

DENVER DAHL

Account Manager

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📍 San Francisco, CA

✉️ denver.dahl@example.com

🌐 [LinkedIn.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs

Windows & Mac OS-X

Asana

Salesforce

Agile

CRM Systems

Hubspot

LinkedIn Sales Navigator

Dun & Bradstreet

LANGUAGES

English

Native

German

Proficient

Greek

Advanced

Resume Template This Month Setup

Steven L. Mandell



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STEP-BY-STEP RESUMES For All Human Resources Entry-Level to Executive Positions Evelyn U Salvador, NCRW, JCTC, 2020-05-15 Book Delisted Remote Work Playbook Cole N. Harrington, 2025-11-04 Break free from the 9 to 5 grind and start building a location independent life that pays the bills and fuels your purpose Whether you re burned out bored or simply tired of trading time for money the digital economy is calling Remote Work Playbook is your clear no fluff guide to designing portable income streams and reclaiming control of your time energy and freedom Bestselling author and digital entrepreneur Cole N Harrington has helped thousands escape the traditional job trap and this book shows you how Inside you ll learn how to Identify your digital skillset even if you think you re not techy Choose the best remote work path for your personality and strengths Launch in 30 days or less with freelance contract or side hustle income Land real gigs on trusted platforms without getting scammed Build sustainable systems for long term remote income and avoid burnout Master the tools tech and habits for focus flow and freedom Travel the world or stay home in your PJs while earning online Avoid isolation and stay mentally strong in the remote work lifestyle You ll also discover High earning portable hustles like coaching digital products and content creation Low tech job options like virtual assistant work ESL teaching and customer support Income stacking strategies that turn unstable gigs into steady income A full 30 day launch checklist to help you go remote fast with confidence This isn t just a book it s your blueprint for freedom Whether you re a total beginner or ready to scale your current hustle Remote Work Playbook will show you exactly how to earn from anywhere No gatekeepers No fluff Just action **Step-by-Step Resumes For All Construction Trades Laborer and Contractor Positions** Evelyn U.

Salvador, 2020-05-15 Book Delisted *Multiple Income Streams, One Wealthy Life - How to Stop Relying on a Single Paycheck* Silas Mary, 2025-02-22 Tired of living paycheck to paycheck and depending on a single income source Multiple Income Streams One Wealthy Life is your ultimate guide to building financial freedom by creating multiple revenue streams that work for you so you never have to rely on just one paycheck again If you want to secure your future grow your wealth and earn money even while you sleep this book will show you exactly how to do it Inside you ll discover how to identify build and scale different income streams whether it s side hustles digital products passive income businesses real estate investing or other money making opportunities You ll learn how to diversify your earnings protect yourself from financial downturns and create a system where money flows in from multiple sources effortlessly But this isn t just about making extra cash it s about designing a life where money works for you not the other way around You ll learn how to leverage automation smart financial strategies and scalable business models to create wealth without constantly trading your time for money If you re ready to break free from financial stress and start building long term wealth Multiple Income Streams One Wealthy Life is your blueprint for creating financial security and designing the life you truly deserve Let s build your wealth machine

Competency-Based Resumes Robin Kessler, 2004-11-15 Millions of job hunters and employers are frustrated Why aren

t they working together more effectively Because employers have changed the job search playing field and too many candidates are using yesterday s strategies Do you want the key to the best jobs with the best employers It s time to play offense instead of defense Competency Based Resumes shows today s job candidates a new more targeted way to write resumes to get them back on the same playing field with the best employers and improve their odds of winning the job they want The system an employer uses when filling jobs has changed significantly in the past few years and it is still evolving Rather than simply looking at an applicant s past jobs companies are instead looking at candidate s experiences in certain key areas including measurable work habits and the personal skills known as competencies used to achieve objectives at work Competency Based Resumes offers you a new and effective way to create resumes that emphasizes the knowledge skills and abilities that you have and employers need Many sophisticated U S and international organizations are using competency based systems to recruit interview select and promote Corporations such as American Express Coca Cola Sears and MetLife are all looking for specific competencies Creating your own competency based resume will Confirm to the employer that you have the expertise or competencies they are looking for Improve your chances of being selected for interviews for the position you want Help you to be perceived as being more competitive Enable you to explain sticky areas in your background in a more positive way Most applicants do not know how to apply for jobs based on this new dynamic Few candidates write their resumes so their critical competencies are obvious Competency Based Resumes will move your resume to the top of the pile giving you the edge you need in any job market no matter how competitive

Work Less, Earn More: The New Rules of Passive Income in the Digital Age Gopi K, 2025-02-09 Discover the transformative power of passive income in Work Less Earn More The New Rules of Passive Income in the Digital Age This comprehensive guide delves into innovative strategies that allow you to generate income with minimal ongoing effort Explore methods such as affiliate marketing digital product creation and online course development all tailored to leverage modern technology and platforms Whether you re seeking financial independence or looking to supplement your current earnings this book provides actionable insights to help you build sustainable income streams in today s digital economy Start your journey towards working smarter and achieving financial freedom today

Webmaster Career Starter Joan Vaughn, 1999 Webmaster It s as exciting a career as it sounds And at this point in time it has just about everything going for it Soaring salaries Flexible hours Your choice of locations Work that s out there on the cutting edge of information technology And for the future Opportunities unlimited

Computing Today Steven L. Mandell, 1997 Introduces computer concepts applications and programming including how to use the AppleWorks Data Base Program how to program in BASIC and career opportunities in computer operations

The Career Change Resume Kim Isaacs, Karen Hofferber, 2003 Written by the official resume advisers to Monster.com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how

to craft resumes that open doors to new careers more than 150 sample resumes and cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career changers *PC Mag*, 1999-04-06 PCMag.com is a leading authority on technology delivering Labs based independent reviews of the latest products and services Our expert industry analysis and practical solutions help you make better buying decisions and get more from technology

Editor & Publisher, 1989-04 Directory of interactive products and services included as section 2 of a regular issue annually 1995 **Artist's Market**, 1992 *Artist's Market '87* Conner Susan, 1986-10 Freelance artists looking for new marketing opportunities will find listings of 2 500 buyers of all types of graphic art and in depth information on each listing Illustrated *PC World*, 1993 **Word 2003** Scott Basham, 2004 **How to Get a Job in Denver and Central Colorado** Robert Sanborn, Chris Ott, 1999 Names contact information and descriptions of more than 1 500 employers in 50 industries from sports and recreation to healthcare and aerospace are just the tip of the iceberg in this concise guide to job searching in Denver and the Eastern Slope [How to Get a Job in Seattle and Western Washington](#) Robert Sanborn, Marc D. Snyder, 1998 From job hunting on the Internet to handling office romance this book covers it all If your goal is a rewarding career in Seattle the Pacific Northwest or even Portland Oregon this book can help you find and land the job you want You ll find virtually all of the major employers between these covers with the information you need to make contact **How to Get a Job in the San Francisco Bay Area** Robert Sanborn, Will Flowers, 1998 This book can help those seeking a rewarding career in San Francisco the Bay Area San Jose and the Silicon Valley or Sacramento find and land the job they want Employment opportunities are rampant in this vibrant region of the country This book shows how to get the contacts through networking and offers guidance on resume writing interviewing and much more *The On-line Job Search Companion* James C. Gonyea, 1995 Boot up log on and find work This accessible guide to job hunting and career building the electronic way tells job seekers everything they need to know about hardware software on line services and related technologies that can connect them instantly to thousands of employers and job bank databases [How to Get a Job in New York City and the Metropolitan Area](#) Robert Sanborn, Eva Lederman, 1998

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