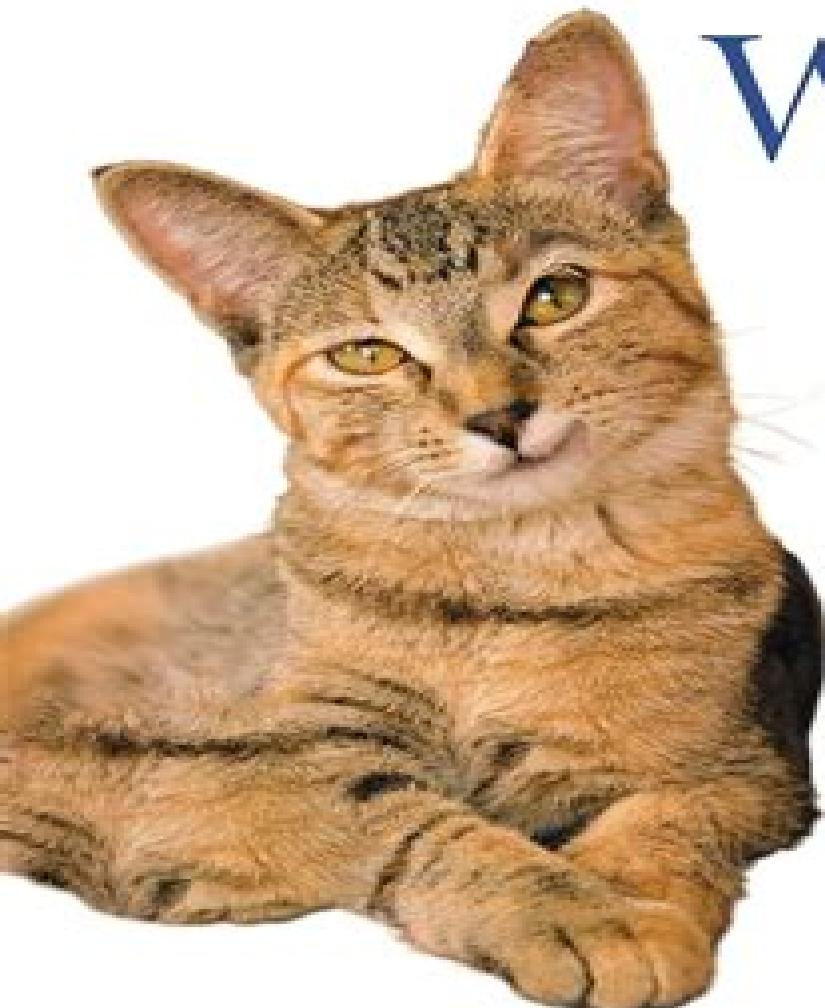


From the Authors of the *New York Times* Bestseller *Call to Action*



# Waiting for Your Cat to Bark?

Persuading Customers  
When They  
Ignore Marketing

BRYAN & JEFFREY EISENBERG

with Lisa T. Davis

Foreword by Murray Gaylord, VP of Brand Marketing, Yahoo!

# Waiting For Your Cat To Bark Persuading Customers When They Ignore Marketing

**Susan A. Friedmann**

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*Waiting for Your Cat to Bark?* Bryan Eisenberg, Jeffrey Eisenberg, Lisa T. Davis, 2006 Starting from the premise that customers are behaving more like cats than Pavlov's dogs the Eisenbergs examine how emerging media have undermined the effectiveness of prevailing mass marketing models

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Friedmann,2007-01-01 In Riches in Niches How to Make It BIG in a Small Market Susan explores the multiple factors that separate the experts from the service professionals who may have identicalif not betterskills but whom no one has ever heard of Communication Arts ,2007 **Designing Web Navigation** James Kalbach,2007 Provides information on basic Web design and development techniques to create effective navigation systems Business World ,2006-05 **American Book Publishing Record** ,2005 The Publishers Weekly ,2006 Business ,2006 **Be the Cat** Blaine Parker,2014-03-10 Cats and marketing Be serious We are serious Serious as a cat Emotionally honest The Avenger of the Gods A work of genius Love them or hate them cats are epic Some of history s great thinkers have said pithy things about them Understand the genius of the cat and you can start to understand the genius of your business Yes your business has genius What most businesses are missing is an understanding of that genius a genius that becomes manifest as brand Understanding that genius and the resulting brand can change things And that genius can be revealed by reflecting on the feline The genius is within You can love the cat Or hate the cat But understand the genius of the cat and you can begin paving the way to profitable marketing Want to win hearts and minds Be the cat *Mass Persuasion Secrets: How to Get Customers to Know, Like and Trust You* Ramon Tarruella,2018-10-27 Discover the mass persuasion secrets and learn how to get customers to know like trust you If small businesses want to succeed against a continuously growing pool of competition they have to find a way to gain more customers It doesn

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