

FREE INSIDE SALES SPECIALIST RESUME



**KATHLEEN A.
TROUTMAN**
INSIDE SALES SPECIALIST

CONTACTS

2501 Wiggins Avenue
Columbus, OH 43221
(614) 544-5476
ktroutman@gmail.com

CAREER OBJECTIVE

Looking for work as an Inside Sales Specialist in order to further advance my skills and experience in this industry.

PROFILE

With experience in reputation of sales Sales Specialist I am a very confident, A person who can motivate things. I am confident I will fit in the company. I am willing to learn new things quickly.

EDUCATION

Bachelor's Degree in Supply Chain, 2012
Shaw College, Columbia, SC

EXPERIENCE



PROFESSIONAL SKILLS

- Familiar with Salesperson and sales office software.
- Familiar with communicating with customers about the progress of selling orders.
- Demonstrating knowledge of creating an annual budget plan to assist salesperson and maintain relations for customer acquisition.
- Exceptional knowledge in gathering internal and customer information and providing feedback on sales training/needs.
- Deep knowledge of maintaining and developing relationships with existing customers in diverse sales and markets.
- Strong knowledge of making accurate and consistent sales calls and providing customer with solutions.

K

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SALES SPECIALIST

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EXPERIENCE

Inside Sales Specialist Sales Corporation 2012 to Present

- Participated in sales presentations, and sales team meetings, also as a subject matter expert on designated Salesperson products.
- Provided sales support on Salesperson products for new business development and expansion opportunities.
- Prepared and analyzed sales pipeline reports and forecasts.
- Identified new products and business opportunities, completed sales and order information.

Inside Sales Specialist Sales Corporation 2012 to Present

- Completed all necessary sales paperwork promptly, thoroughly, and accurately.
- Oversee the sales pipeline by prioritizing orders and maintain repeat acquisition and customer needs.
- Participated in all team meetings, including project management, sales support, training, marketing, and product development.
- Collaborated with regional Salesperson, Sales, and Sales, also as subject matter expert and client.

Inside Sales Specialist Sales Corporation 2012 to Present

- Assisted in sales presentations to understand and implementing effective prioritizing of all Salesperson products.
- Managed sales for new and prospective clients in Salesperson team, ensuring all communications are prompt, professional and accurate.
- Participated in all team meetings, including project management, sales support, training, marketing, and product development.
- Collaborated with regional Salesperson, Sales, and Sales, also as subject matter expert and client.

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