



# **Ai Tools Prices Customer Service**

**Anukrati Sharma, Shruti Arora, Priya  
Sodani**



## **Ai Tools Prices Customer Service:**

Create a High-Converting Value Ladder Now: How to Lead Customers to Buy More Simon Schroth, 2025-04-05 A value ladder is a powerful sales strategy that leads customers from smaller lower priced products to higher ticket offers Create a High Converting Value Ladder Now teaches you how to build a value ladder that increases customer lifetime value builds trust and drives consistent sales This book provides a step by step guide to designing a value ladder that not only converts leads but also encourages repeat purchases You ll learn how to create an irresistible first offer build trust through smaller lower ticket items and gradually lead customers to your premium offerings The book also explores pricing strategies upselling techniques and how to optimize each step of the ladder for maximum profitability If you want to create a seamless customer journey that increases your revenue Create a High Converting Value Ladder provides the strategies and tactics to do so effectively

**Managing the Smart Revolution in Travel, Tourism, and Hospitality** Anukrati Sharma, Shruti Arora, Priya Sodani, 2025-11-17 Managing the Smart Revolution in Travel Tourism and Hospitality provides a comprehensive exploration of how cutting edge technologies are reshaping the landscape of the industry

Artificial Intelligence in Tourism, Hospitality and Events: Revolutionising Experiences Roya Rahimi, Nikolaos Stylos, Eva M. Navarro-López, Prashant Pillai MBE, 2025-08-11 Provides in depth insights practical examples and best practices Explores the real world implementation of AI technologies highlighting their potential impact and benefits within the industry Explains and harnesses the power of AI in the context of tourism and hospitality

The Role of Artificial Intelligence in the Tourism and Hospitality Sector Maria Jesus Jerez-Jerez, Claudia Sevilla-Sevilla, Lidia Aguiar-Castillo, 2025-06-05 This timely expert led book brings together the latest academic and practitioner insights on AI technology within the hospitality and tourism industries The disruptive nature of AI is captured in a logically structured and accessible way with global case studies covering the latest technological developments in AI via a wide range of detailed real world examples designed to help the reader understand how this complex subject area is applied in industry Topics covered include privacy concerns AI in hotels personalisation of the guest experience travel planning virtual assistants and recommendation systems sustainability blockchain AR VR IoT smart destinations and big data analytics amongst others Chapters also include insights on governmental policies environmental sustainability social change and how these impact and interact with AI technologies within the context of tourism and hospitality This volume is of pivotal interest to students scholars and academics in the fields of tourism hospitality business management human geography social sciences and sustainability as well as those with an interest in AI technology more generally

*Management and Marketing for Improved Retail Competitiveness and Performance* Santos, José Duarte, Pereira, Inês Veiga, Pires, Paulo Botelho, 2023-07-28 The growth of companies online presences is an unquestionable reality However not everything goes online and the physical presences of companies continue to exist with the physical retail point of sale as a place for experimentation and immediate consumption brand showroom and support for

online sales which are fundamental to the shopping experience Managing a retail point of sale implies acting on several fronts bearing in mind the market requirements the point of sale s brand strategy the strategies of the brands being sold and all other aspects related to the management of a business while considering the specificities of a retail point of sale Management and Marketing for Improved Retail Competitiveness and Performance provides knowledge and skills to allow readers to understand and apply the different concepts techniques and tools to manage a retail point of sale in the various aspects of a business Covering key topics such as advertising client loyalty and merchandising this premier reference source is ideal for business owners managers marketers researchers scholars academicians practitioners instructors and students

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**Decision Support Systems** C. W. Holsapple,Andrew B. Whinston,1996 Artificial Intelligence in Customer Service Jagdish N. Sheth,Varsha Jain,Emmanuel Mogaji,Anupama Ambika,2023-08-17 This edited volume elucidates how artificial intelligence AI can enable customer service to achieve higher customer engagement superior user experiences and increased well being among customers and employees As customer expectations dictate 24 7 availability from service departments and market pressures call for lower costs with higher efficiency businesses have accepted that AI is vital in maintaining customer satisfaction Yet firms face tough challenges in choosing the right tool optimizing integration and striking the appropriate balance between AI systems and human efforts In this context chapters in this book capture the latest advancements in AI enabled customer service through real world examples This volume offers a global perspective on this contemporary issue covering topics such as the use of AI in enhancing customer well being data and technology integration and customer engagement

*The Experience Economy. Transforming Services through Immersive Customer Journeys* D. Akude,2024-10-08 Academic Paper from the year 2024 in the subject Business economics Offline Marketing and Online Marketing Ghana Telecom University College language English abstract In an era where consumers increasingly seek more than mere transactions this paper explores the critical shift from traditional service delivery to experiential engagement This book delves into the principles of the experience economy emphasizing the importance of creating memorable and meaningful interactions that resonate with customers By integrating immersive technologies innovative design and personalized service strategies businesses can enhance customer satisfaction foster loyalty and drive sustainable growth Through case studies practical frameworks and actionable insights this book provides a comprehensive guide for marketing managers service providers and organizations aiming to navigate the complexities of delivering exceptional customer experiences Ultimately it highlights the transformative power of immersive customer journeys as a key differentiator in today's competitive landscape paving the way for businesses to thrive in a rapidly evolving marketplace

**Managing and Using Information Systems** Keri E. Pearlson,Carol S. Saunders,Dennis F. Galletta,2023-12-27 Provides the knowledge and insights necessary to contribute to the Information Systems decision making process Managing Using Information Systems A

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