inside Sales Specialist Sales Corporation 2012 - 2012

- Assisted in sales presentations to understand and implementing effective marketing of all Salesperson products.
- Managed sales for new and prospective clients in Salesperson team, ensuring all salesperson and support, internalized salesperson, and Salesperson team (Salesperson).
- Participated in all sales meetings and training sessions.
- Worked with Salesperson team, ensure salesperson, and Salesperson team to ensure sales were tracked and closed.

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